



# CITY of NOVI CITY COUNCIL

**Agenda Item I**  
**October 20, 2014**

**SUBJECT:** Approval to purchase new furniture for the Arcade remodel project at the Novi Ice Arena facility from ISCG Inc., in the amount of \$20,858.94 based on State of Michigan MiDeal cooperative Purchasing program.

**SUBMITTING DEPARTMENT:** Parks, Recreation & Cultural Services/Facilities Management

**CITY MANAGER APPROVAL:** 

<b>EXPENDITURE REQUIRED</b>	<b>\$20,858.94</b>
<b>AMOUNT BUDGETED</b>	<b>\$289,218</b>
<b>APPROPRIATION REQUIRED</b>	<b>None</b>
<b>LINE ITEM NUMBER</b>	<b>590-000.00-969.000</b>

**BACKGROUND INFORMATION:**

Purchase of new furniture is part of the Novi Ice Arena arcade remodel project. The remodel will allow staff to re-allocate the space in order to better serve arena visitors. Complete removal of the arcade will open up the main lobby allowing a more attractive and inviting gathering space with better sight lines, seating areas, charging stations for cell phones/tablets and television viewing.

The proposed furniture is manufactured by Haworth from their LTB line. It provides durability with functionality and will provide a clean modern look to the viewing area between the two rinks. Installation will be scheduled to provide the least impact on normal business operations while providing optimal contractor scheduling. Construction is scheduled to commence the week of November 10th with estimated completion the second week of December.

The pricing is based on the State of Michigan (MiDeal) cooperative purchasing contract.

**RECOMMENDED ACTION:** Approval to purchase new furniture for the Arcade remodel project at the Novi Ice Arena facility from ISCG Inc., in the amount of \$20,858.94 based on State of Michigan MiDeal cooperative Purchasing program.

	1	2	Y	N
Mayor Gatt				
Mayor Pro Tem Staudt				
Council Member Casey				
Council Member Fischer				

	1	2	Y	N
Council Member Markham				
Council Member Mutch				
Council Member Wrobel				

STATE OF MICHIGAN  
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET  
 PROCUREMENT  
 P.O. BOX 30026, LANSING, MI 48909  
 OR  
 530 W. ALLEGAN, LANSING, MI 48933

**CHANGE NOTICE NO. 11**  
 to  
**CONTRACT NO. 071B8200189**  
 between  
**THE STATE OF MICHIGAN**  
 and

NAME & ADDRESS OF CONTRACTOR:	PRIMARY CONTACT	EMAIL
Haworth, Inc. One Haworth Center Holland, MI 49423	Phyllis Rietberg	Phyllis.rietberg@michigan.gov
	TELEPHONE	CONTRACTOR #, MAIL CODE
	(616) 393-1083	

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
CONTRACT COMPLIANCE INSPECTOR	DTMB	James Clark	517-241-4495	clarkj1@michigan.gov
BUYER	DTMB	Paula Hurst	517-284-7016	hurstp2@michigan.gov

CONTRACT SUMMARY:			
DESCRIPTION: New Open Space Office Furniture, Lateral Files, Design and Installation Services Statewide Contract			
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
June 1, 2008	June 1, 2013	2, one year	February 1, 2014
PAYMENT TERMS	F.O.B	SHIPPED	SHIPPED FROM
1% 15 Days Net 30 Days	Delivered	45 Days, 7 Days & 24 Hour ARO	Holland, MI
ALTERNATE PAYMENT OPTIONS:			AVAILABLE TO MIDEAL PARTICIPANTS
<input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other			<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
MINIMUM DELIVERY REQUIREMENTS:			
None			
DESCRIPTION OF CHANGE NOTICE:			
EXTEND CONTRACT EXPIRATION DATE	EXERCISE CONTRACT OPTION YEAR(S)	EXTENSION BEYOND CONTRACT OPTION YEARS	LENGTH OF OPTION/EXTENSION
<input type="checkbox"/> No <input checked="" type="checkbox"/> Yes	<input checked="" type="checkbox"/>	<input type="checkbox"/>	1 year
VALUE/COST OF CHANGE NOTICE:		ESTIMATED AGGREGATE CONTRACT VALUE REMAINS:	
\$0.00		\$41,432,370.00	
Effective February 2, 2014, this Contract utilizes one option year. This option year includes the final four months of the first option year, and the first eight months of the second option year available on this Contract. The new Contract end date is February 1, 2015. In addition, also effective February 2, 2014, pricing on this Contract is INCREASED by 2.6% over current Contract pricing. All other terms, conditions, pricing and specifications remain the same.			
Per agency request, vendor agreement (email from Phil Todd dated January 16, 2014), and DTMB Procurement approval (email from Jeff Brownlee dated January 30, 2014).			

