



CITY OF NOVI CITY COUNCIL
NOVEMBER 17, 2025

SUBJECT: Approval to purchase six 2026 Police Explorer Interceptor Hybrid vehicles and related upfits/decals in the amount of \$439,848.

SUBMITTING DEPARTMENT: Public Safety- Police Department
Department of Public Works- Fleet Division

KEY HIGHLIGHTS:

- Purchase six vehicles and required upfits and decals for the Uniform and Traffic Divisions of the Police Department.
- These six vehicles align with the City's light-duty replacement plan and union contract requirement to replace patrol vehicles projected to exceed 100,000 miles in the current fiscal year.
- The listed total price includes complete build-out costs for a squad car, which is different from prior years, where Council only saw the vehicle purchase.
- A history of the last few years with complete costs associated with prior orders is attached

FINANCIAL IMPACT:

	FY 2025/26
EXPENDITURE REQUIRED	
<u>General Fund</u>	
Vehicle Purchases: 101-301.00-983.000	\$ 272,786.00 Vehicles
Vehicle Upfits: 101-301.00-983.100	<u>\$ 167,062.38 Upfits & Decals</u>
	\$ 439,848.38 TOTAL
BUDGET	
Vehicle Purchase & Upfits:	\$ 447,290.00
APPROPRIATION REQUIRED	\$ 0
FUND BALANCE IMPACT	\$ 0

BACKGROUND INFORMATION:

The following vehicles in the Police Uniformed and Traffic Division fleet are being requested to be replaced as they are projected to exceed 100,000 miles in this current fiscal year.

1. #852 a 2022 Ford Explorer Hybrid Patrol with 91,620 Miles
2. #854 a 2022 Ford Explorer Hybrid Patrol with 99,566 Miles
3. #858 a 2019 Ford Explorer Traffic Patrol with 82,765 Miles
4. #860 a 2019 Chevrolet Tahoe Traffic Patrol with 74,338 Miles
5. #863 a 2019 Chevrolet Tahoe Evidence Technician with 76,737 Miles
6. #867 a 2021 Ford Explorer Hybrid Patrol with 76,801 Miles

Vehicles #852, #854, and #867 will be standard Ford Explorer Hybrids with Patrol-style upfits for emergency response.

Traffic patrol vehicles #858, #860, Public Safety has decided to stick with the Explorer Hybrids as the platform for these vehicle replacements instead of Tahoes. These vehicles will also have a subdued exterior look and silver exterior with a subdued lighting package and a more civilian look.

Evidence Tech Patrol Explorer #863 will look like a standard patrol vehicle and will also be equipped with an evidence lockbox in the rear of the vehicle for field/ crime scene work.

Marked Patrol Vehicle

Vehicle	\$45,441.00
Upfits	\$26,193.74
Decals	\$1,649.99
Total Costs per Unit	\$73,284.73
Quantity	4
Subtotal	\$293,138.92

Traffic Patrol Vehicle

Vehicle	\$45,511.00
Upfits	\$26,193.74
Decals	\$1,649.99
Total Costs per Unit	\$73,354.73
Quantity	2
Subtotal	\$146,709.46

Grand Total: \$439,848.38

Each vehicle is customized with the proper equipment to optimize the work performance and safety of each Police Officer for a variety of tasks assigned to them. These six vehicles align with the City's light-duty replacement plan and union contract requirement to replace patrol vehicles projected to exceed 100,000 miles in the current fiscal year.

RECOMMENDED ACTION: Approval to purchase six 2026 Police Explorer Interceptor Hybrids from Lunghamer Ford through the MiDeal Cooperative purchasing contract, and required upfits and decals for service, to be completed at a later date by Canfield Equipment, Graphik Concepts, or another authorized vendor, in the total amount of \$439,848.38.



October 29, 2025

City of Novi Police Department
Attn: Michael Rhatigan
45175 W. Ten Mile Road
Novi, MI 48375

Dear Michael Rhatigan:

Price on 2026 Vehicle State of Michigan Contract# MA 240000001208 and Macomb County Contract# 21-18 Bid:

(4) 2026 Ford Police Interceptor AWD Utility in Agate Black	\$45,441.00 ea
Total Delivered Price	\$181,764.00

Order Cutoff Date: TBD.

Delivery date: Approximately 90-120 Days A.R.O.

Service Contract: 36,000 miles or 36 months factory bumper to bumper warranty and 100,000 miles or 60 months powertrain warranty.

Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.

Payment requirements: All departments to pay on delivery of vehicle. 10-day grace period will be given if previous arrangements have been made. An \$8.00 per day floor plan will be charged if payment is not at the dealership within 10 days of delivery of the vehicle (s).

If you have any questions please call me, 888-92-Fleet (888-923-5338).