STATE OF MICHIGAN  
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET  
 PROCUREMENT  
 P.O. BOX 30026, LANSING, MI 48909  
 OR  
 530 W. ALLEGAN, LANSING, MI 48933

**CHANGE NOTICE NO. 10**  
 to  
**CONTRACT NO. 071B8200189**  
 between  
**THE STATE OF MICHIGAN**  
 and

NAME & ADDRESS OF CONTRACTOR:	PRIMARY CONTACT	EMAIL
Haworth, Inc. One Haworth Center Holland, MI 49423	Rhonda Hodges	hodges2@michigan.gov
	TELEPHONE (517) 719-6172	CONTRACTOR #, MAIL CODE

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
CONTRACT COMPLIANCE INSPECTOR	DTMB	James Clark	517-241-4495	clarkj1@michigan.gov
BUYER	DTMB	Jim Wilson	517-241-1916	wilsonj4@michigan.gov

CONTRACT SUMMARY:			
DESCRIPTION: New Open Space Office Furniture, Lateral Files, Design and Installation Services Statewide Contract			
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
June 1, 2008	June 1, 2013		December 1, 2013
PAYMENT TERMS	F.O.B	SHIPPED	SHIPPED FROM
1% 15 Days Net 30 Days	Delivered	45 Days, 7 Days & 24 Hour ARO	Holland, MI
ALTERNATE PAYMENT OPTIONS:			AVAILABLE TO MIDEAL PARTICIPANTS
<input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other			<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
MINIMUM DELIVERY REQUIREMENTS:			
None			

DESCRIPTION OF CHANGE NOTICE:				
EXTEND CONTRACT EXPIRATION DATE	EXERCISE CONTRACT OPTION YEAR(S)	EXTENSION BEYOND CONTRACT OPTION YEARS	LENGTH OF OPTION/EXTENSION	EXPIRATION DATE AFTER CHANGE
<input type="checkbox"/> No <input checked="" type="checkbox"/> Yes	<input type="checkbox"/> <input checked="" type="checkbox"/>	<input type="checkbox"/>	2 months	February 1, 2014
VALUE/COST OF CHANGE NOTICE:		ESTIMATED AGGREGATE CONTRACT VALUE REMAINS:		
\$0.00		\$41,432,370.00		

Effective immediately, this contract utilizes 2 months of the first option year to extend. The new contract end date is February 1, 2014.

All other terms, conditions, pricing and specifications remain the same.

Per vendor and agency agreement and DTMB Procurement approval.

STATE OF MICHIGAN  
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET  
 PROCUREMENT  
 P.O. BOX 30026, LANSING, MI 48909  
 OR  
 530 W. ALLEGAN, LANSING, MI 48933

October 1, 2013

**CHANGE NOTICE NO. 9**  
 to  
**CONTRACT NO. 071B8200189**  
 between  
**THE STATE OF MICHIGAN**  
 and

NAME & ADDRESS OF CONTRACTOR:	PRIMARY CONTACT	EMAIL
Haworth, Inc. One Haworth Center Holland, MI 49423	Rhonda Hodges	hodges2@michigan.gov
	TELEPHONE	CONTRACTOR #, MAIL CODE
	(517) 719-6172	