Respectfully Submitted,

Bill Campbell

Bill Campbell
Government & Fleet Sales

State of Michigan

2026 Utility Police Interceptor

Major Standard Equipment

MECHANICAL

- Axle Ratio – 3.73 (AWD)
- Brakes – 4-Wheel Heavy-Duty Disc w/H.D. Front and Rear Calipers
- Class III Trailer Hitch Receiver with 5,000 lbs. towing capacity and (2) recovery hooks Note: Includes Class III Trailer Tow Lighting Package
- Column Shifter
- DC/DC converter – 220-Amp (in lieu of alternator)
- Drivetrain – All-Wheel-Drive
- Electric Power-Assist Steering (EPAS) – Heavy-Duty
- Engine – 3.3L V6 Direct-Injection FFV
- Engine Hour Idle Meter
- Engine Hour Meter
- Engine Oil Cooler
- Fuel Tank – 19-gallons
- H8 AGM Battery (850CCA/92-amp)
- Lithium-Ion Battery Pack
- Manual Police Pursuit Mode (Steering Wheel Switch Execution)
- Suspension – independent front & rear
- Transmission – 10-speed automatic
- Transmission Oil Cooler

EXTERIOR

- Antenna, Roof-mounted
- Cladding – Lower body-side cladding (MIC)
- Door Handles – Black (MIC)
- Exhaust, True Dual (down-turned)
- Daytime Running Lamps – Configurable ON/OFF through instrument cluster Note: Select option (942) if desire is to have Daytime Running Lamps permanently on (cannot be turned off or reprogrammed)
- Door-Lock Cylinders (Front Driver / Passenger / Liftgate)
- Glass – 2 nd Row, Rear Quarter and Liftgate Privacy Glass
- Grille – Black (MIC)
- Headlamps – Automatic, LED Low-and-High-Beam
- Note: Includes Front Headlamp / Police Interceptor Housing (with LED wig-wag feature)
 - Pre-drilled hole for side marker police use, does not include LED strobe, but includes LED wig-wag functionality (eliminates need to drill housing assemblies and provides LED wig-wag feature)
 - Pre-molded side warning LED holes with standard sealed capability (does not include LED installed lights)
 - Wig-wag default is traditional ping-pong pattern; can be programmed to triple-burst pattern or ping-pong / triple-burst Note: Must be wired to vehicle's light controller to enable wig-wag functionality; recommend Ready for the Road Package (67H) or Ultimate Wiring Package (67U)
- Liftgate – Manual 1-Piece – Fixed Glass w/Door-Lock Cylinder
- Mirrors – Black Caps (MIC), Dual Pwr/Heated/Manual Fold Back Mirror
- Spare – Full size 18" Tire w/TPMS
- Spoiler – Painted Black
- Liftgate Handle – (MIC)
- Tail lamps – LED
- Tail Lamp Prep Kit
- Tires – 255/60R18 A/S BSW
- Wheel-Lip Molding – Black (MIC)
- Wheels – 18" x 8.0 painted black steel with polished stainless steel hub cover
- Windshield – Acoustic Laminated

INTERIOR/COMFORT

- Cargo Hooks in cargo area
- Climate Control – Dual-Zone Electronic Automatic Temperature Control (DEATC)
- Climate Control – Rear Aux A/C System
- Dark Car
- Door-Locks
 - Power
 - Rear-Door Handles and Locks Operable
- Fixed Pedals (Driver Dead Pedal)
- Floor – Flooring – Heavy-Duty Thermoplastic Elastomer
- Glove Box – Locking/non-illuminated
- Grab Handles – (1 – Front-passenger side, 2-Rear)
- Heated Sanitization Solution
- Liftgate Release Switch located in overhead console (45 second timeout feature)
- Lighting
 - Overhead Console
 - Red/White Task Lighting in Overhead Console
- Mirror – Day/night Rear View
- Particulate Air Filter
- Powerpoints – (2) USB A+C Type Ports
- Rear-door closeout panels
- Rear-window Defrost
- Scuff Plates – Front & Rear
- Seats

- 1 st Row Police Grade Cloth Trim, Dual Front Buckets with reduced bolsters
 - 1 st Row – Driver 6-way Power track (fore/aft. Up/down, tilt with manual recline, 2-way power lumbar)
 - 1 st Row – Passenger 4-way Power track with 2-way power recline and 2-way power lumbar
- Built-in steel intrusion plates in both driver/passenger seatbacks
- 2 nd Row Vinyl, 35/30/35 Split Bench Seat (manual fold-flat, no tumble) – fixed seat track
- Red and White Dome Lamp in Cargo Area
- Speed (Cruise) Control
- Speedometer – New 12.3» Display Calibrated (includes digital readout)
- Steering Wheel – Manual / Tilt / Telescoping, Urethane wheel finish w/Silver Painted Bezels with Speed Controls and 4 user – configurable latching switches
- Sun visors, color-keyed, non-illuminated
- Universal Top Tray – Center of I/P for mounting aftermarket equipment
- Windows, Power, 1-touch Up/Down Front Driver/Passenger-Side with disable feature

SAFETY/SECURITY

- AdvanceTrac® w/RSC® (Roll Stability Control®)
- Airbags, dual-stage driver & front-passenger, side seat, passenger-side knee, Roll Curtain Airbags and Safety Canopy®
- Anti-Lock Brakes (ABS) with Traction Control
- BLIS® – Blind Spot Monitoring with Cross-traffic Alert
- Brakes – Police calibrated high-performance regenerative braking system
- Belt-Minder® (Front Driver / Passenger)
- Cross Traffic Brake Assist (HNYAC)
- Child-Safety Locks (capped; set to "on")
- Individual Tire Pressure Monitoring System (TPMS)
- LATCH (Lower Anchors and Tethers for Children) system on rear outboard seat locations
- Police Perimeter Alert detects motion in an approximately 270-degree radius on sides and back of vehicle; if movement is determined to be a threat, chime will sound at level I. Doors will lock and windows will automatically go up at level II. Includes visual display in instrument cluster with tracking.
- Pre-Collision Mitigation system Note: Includes unique one-touch temporary disable switch for Law Enforcement use
- Rearview Camera viewable on 8" Center Stack Screen
- 1/4 Scale Rear Camera Display (Available)
- Reverse Sensing System
- Seat Belts, Pretensioner/Energy-Management System w/adjustable height in 1st Row
- SOS Post-Crash Alert System™

FUNCTIONAL

- 100 Watt Siren/Speaker Prep Kit
- Cellular Remote Start
- Compass Display
- Speed Control
- Audio
 - AM/FM / MP3 Capable / Clock / 4-speakers
 - SYNC® Phoenix
 - Includes hands-free voice command support (compatible with most Bluetooth connected mobile devices)
 - USB Port — (1)
 - 8" Color LCD Screen Center-Stack "Smart Display"
 - Supports Android Auto and Apple CarPlay
- UIS (Upfitter Interface System) Located behind 2nd row passenger seat floorboard
- Easy Fuel® Capless Fuel-Filler
- Fleet Telematics Modem
- Front door tether straps (driver/passenger)
- PAITRO output tied to liftgate release switch (Police Accessory Independent Timed-Release Output)
- Police Engine Idle
- Power pigtail harness
- Simple Fleet Key (w/o microchip, easy to replace; 4-keys)
- Keyless Entry – Key FOB Only (Less PATS) – Includes 4 fobs
- Two-way radio pre-wire
- Two (2) 50 – amp battery power circuits – power distribution junction block (behind 2nd row passenger seat floorboard)
- Wipers – Front Speed-Sensitive Intermittent; Rear Dual Speed Wiper

WARRANTY

- 3 Year / 36,000 Miles Bumper / Bumper

- 8 Year / 100,000 Miles Hybrid Unique Components

POWERTRAIN CARE EXTENDED SERVICE PLAN

- 5-year/100,000-mile Powertrain CARE Extended Service Plan (zero deductible) – Standard

Police Interceptor Utility Base Prices

☐ Utility All Wheel Drive (3.3L V6 Direct-Injection FFV, 136 MPH, 99B/44U) K8A/500A	\$44,991.00
☒ Utility All Wheel Drive (3.3L V6 Direct-Injection Hybrid Eng., 136 MPH, 99W/44B) K8A/500A	\$44,991.00
☐ Utility All Wheel Drive (3.0L V6 EcoBoost, 148 MPH, 99C/44U) K8A/500A	\$47,965.00

VEHICLE COLOR: Order Code	Interior Trim Color Charcoal Black (9W)	
Dark Blue	[LK]	[]
Royal Blue	[LM]	[]
Vermillion Red	[E4]	[]
Silver Grey Metallic	[TN]	[]
Agate Black	[UM]	[x]
Oxford White	[YZ]	[]
Sterling Grey Metallic	[UJ]	[]
Carbonized Grey	[M7]	[]
Arizona Beige Metallic Clearcoat	[E3]	[]
Light Blue Metallic	[LN]	[]
Kodiak Brown Metallic	[J1]	[]
Police Green	[F1]	[]

INTERCEPTOR OPTIONAL FEATURES:

<u>Flooring/Seats</u>	Code	\$Cost
☐ 1st and 2nd row carpet floor covering	16C	150.00
☐ 2nd Row Cloth Seats	FW	70.00
☐ Rear Console Plate (Not available with Interior Upgrade Pkg – 65U)	85R	60.00
☒ Interior Upgrade Package	65U	610.00

- 1st and 2nd Row Carpet Floor Covering
- Cloth Seats – Rear
- Center Floor Console less shifter w/unique Police console finish plate
- Includes Console and Top Plate with 2 cup holders
- Floor Mats, front and rear (carpeted)
- 18" Aluminum Wheel
- Selectable Sport Mode
- High Series Headlamp with LED Corner Warning Lights
- Includes SYNC® Phoenix

Note: Not available with EcoBoost Powertrain (99C/44U), Ready for the Road (67H), Ultimate Wiring Package (67U), and Side Marker LED (63B)

<u>Lamps/Lighting</u>		
☐ Side Marker LED – Sideview Mirrors (Red / Blue)	63B	490.00
☐ Rear Quarter Glass Side Marker Lights (Red/Blue)	63L	580.00
☐ Front Warning Auxiliary Light (Driver side – Red / Passenger side – Blue)	21L	580.00
☐ Rear Auxiliary Liftgate Lights (Red/Blue LED Lights; located beneath liftgate glass in applique panel)	43A	400.00
☐ Rear Spoiler Traffic Warning Light	96T	1500.00
☐ Spot Lamp – Driver Only (LED Bulbs) (Unity)	51R	400.00
☐ Spot Lamp – Driver Only (LED Bulbs) (Whelen)	51T	420.00
☐ Spot Lamp – Dual (driver and passenger) (LED Bulbs) (Unity)	51S	790.00
☐ Spot Lamp – Dual (driver and passenger) (LED Bulbs) (Whelen)	51V	880.00