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
CONTRACT COMPLIANCE INSPECTOR	DTMB	James Clark	517-241-4495	clarkj1@michigan.gov
BUYER	DTMB	Jim Wilson	517-241-1916	wilsonj4@michigan.gov

CONTRACT SUMMARY:			
DESCRIPTION: New Open Space Office Furniture, Lateral Files, Design and Installation Services Statewide Contract			
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
June 1, 2008	June 1, 2013		October 1, 2013
PAYMENT TERMS	F.O.B	SHIPPED	SHIPPED FROM
1% 15 Days Net 30 Days	Delivered	45 Days, 7 Days & 24 Hour ARO	Holland, MI
ALTERNATE PAYMENT OPTIONS:			AVAILABLE TO MIDEAL PARTICIPANTS
<input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other			<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
MINIMUM DELIVERY REQUIREMENTS:			
None			

DESCRIPTION OF CHANGE NOTICE:				
EXTEND CONTRACT EXPIRATION DATE	EXERCISE CONTRACT OPTION YEAR(S)	EXTENSION BEYOND CONTRACT OPTION YEARS	LENGTH OF OPTION/EXTENSION	EXPIRATION DATE AFTER CHANGE
<input type="checkbox"/> No <input checked="" type="checkbox"/> Yes	<input checked="" type="checkbox"/>	<input type="checkbox"/>	2 months	December 1, 2013
VALUE/COST OF CHANGE NOTICE:		ESTIMATED AGGREGATE CONTRACT VALUE REMAINS:		
\$0.00		\$41,432,370.00		
Effective immediately, this contract utilizes 2 months of the first option year to extend. The new contract end date is December 1, 2013.				
All other terms, conditions, pricing and specifications remain the same.				
Per vendor and agency agreement and DTMB Procurement approval.				

STATE OF MICHIGAN  
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET  
 PROCUREMENT  
 P.O. BOX 30026, LANSING, MI 48909  
 OR  
 530 W. ALLEGAN, LANSING, MI 48933

July 31, 2013

**CHANGE NOTICE NO. 8**  
 to  
**CONTRACT NO. 071B8200189**  
 between  
**THE STATE OF MICHIGAN**  
 and

NAME & ADDRESS OF CONTRACTOR:	PRIMARY CONTACT	EMAIL
Haworth, Inc. One Haworth Center Holland, MI 49423	Rhonda Hodges	hodges2@michigan.gov
	TELEPHONE (517) 719-6172	CONTRACTOR #, MAIL CODE

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
CONTRACT COMPLIANCE INSPECTOR	DTMB	James Clark	517-241-4495	clarkj1@michigan.gov
BUYER	DTMB	Jim Wilson	517-241-1916	wilsonj4@michigan.gov

CONTRACT SUMMARY:			
DESCRIPTION: <b>New Open Space Office Furniture, Lateral Files, Design and Installation Services Statewide Contract</b>			
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
June 1, 2008	June 1, 2013		August 1, 2013
PAYMENT TERMS	F.O.B.	SHIPPED	SHIPPED FROM
1% 15 Days Net 30 Days	Delivered	45 Days, 7 Days & 24 Hour ARO	Holland, MI
ALTERNATE PAYMENT OPTIONS:			AVAILABLE TO MIDEAL PARTICIPANTS
<input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other			<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
MINIMUM DELIVERY REQUIREMENTS:			
None			

DESCRIPTION OF CHANGE NOTICE:				
EXTEND CONTRACT EXPIRATION DATE	EXERCISE CONTRACT OPTION YEAR(S)	EXTENSION BEYOND CONTRACT OPTION YEARS	LENGTH OF OPTION/EXTENSION	EXPIRATION DATE AFTER CHANGE
<input type="checkbox"/> No <input checked="" type="checkbox"/> Yes	<input checked="" type="checkbox"/>	<input type="checkbox"/>	2 months	October 1, 2013
VALUE/COST OF CHANGE NOTICE:		ESTIMATED AGGREGATE CONTRACT VALUE REMAINS:		
\$0.00		\$41,432,370.00		
Effective immediately, this contract utilizes 2 months of the first option year to extend. The new contract end date is October 1, 2013.				
All other terms, conditions, pricing and specifications remain the same.				
Per vendor and agency agreement and DTMB Procurement approval.				