<u>Body</u>		
☐ Glass – Solar Tint 2nd and 3rd Row (Deletes Privacy Glass)	92G	120.00
☐ Glass – Solar Tint 2nd Row (Privacy Glass on Rear Quarter and Liftgate Window)	92R	90.00
☐ Deflector Plate	76D	340.00

<u>Wheels</u>		
☐ Wheel Covers (18" Full Face Wheel Cover)	65L	70.00
☐ 18" Painted Aluminum Wheel	64E	475.00

<u>Misc</u>		
☐ Engine Block Heater	41H	190.00
☐ License Plate Bracket – Front	153	N/C
☐ Badge Delete (Police Interceptor Badge Only)	16D	N/C
☐ 100 Watt Siren/Speaker (includes bracket and pigtail)	18X	350.00

Misc. Continued

[] Noise Suppression Bonds (Ground Straps)	60R	100.00
[] Rear Bumper Step Pad	16P	100.00

Audio/Video

[] 12.1" Integrated Computer Screen	47E	3700.00
- Includes 12.1" touchscreen display in center stack and allows for operation of laptop in remote location to free up cabin space in front passenger area - Includes Audio Video Extender (AVX) box, (2) AVX cables, (2) USB cables and (1) HDMI cable - Includes SYNC Phoenix ®		
[] ¼ Size Picture in Picture (8" Rear Camera Image in upper lefthand quadrant of display). Not available with Integrated Computer Screen (47E)	87M	N/C

Doors/Windows

[x] Global Lock / Unlock feature (Door-panel switches will lock/unlock all doors and rear liftgate. Eliminates the overhead console liftgate unlock switch) ***** OLD STYLE REAR HATCH LOCK / UNLOCK *****	18D	N/C
[] Hidden Door Lock Plunger, Rear Door Handle and Rear Windows Inoperable	52P	160.00
[x] Rear Door Handles Inoperable/Locks Inoperable and Rear Windows Inop.	68G	80.00
[x] Lock system; Single Key/All Vehicles Keyed Alike	59	50.00
Keyed Alike 1284x= 59B Keyed Alike 1294x= 59C Keyed Alike 0135x= 59D Keyed Alike 1435x= 59E Keyed Alike 0576x= 59F Keyed Alike 0151x= 59G Keyed Alike 1111x= 59J		

Safety & Security

[] Ballistic Door Panels – Driver Front Door Only (Level 3+)	90D	1590.00
[] Ballistic Door Panels – Driver & Pass Front Doors (Level 3+)	90E	3170.00
[] Ballistic Door Panels – Driver Front Door Only (Level 4+)	90F	2420.00
[] Ballistic Door Panels – Driver & Pass Front Doors (Level 4+)	90G	4830.00
[x] Extra Key \$20.00x_6_ =	Parts	20.00 ea
[] Remote Starter	Parts	550.00
[] Gun Vault	63V	270.00
[] Front Headlamp Lighting Solution	66A	900.00
- Includes LED Low beam/High beam headlamp, Wig-wag function and (2) Red/Blue/White LED side warning lights in each headlamp (factory configured: driver's side White/Red / passenger side White/Blue) - Includes pre-wire for grille LED lights, siren and speaker (60A) - Wiring, LED lights included (in headlamps only; grille lights not included). Controller "not" included		
Note: Included with Ready for the Road (67H)		
Note: Recommend using Ultimate Wiring Package (67U)		
Note: Included with Police Upgrade Package (65U)		
[] Tail Lamp Lighting Solution	66B	430.00
- Includes LED Tail Lamp Wig-Wag Module - LED lights only. Wiring, controller "not" included		
Note: Included with Ready for the Road (67H)		
Note: Recommend using Ultimate Wiring Package (67U)		
[] Rear Lighting Solution	66C	460.00
- Includes two (2) backlit flashing linear high-intensity LED lights (driver's side red / passenger side blue) mounted to inside liftgate glass - Includes two (2) backlit flashing linear high-intensity LED lights (driver's side red / Passenger side blue) installed on inside lip of liftgate (lights activate when liftgate is open) - LED lights only. Wiring, controller "not" included		
Note: Included with Ready for the Road (67H)		
Note: LED lights only – does "not" include wiring or controller		
[] Ultimate Wiring Package	67U	640.00
- Rear console mounting plate (85R) – contours through 2nd row; channel for wiring - Pre-wiring for grille LED lights, siren and speaker (60A) - Wiring harness I/P to rear cargo area (overlay) - Two (2) light cables – supports up to six (6) LED lights (engine compartment/grille) - One (1) 10-amp siren/speaker circuit engine compartment - Rear hatch/cargo area wiring – supports up to six (6) rear LED lights - Does "not" include LED lights, side connectors or controller		
Note: Recommend Police Wire Harness Connector Kit 67V		
Note: Not available with options: 65U, 67H		

[x] Police Wire Harness Connector Kit – Front/Rear	67V	200.00
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For connectivity to Ford PI Package solutions includes:

• Front

- (2) Male 4-pin connectors for siren
- (5) Female 4-pin connectors for lighting/siren/speaker
- (1) 4-pin IP connector for speakers
- (1) 4-pin IP connector for siren controller connectivity
- (1) 8-pin sealed connector
- (1) 14-pin IP connector