STATE OF MICHIGAN  
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET  
 PROCUREMENT  
 P.O. BOX 30026, LANSING, MI 48909  
 OR  
 530 W. ALLEGAN, LANSING, MI 48933

June 3, 2013

**CHANGE NOTICE NO. 7**  
 to  
**CONTRACT NO. 071B8200189**  
 between  
**THE STATE OF MICHIGAN**  
 and

NAME & ADDRESS OF CONTRACTOR:	PRIMARY CONTACT	EMAIL
Haworth, Inc. One Haworth Center Holland, MI 49423	Rhonda Hodges	hodges2@michigan.gov
	TELEPHONE	CONTRACTOR #, MAIL CODE
	(517) 719-6172	

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
CONTRACT COMPLIANCE INSPECTOR	DTMB	James Clark	517-241-4495	clarkj1@michigan.gov
BUYER	DTMB	Jim Wilson	517-241-1916	wilsonj4@michigan.gov

CONTRACT SUMMARY:			
DESCRIPTION: <b>New Open Space Office Furniture, Lateral Files, Design and Installation Services Statewide Contract</b>			
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
June 1, 2008	June 1, 2013		June 1, 2013
PAYMENT TERMS	F.O.B	SHIPPED	SHIPPED FROM
1% 15 Days Net 30 Days	Delivered	45 Days, 7 Days & 24 Hour ARO	Holland, MI
ALTERNATE PAYMENT OPTIONS:			AVAILABLE TO MIDEAL PARTICIPANTS
<input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other			<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
MINIMUM DELIVERY REQUIREMENTS:			
None			

DESCRIPTION OF CHANGE NOTICE:				
EXTEND CONTRACT EXPIRATION DATE	EXERCISE CONTRACT OPTION YEAR(S)	EXTENSION BEYOND CONTRACT OPTION YEARS	LENGTH OF OPTION/EXTENSION	EXPIRATION DATE AFTER CHANGE
<input type="checkbox"/> No <input checked="" type="checkbox"/> Yes	<input checked="" type="checkbox"/>	<input type="checkbox"/>	2 months	Aug. 1, 2013
VALUE/COST OF CHANGE NOTICE:		ESTIMATED REVISED AGGREGATE CONTRACT VALUE:		
\$0.00		\$41,432,370.00		

Effective May 24, 2013, this contract utilizes 2 months of the first option year to extend. The new contract end date is August 1, 2013. Please also note that the buyer has been changed to Jim Wilson. All other terms, conditions, pricing and specifications remain the same. Per vendor and agency agreement and DTMB Procurement approval.

STATE OF MICHIGAN  
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET  
 PROCUREMENT  
 P.O. BOX 30026, LANSING, MI 48909  
 OR  
 530 W. ALLEGAN, LANSING, MI 48933

**CHANGE NOTICE NO. 071B8200189**  
 to  
**CONTRACT NO. 6**  
 between  
**THE STATE OF MICHIGAN**  
 and

NAME & ADDRESS OF CONTRACTOR:	PRIMARY CONTACT	EMAIL
Haworth, Inc. One Haworth Center Holland, MI 49423	Rhonda Hodges	hodges2@michigan.gov
	TELEPHONE	CONTRACTOR #, MAIL CODE
	(517) 719-6172	

STATE CONTACTS	AGENCY	NAME	PHONE	EMAIL
CONTRACT COMPLIANCE INSPECTOR	DTMB	James Clark	517-241-4495	clarkj1@michigan.gov
BUYER	DTMB	Kristen Robel	517-373-7396	robelk@michigan.gov

CONTRACT SUMMARY:			
DESCRIPTION: <b>New Open Space Office Furniture, Lateral Files, Design and Installation Services Statewide Contract</b>			
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
June 1, 2008	June 1, 2013		June 1, 2013
PAYMENT TERMS	F.O.B	SHIPPED	SHIPPED FROM
1% 15 Days Net 30 Days	Delivered	45 Days, 7 Days & 24 Hour ARO	Holland, MI
ALTERNATE PAYMENT OPTIONS:			AVAILABLE TO MIDEAL PARTICIPANTS
<input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other			<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
MINIMUM DELIVERY REQUIREMENTS:			
None			

DESCRIPTION OF CHANGE NOTICE:				
EXTEND CONTRACT EXPIRATION DATE	EXERCISE CONTRACT OPTION YEAR(S)	EXTENSION BEYOND CONTRACT OPTION YEARS	LENGTH OF OPTION/EXTENSION	EXPIRATION DATE AFTER CHANGE
<input checked="" type="checkbox"/> No <input type="checkbox"/> Yes	<input type="checkbox"/>	<input type="checkbox"/>		
VALUE/COST OF CHANGE NOTICE:		ESTIMATED REVISED AGGREGATE CONTRACT VALUE:		
\$22,232,370.00		\$41,432,370.00		
Effective September 14, 2012, this contract is hereby INCREASED by \$22,323,370.00. All other terms, conditions, pricing and specifications remain the same. Please also note that the buyer has been changed to Kristen Robel. Per vendor and agency agreement, DTMB Procurement approval and the approval of the State Administrative Board on September 13, 2012.				

STATE OF MICHIGAN  
 DEPARTMENT OF TECHNOLOGY MANAGEMENT AND BUDGET  
 PROCUREMENT  
 P.O. BOX 30026, LANSING, MI 48909  
 OR  
 530 W. ALLEGAN, LANSING, MI 48933

February 16, 2012

CHANGE NOTICE NO. 5  
 TO  
 CONTRACT NO. 071B8200189  
 between  
 THE STATE OF MICHIGAN  
 and

NAME & ADDRESS OF VENDOR  <b>Haworth, Inc.</b> <b>One Haworth Center</b> <b>Holland, MI 49423</b>  Email: phil.todd@haworth.com Hodgesr2@michigan.gov	TELEPHONE Rhonda Hodges <b>(517) 719-6172</b>
	VENDOR NUMBER/MAIL CODE
	BUYER/CA (517) 241-2619 <b>Seleana Samuel</b>
Contract Compliance Inspector: James Clark <b>New Open Space Office Furniture, Lateral Files, Design and Installation Services          Statewide Contract</b>	
CONTRACT PERIOD: 5 Years From: June 1, 2008 Through: June 1, 2013	
TERMS <b>1% 15 days, Net 30 days</b>	SHIPMENT <b>45 Days, 7 Days &amp; 24 Hour ARO</b>
F.O.B. <b>Delivered</b>	SHIPPED FROM <b>Holland, MI</b>
MINIMUM DELIVERY REQUIREMENTS <b>There are NO minimum order requirements.</b>	

**THIS CONTRACT IS EXTENDED TO LOCAL UNITS OF GOVERNMENT**

**NATURE OF CHANGE(S):**

Effective immediately, the buyer for this contract is hereby CHANGED to Seleana Samuel. All specifications, terms and conditions remain unchanged.

**AUTHORITY/REASON:**

Per DTMB Procurement.

**TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$19,200,000.00**



STATE OF MICHIGAN  
 DEPARTMENT OF TECHNOLOGY MANAGEMENT AND BUDGET      September 15, 2010  
 PURCHASING OPERATIONS  
 P.O. BOX 30026, LANSING, MI 48909  
 OR  
 530 W. ALLEGAN, LANSING, MI 48933