• Rear

- (2) Male 4-pin connectors for siren
- (5) Female 4-pin connectors for lighting/siren/speaker
- (1) 4-pin IP connector for speakers
- (1) 4-pin IP connector for siren controller connectivity
- (1) 8-pin sealed connector

[] Ready for the Road Package All-in Complete Package	67H	4050.00
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All-in Complete Package – Includes Police Interceptor Packages: 66A, 66B, 66C, plus

- Whelen Cencom Light Controller Head with dimmable backlight
 - Whelen Cencom Relay Center / Siren / Amp w/Traffic Advisor control (mounted behind 2nd row seat)
 - Light Controller / Relay Cencom Wiring (wiring harness) w/additional input/output pigtails
 - High current pigtail
 - Whelen Specific WECAN Cable (console to cargo area) connects Cencom to Control Head
 - Pre-wiring for grille LED lights, siren and speaker (60A)
 - Rear console plate (85R) – contours through 2nd row; channel for wiring
 - Grille linear LED Lights (Red / Blue) and harness
 - 100-Watt Siren / Speaker
 - Hidden Door-Lock Plunger w/Rear-door controls inoperable (locks, handles and windows) (52P)
- Note: Not available with options: 66A, 66B, 66C, 67U and 65U

Extended Service Plan Option (\$0.00 Deductible) 100,000 Mile Coverage

[] 5-Year Premium Care Warranty (500 Plus Components Coverage)		3350.00
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Total Price \$ 45,441 ea



October 29, 2025

City of Novi Police Department
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45175 W. Ten Mile Road
Novi, MI 48375

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- 1/4 Scale Rear Camera Display (Available)
- Reverse Sensing System
- Seat Belts, Pretensioner/Energy-Management System w/adjustable height in 1st Row
- SOS Post-Crash Alert System™

FUNCTIONAL

- 100 Watt Siren/Speaker Prep Kit
- Cellular Remote Start
- Compass Display
- Speed Control
- Audio
 - AM/FM / MP3 Capable / Clock / 4-speakers
 - SYNC® Phoenix
 - Includes hands-free voice command support (compatible with most Bluetooth connected mobile devices)
 - USB Port — (1)
 - 8" Color LCD Screen Center-Stack "Smart Display"
 - Supports Android Auto and Apple CarPlay
- UIS (Upfitter Interface System) Located behind 2nd row passenger seat floorboard
- Easy Fuel® Capless Fuel-Filler
- Fleet Telematics Modem
- Front door tether straps (driver/passenger)
- PAITRO output tied to liftgate release switch (Police Accessory Independent Timed-Release Output)
- Police Engine Idle
- Power pigtail harness
- Simple Fleet Key (w/o microchip, easy to replace; 4-keys)
- Keyless Entry – Key FOB Only (Less PATS) – Includes 4 fobs
- Two-way radio pre-wire
- Two (2) 50 – amp battery power circuits – power distribution junction block (behind 2nd row passenger seat floorboard)
- Wipers – Front Speed-Sensitive Intermittent; Rear Dual Speed Wiper

WARRANTY

- 3 Year / 36,000 Miles Bumper / Bumper
- 8 Year / 100,000 Miles Hybrid Unique Components

POWERTRAIN CARE EXTENDED SERVICE PLAN

- 5-year/100,000-mile Powertrain CARE Extended Service Plan (zero deductible) – Standard

Police Interceptor Utility Base Prices

☐ Utility All Wheel Drive (3.3L V6 Direct-Injection FFV, 136 MPH, 99B/44U) K8A/500A	\$44,991.00
☒ Utility All Wheel Drive (3.3L V6 Direct-Injection Hybrid Eng., 136 MPH, 99W/44B) K8A/500A	\$44,991.00
☐ Utility All Wheel Drive (3.0L V6 EcoBoost, 148 MPH, 99C/44U) K8A/500A	\$47,965.00

<u>VEHICLE COLOR: Order Code</u>	<u>Interior Trim Color</u> <u>Charcoal Black (9W)</u>	
Dark Blue	[LK]	[]
Royal Blue	[LM]	[]
Vermillion Red	[E4]	[]
Silver Grey Metallic	[TN]	[]
Agate Black	[UM]	[]
Oxford White	[YZ]	[]
Sterling Grey Metallic	[UJ]	[]
Carbonized Grey	[M7]	[x]
Arizona Beige Metallic Clearcoat	[E3]	[]
Light Blue Metallic	[LN]	[]
Kodiak Brown Metallic	[J1]	[]
Police Green	[F1]	[]

INTERCEPTOR OPTIONAL FEATURES:

<u>Flooring/Seats</u>	<u>Code</u>	<u>\$Cost</u>
☐ 1st and 2nd row carpet floor covering	16C	150.00
☐ 2nd Row Cloth Seats	FW	70.00
☐ Rear Console Plate (Not available with Interior Upgrade Pkg – 65U)	85R	60.00
☒ <u>Interior Upgrade Package</u>	65U	610.00

- 1st and 2nd Row Carpet Floor Covering
- Cloth Seats – Rear
- Center Floor Console less shifter w/unique Police console finish plate
- Includes Console and Top Plate with 2 cup holders
- Floor Mats, front and rear (carpeted)
- 18" Aluminum Wheel
- Selectable Sport Mode
- High Series Headlamp with LED Corner Warning Lights
- Includes SYNC® Phoenix