**CHANGE NOTICE NO. 4**  
**TO**  
**CONTRACT NO. 071B8200189**  
**between**  
**THE STATE OF MICHIGAN**  
**and**

NAME & ADDRESS OF VENDOR  <b>Haworth, Inc.</b> <b>One Haworth Center</b> <b>Holland, MI 49423</b>  Email: phil.todd@haworth.com Hodgesr2@michigan.gov	TELEPHONE Rhonda Hodges <b>(517) 719-6172</b>
	VENDOR NUMBER/MAIL CODE
	BUYER/CA (517) 373-1455 <b>Laura Gyorkos</b>
Contract Compliance Inspector: James Clark <b>New Open Space Office Furniture, Lateral Files, Design and Installation Services</b> <b>Statewide Contract</b>	
CONTRACT PERIOD: <b>5 Years</b> From: <b>June 1, 2008</b> Through: <b>June 1, 2013</b>	
TERMS <b>1% 15 days, Net 30 days</b>	SHIPMENT <b>45 Days, 7 Days &amp; 24 Hour ARO</b>
F.O.B. <b>Delivered</b>	SHIPPED FROM <b>Holland, MI</b>
MINIMUM DELIVERY REQUIREMENTS <b>There are NO minimum order requirements.</b>	

**THIS CONTRACT IS EXTENDED TO LOCAL UNITS OF GOVERNMENT**

**NATURE OF CHANGE(S):**

Effective October 15, 2010, all pricing discounts will be applied to the Haworth 2006 Price List. Any purchase orders dated before October 15, 2010 will be applied against the previous price list established in June of 2005.

This change applies to product only. Labor rates and percentages remain unchanged. All specifications, terms and conditions remain unchanged.

**AUTHORITY/REASON:**

Per DTMB approval and the vendors request.

**TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$19,200,000.00**

STATE OF MICHIGAN  
 DEPARTMENT OF MANAGEMENT AND BUDGET  
 PURCHASING OPERATIONS  
 P.O. BOX 30026, LANSING, MI 48909  
 OR  
 530 W. ALLEGAN, LANSING, MI 48933

March 25, 2010

**CHANGE NOTICE NO. 3**  
**TO**  
**CONTRACT NO. 071B8200189**  
**between**  
**THE STATE OF MICHIGAN**  
**and**

NAME & ADDRESS OF VENDOR  <b>Haworth, Inc.</b> <b>One Haworth Center</b> <b>Holland, MI 49423</b>  Email: phil.todd@haworth.com Hodgesr2@michigan.gov	TELEPHONE Rhonda Hodges <b>(517) 719-6172</b>
	VENDOR NUMBER/MAIL CODE
	BUYER/CA (517) 373-1455 <b>Laura Gyorkos</b>
Contract Compliance Inspector: James Clark <b>New Open Space Office Furniture, Lateral Files, Design and Installation Services</b> <b>Statewide Contract</b>	
CONTRACT PERIOD: <b>5 Years</b> From: <b>June 1, 2008</b> Through: <b>June 1, 2013</b>	
TERMS <b>1% 15 days, Net 30 days</b>	SHIPMENT <b>45 Days, 7 Days &amp; 24 Hour ARO</b>
F.O.B. <b>Delivered</b>	SHIPPED FROM <b>Holland, MI</b>
MINIMUM DELIVERY REQUIREMENTS <b>There are NO minimum order requirements.</b>	

**THIS CONTRACT IS EXTENDED TO LOCAL UNITS OF GOVERNMENT**

**NATURE OF CHANGE(S):**

Effective immediately this Contract is hereby **INCREASED \$4,200,000.00**

In addition, effective immediately, if purchase orders are issued using American Reinvestment and Recovery Act (ARRA) funds, the following terms and conditions shall apply and hereby **ADDED** to the Contract:

Article 6 - See attached terms and conditions.

All other prices, specifications, terms and conditions remain unchanged.

**AUTHORITY/REASON:**

Per DMB purchasing Operations and Administrative Board approval dated **March 16, 2010.**

**TOTAL REVISED ESTIMATED CONTRACT VALUE: \$19,200,000.00**



PROPOSAL
PROPOSAL: 96020

DATE: 10/13/14  
PROJECT #: 20-395

PROPOSAL FOR:	INSTALL AT:
CITY OF NOVI	CITY OF NOVI
45175 W. 10 MILE RD.	ICE ARENA
NOVI, MI 48375	NOVI, MI 48375

COST CENTER:

SALESPERSON:	CLIENT:	YOUR P/O:	QUOTE VALID
JOEL MILLER	010030		

#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
1	4	SLB-2655-3C S (3CS) ,XD- ~ ,TR- ~	LTB LOUNGE, BENCH 26"D X 55"W VINYL, CURVED, SEMI-UPHOL MAX FAUX LEATHER (GRD-C) UNDECIDED COLOR SURFACE 2 UNDECIDED COLOR	919.34	3,677.36
2	1	SLB-2655-3S S (3SS) ,XD- ~ ,TR- ~	LTB LOUNGE, BENCH 26"D X 55"W VINYL, STRAIGHT, SEMI-UPHOL MAX FAUX LEATHER (GRD-C) UNDECIDED COLOR SURFACE 2 UNDECIDED COLOR	763.52	763.52
3	2	SLB-2655-3S F (3SF) ,XD- ~	LTB LOUNGE, BENCH 26"D X 55"W VINYL, STRAIGHT, FULLY UPHOL MAX FAUX LEATHER (GRD-C) UNDECIDED COLOR	711.58	1,423.16
4	4	SLB-2667-3S F (3SF) ,XD- ~	LTB LOUNGE, BENCH 26"D X 67"W VINYL, STRAIGHT, FULLY UPHOL MAX FAUX LEATHER (GRD-C) UNDECIDED COLOR	810.26	3,241.04



PROPOSAL
PROPOSAL: 96020

PROPOSAL FOR: CITY OF NOVI 45175 W. 10 MILE RD. NOVI, MI 48375		INSTALL AT: CITY OF NOVI ICE ARENA NOVI, MI 48375	
		DATE: 10/13/14 PROJECT #: 20-395	

COST CENTER:							
SALESPERSON:		CLIENT:		YOUR P/O:		QUOTE VALID	
JOEL MILLER		010030					
#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED		
5	2	SLB-2683-3S F (3SF) ,XD- ~	LTB LOUNGE, BENCH 26"D X 83"W VINYL, STRAIGHT, FULLY UPHOL MAX FAUX LEATHER (GRD-C) UNDECIDED COLOR	888.17	1,776.34		
6	4	SLC-20-3L (3L) ,XD- ~	LTB LOUNGE, CUSHION L SHAPED, VINYL MAX FAUX LEATHER (GRD-C) UNDECIDED COLOR	150.63	602.52		
7	8	SLR-26-3 (3) ,XD- ~ ,XD- ~	LTB LOUNGE, ARM/BACKREST, 26D VINYL MAX FAUX LEATHER (GRD-C) UNDECIDED COLOR MAX FAUX LEATHER (GRD-C) UNDECIDED COLOR	670.03	5,360.24		
8	4	TLX-2626-X (X) ,TR- ~	LTB LOUNGE, TABLE, LINK 26X26 3 OUTLET, SIDE CUTOUT SURFACE 1 UNDECIDED COLOR	651.33	2,605.32		
9	4	EUB1-0000-1 30V (130V)	LTB LOUNGE, 3-POWER OUTLET, SIDE-MOUNTED 6-FT CORD CONTINUED...	227.36	909.44		



PROPOSAL
PROPOSAL: 96020

DATE: 10/13/14  
PROJECT #: 20-395

PROPOSAL FOR: CITY OF NOVI 45175 W. 10 MILE RD. NOVI, MI 48375	INSTALL AT: CITY OF NOVI ICE ARENA NOVI, MI 48375
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COST CENTER:

SALESPERSON: JOEL MILLER	CLIENT: 010030	YOUR P/O:	QUOTE VALID
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#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
10	1	LABOR	RECEIVE, DELIVER AND INSTALL.	500.00	500.00

Thank you for the opportunity to quote on your requirements.