Note: Not available with EcoBoost Powertrain (99C/44U), Ready for the Road (67H), Ultimate Wiring Package (67U), and Side Marker LED (63B)

<u>Lamps/Lighting</u>		
☐ Side Marker LED – Sideview Mirrors (Red / Blue)	63B	490.00
☐ Rear Quarter Glass Side Marker Lights (Red/Blue)	63L	580.00
☐ Front Warning Auxiliary Light (Driver side – Red / Passenger side – Blue)	21L	580.00
☐ Rear Auxiliary Liftgate Lights (Red/Blue LED Lights; located beneath liftgate glass in applique panel)	43A	400.00
☐ Rear Spoiler Traffic Warning Light	96T	1500.00
☐ Spot Lamp – Driver Only (LED Bulbs) (Unity)	51R	400.00
☐ Spot Lamp – Driver Only (LED Bulbs) (Whelen)	51T	420.00
☐ Spot Lamp – Dual (driver and passenger) (LED Bulbs) (Unity)	51S	790.00
☐ Spot Lamp – Dual (driver and passenger) (LED Bulbs) (Whelen)	51V	880.00

<u>Body</u>		
☐ Glass – Solar Tint 2nd and 3rd Row (Deletes Privacy Glass)	92G	120.00
☐ Glass – Solar Tint 2nd Row (Privacy Glass on Rear Quarter and Liftgate Window)	92R	90.00
☐ Deflector Plate	76D	340.00

<u>Wheels</u>		
☒ Wheel Covers (18" Full Face Wheel Cover)	65L	70.00
☐ 18" Painted Aluminum Wheel	64E	475.00

<u>Misc</u>		
☐ Engine Block Heater	41H	190.00
☐ License Plate Bracket – Front	153	N/C
☒ Badge Delete (Police Interceptor Badge Only)	16D	N/C
☐ 100 Watt Siren/Speaker (includes bracket and pigtail)	18X	350.00

Misc. Continued

[] Noise Suppression Bonds (Ground Straps)	60R	100.00
[] Rear Bumper Step Pad	16P	100.00

Audio/Video

[] 12.1" Integrated Computer Screen	47E	3700.00
- Includes 12.1" touchscreen display in center stack and allows for operation of laptop in remote location to free up cabin space in front passenger area - Includes Audio Video Extender (AVX) box, (2) AVX cables, (2) USB cables and (1) HDMI cable - Includes SYNC Phoenix ®		
[] ¼ Size Picture in Picture (8" Rear Camera Image in upper lefthand quadrant of display). Not available with Integrated Computer Screen (47E)	87M	N/C

Doors/Windows

[x] Global Lock / Unlock feature (Door-panel switches will lock/unlock all doors and rear liftgate. Eliminates the overhead console liftgate unlock switch) ***** OLD STYLE REAR HATCH LOCK / UNLOCK *****	18D	N/C
[] Hidden Door Lock Plunger, Rear Door Handle and Rear Windows Inoperable	52P	160.00
[x] Rear Door Handles Inoperable/Locks Inoperable and Rear Windows Inop.	68G	80.00
[x] Lock system; Single Key/All Vehicles Keyed Alike	59	50.00
Keyed Alike 1284x= 59B Keyed Alike 1294x= 59C Keyed Alike 0135x= 59D Keyed Alike 1435x= 59E Keyed Alike 0576x= 59F Keyed Alike 0151x= 59G Keyed Alike 1111x= 59J		

Safety & Security

[] Ballistic Door Panels – Driver Front Door Only (Level 3+)	90D	1590.00
[] Ballistic Door Panels – Driver & Pass Front Doors (Level 3+)	90E	3170.00
[] Ballistic Door Panels – Driver Front Door Only (Level 4+)	90F	2420.00
[] Ballistic Door Panels – Driver & Pass Front Doors (Level 4+)	90G	4830.00
[x] Extra Key \$20.00x_6_ =	Parts	20.00 ea
[] Remote Starter	Parts	550.00
[] Gun Vault	63V	270.00
[] Front Headlamp Lighting Solution	66A	900.00
- Includes LED Low beam/High beam headlamp, Wig-wag function and (2) Red/Blue/White LED side warning lights in each headlamp (factory configured: driver's side White/Red / passenger side White/Blue) - Includes pre-wire for grille LED lights, siren and speaker (60A) - Wiring, LED lights included (in headlamps only; grille lights not included). Controller "not" included		
Note: Included with Ready for the Road (67H)		
Note: Recommend using Ultimate Wiring Package (67U)		
Note: Included with Police Upgrade Package (65U)		
[] Tail Lamp Lighting Solution	66B	430.00
- Includes LED Tail Lamp Wig-Wag Module - LED lights only. Wiring, controller "not" included		
Note: Included with Ready for the Road (67H)		
Note: Recommend using Ultimate Wiring Package (67U)		
[] Rear Lighting Solution	66C	460.00
- Includes two (2) backlit flashing linear high-intensity LED lights (driver's side red / passenger side blue) mounted to inside liftgate glass - Includes two (2) backlit flashing linear high-intensity LED lights (driver's side red / Passenger side blue) installed on inside lip of liftgate (lights activate when liftgate is open) - LED lights only. Wiring, controller "not" included		
Note: Included with Ready for the Road (67H)		
Note: LED lights only – does "not" include wiring or controller		
[] Ultimate Wiring Package	67U	640.00
- Rear console mounting plate (85R) – contours through 2nd row; channel for wiring - Pre-wiring for grille LED lights, siren and speaker (60A) - Wiring harness I/P to rear cargo area (overlay) - Two (2) light cables – supports up to six (6) LED lights (engine compartment/grille) - One (1) 10-amp siren/speaker circuit engine compartment - Rear hatch/cargo area wiring – supports up to six (6) rear LED lights - Does "not" include LED lights, side connectors or controller		
Note: Recommend Police Wire Harness Connector Kit 67V		
Note: Not available with options: 65U, 67H		

[x] Police Wire Harness Connector Kit – Front/Rear	67V	200.00
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For connectivity to Ford PI Package solutions includes:

• Front

- (2) Male 4-pin connectors for siren
- (5) Female 4-pin connectors for lighting/siren/speaker
- (1) 4-pin IP connector for speakers
- (1) 4-pin IP connector for siren controller connectivity
- (1) 8-pin sealed connector
- (1) 14-pin IP connector

• Rear

- (2) Male 4-pin connectors for siren
- (5) Female 4-pin connectors for lighting/siren/speaker
- (1) 4-pin IP connector for speakers
- (1) 4-pin IP connector for siren controller connectivity
- (1) 8-pin sealed connector

[] Ready for the Road Package All-in Complete Package	67H	4050.00
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All-in Complete Package – Includes Police Interceptor Packages: 66A, 66B, 66C, plus

- Whelen Cencom Light Controller Head with dimmable backlight
 - Whelen Cencom Relay Center / Siren / Amp w/Traffic Advisor control (mounted behind 2nd row seat)
 - Light Controller / Relay Cencom Wiring (wiring harness) w/additional input/output pigtails
 - High current pigtail
 - Whelen Specific WECAN Cable (console to cargo area) connects Cencom to Control Head
 - Pre-wiring for grille LED lights, siren and speaker (60A)
 - Rear console plate (85R) – contours through 2nd row; channel for wiring
 - Grille linear LED Lights (Red / Blue) and harness
 - 100-Watt Siren / Speaker
 - Hidden Door-Lock Plunger w/Rear-door controls inoperable (locks, handles and windows) (52P)
- Note: Not available with options: 66A, 66B, 66C, 67U and 65U

Extended Service Plan Option (\$0.00 Deductible) 100,000 Mile Coverage

[] 5-Year Premium Care Warranty (500 Plus Components Coverage)		3350.00
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Total Price \$ 45,511 ea

05808

m Rhatigan

Graphik Concepts
23555 Research Dr
Farmington Hills, MI 48335
USA
2484738990
amiller@graphikconcepts.com
www.graphikconcepts.com



INVOICE

BILL TO

Michael Rhatigan
Novi Police Department
45125 W. Ten Mile Rd
Attn: Michael Rhatigan
Invoice to
mrhatigan@cityofnovi.org
Novi, MI 48375

SHIP TO

Michael Rhatigan
Novi Police Department
@ GCI
Michael Rhatigan
248-962-8624

INVOICE # 5638_250904_2

DATE 09/26/2025

DUE DATE 10/26/2025

TERMS Net 30 days

SALES REP

GCI

PMT METHOD

Check

ITEM

QTY

AMT

Description

NEW NOVI POLICE GRAPHICS PACKAGE FORD EXPLORER KIT
- UNIT #853

Manufactured Items

PRODUCE (1) KIT

1

1,134.09

Install

INSTALL @ GCI

1

515.90

Thank you for your business. We take credit card and ACH payments.

SUBTOTAL

1,649.99

TAX

0.00

TOTAL

1,649.99

BALANCE DUE

\$1,649.99

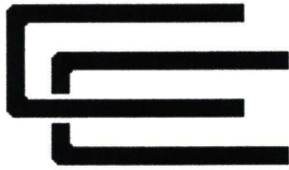
SCANNED

SEP 30 2025

CITY OF NOVI
FINANCE

05593

m Rhatigan



**CANFIELD
EQUIPMENT
SERVICE, INC.**

21533 Mound Road, Warren, MI 48091
Phone: 586.757.2020 Fax: 586.757.2294

INVOICE

INVOICE No.	302055
DATE	08/04/25
WORK ORDER	173072

BILL TO: 3470446
CITY OF NOVI
ATTN:ACCOUNTS PAYABLE
45175 W 10 MI RD
NOVI MI 48375
PHONE: 248-347-0446

SHIP TO:
CITY OF NOVI
ATTN:ACCOUNTS PAYABLE
45175 W 10 MI RD
NOVI MI 48375
CONTACT: mrhatigan@cityofnovi.org

PO No.	SALES REP	WRITTEN BY	POOL No.	TERMS
	K ENGBLOM	KE		
VEHICLE ID. No.	MAKE	MODEL	YEAR	FO No.
1FM5K8AB4RGA30455	FORD	UTIL INT	2024	.