DEPOSIT REQUIRED	0.00	SUBTOTAL.....:	20,858.94
ACCEPTED BY _____			
DATE ACCEPTED _____			
		TOTAL.....:	=====
			20,858.94

Haworth Collection

LTB™



Infinitely imaginative and stimulating, this handful of simple, modular components gracefully supports evolving workstyles and a wide range of moods.



**Le Téó and Blet /**

Catherine Le Téó and Thierry Blet share a strong enthusiasm for discovering new ideas, outlooks, people, and places, and mixing these inspirations into their creations. They are known for interior architecture and product design work: in office furniture, lighting, perfume, textiles, jewelry, and home interiors. Their interest in African culture led them to design furniture and jewelry fashioned by highly skilled West African craftsmen. The collections were so well received that the company opened a gallery in Paris featuring fine silver, gold, and gemstone jewelry.

Before launching their own studio, Le Téó and Blet both studied at the Camondo School of Arts in Paris.



Based on a clean, symmetric shape that draws people in, LTB elements can be integrated in any direction, allowing users to choose their orientation and how they use the pieces.

**LTB Seating**

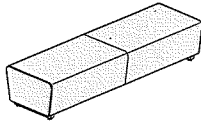
Curved and straight benches, fully or semi-upholstered, can be augmented with cushions and armrests in complementary tones, creating a unique configuration for any setting. Available in two depths for greater application flexibility.

**LTB Tables and Bookcase**

The LTB family includes linear and X link tables, coffee table, and an open bookcase. Integrated power makes LTB ideal for spurring spontaneous collaboration or providing a relaxed atmosphere for individual work.



# Statement of Line



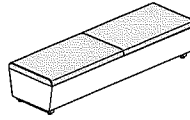
Fully-Upholstered  
Straight Bench

Height: 16.7"  
Widths: 55.1", 66.9", 70.9", 82.7"  
Depths: 19.7", 25.6"



Fully-Upholstered  
Straight Bench

Height: 16.7"  
Widths: 19.7", 27.6", 31.9"  
Depths: 19.7", 25.6"



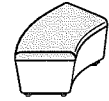
Semi-Upholstered  
Straight Bench

Height: 16.7"  
Widths: 55.1", 66.9", 70.9", 82.7"  
Depths: 19.7", 25.6"



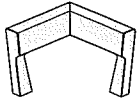
Semi-Upholstered  
Straight Bench

Height: 16.7"  
Widths: 19.7", 27.6", 31.9"  
Depths: 19.7", 25.6"

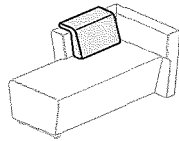


Semi-Upholstered  
Curved Bench

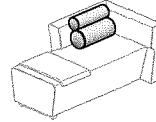
Height: 16.7"  
Widths: 55"  
Depths: 19.7", 25.6"



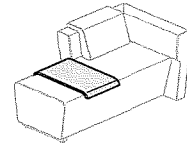
Armrest



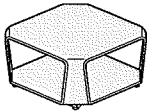
L Shaped Cushion



8 Shaped Cushion

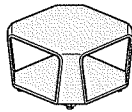


Seating Tray



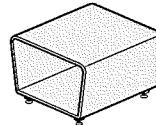
X Link Table

Height: 16.7"  
Width: 25.6"  
Depth: 25.6"



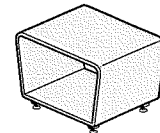
X Link Table

Height: 16.7"  
Width: 19.7"  
Depth: 19.7"



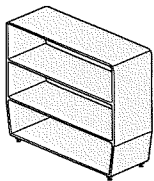
Linear Table

Height: 16.7"  
Width: 19.7"  
Depth: 25.6"



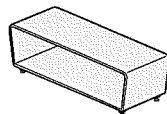
Linear Table

Height: 16.7"  
Width: 19.7"  
Depth: 19.7"



Bookcase

Height: 47.2"  
Width: 55.1"  
Depth: 19.7"



Coffee Table

Height: 16.7"  
Width: 55.1"  
Depth: 19.7"

## Haworth Collection™

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Current Arcade – ice arena