PART No.	DESCRIPTION	QTY ORD	QTY SHIP	PRICE	EXTENSION
----------	-------------	------------	-------------	-------	-----------

Furnish and install the following equipment into a
2024 Ford Utility 862

Setina / Whelen

- 1 PB450L2 Push Bumper
- 1 Red M4 Series LED
- 1 Blue M4 Series LED

*Push Bumper includes two front facing IONS

*Mount M4 LEDs on the sides of the bumper

-Blue on Driver Side

\$1,022.53

Sound Off

- 1 LED Dome Light Red/White

*Mounted on the headliner between the driver and passenger seat

\$116.45

Whelen COREX Package

- 1 54in Legacy Lightbar DUO with Take-Down Module
- 1 C399 CenCom Core WCX Amplifier / Lighting Controller
- 1 CCTL7 WeCanX 21 Button Slide Controller

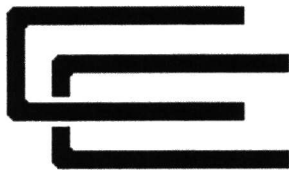
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SCANNED

AUG 04 2025

CITY OF NOVI
FINANCE

26,193 74



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1FM5K8AB4RGA30455	FORD	UTIL INT	2024	.

PART No.	DESCRIPTION	QTY ORD	QTY SHIP	PRICE	EXTENSION
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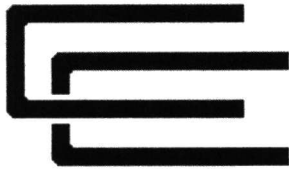
1 C399K4 OBDII Vehicle Interface
1 CV2V Vehicle Sync Module
2 100 Watt Siren Speaker
2 Siren Speaker Bracket
1 2nd PA Mic
1 CEM16 Expanstion Module
*Mounted on the driver side rear pillar
\$6,066.65

Whelen
1 WCX Low Frequency Siren with Amp
\$612.37

Whelen
1 Red/Blue T-ION Series LED
*Mounted on the driver side door
*Activate when door is open and lights are on
\$135.72

Whelen
2 Arges Series Spotlight
1 Arges Controller

*** CONTINUED NEXT PAGE ***



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VEHICLE ID. No.	MAKE	MODEL	YEAR	FO No.
1FM5K8AB4RGA30455	FORD	UTIL INT	2024	.

PART No.	DESCRIPTION	QTY ORD	QTY SHIP	PRICE	EXTENSION
----------	-------------	------------	-------------	-------	-----------

1 Driver Side Utility Install Kit
1 Passenger Side Utility Install Kit
*Wired for independent control
\$2,016.32

Whelen
2 Red/Blue Mini T-ION Series LED
*Mounted on the bottom of the hatch
\$210.00

Whelen
4 Red/Blue DUO ION Series LED
1 Red/White DUO ION Series LED
1 Blue/White DUO ION Series LED
*Red/White Blue/White mounted on the rear door
*Two mounted next to the license plate
*Two mounted behind the rear window on the hatch
\$786.08

Whelen
1 Red/White DUO Strip Lite
1 Blue/White DUO Strip Lite

*** CONTINUED NEXT PAGE ***



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PART No.	DESCRIPTION	QTY ORD	QTY SHIP	PRICE	EXTENSION
----------	-------------	------------	-------------	-------	-----------

*One mounted behind each rear side cargo window
\$420.90

Whelen

1 Red LIN-V Series LED
1 Blue LIN-V Series LED
1 LIN-V Series Mounting Bracket for Utility
\$419.80

Whelen

2 3 Segment WCX Tracer LEDs Red/White/Blue
*One installed on each side of the vehicle / centered
\$2,171.62

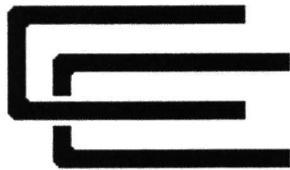
Sound Off / Whelen

1 Vehicle Specific Taillight Flasher
2 Red/Blue DUO Vertex LED
\$286.94

Havis

1 C-MD-119 Adjustable Motion Device for Computer
1 Canfield Base for C-MD-119

*** CONTINUED NEXT PAGE ***



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PART No.	DESCRIPTION	QTY ORD	QTY SHIP	PRICE	EXTENSION
----------	-------------	------------	-------------	-------	-----------

*Mounted on the console
\$547.57

Laguna / Westin
1 Westin Partition
1 Laguna Rear Cargo Partition
1 Laguna Rear Seat
1 Add Plexi on Cargo Partition
\$2,945.92

Setina
1 Blac-Rac Single Gun Rack
\$807.45

Havis
1 Fold-Up Cargo Plate with Lift Struts
1 Drop Down Equipment Tray
\$1,497.65

Tecniq
5 Red/White LED Dome Lights
*3 Mounted on the rear hatch

*** CONTINUED NEXT PAGE ***



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PART No.	DESCRIPTION	QTY	QTY	PRICE	EXTENSION
		ORD	SHIP		

*2 Mounted in the prisoner area
\$201.23

Havis
1 Dual Cup Holder
\$62.10

Intermotive
1 Black Out Module
\$501.44

Canfield
1 Shop Supplies
1 Power Distribution
1 Labor for Installation
1 Radar Brackets
1 WeatherTech Front Side Window Deflectors
\$5,365.00

VISIT OUR WEB SITE!! www.canfieldequipment.com

Received By: _____

SALE AMT	26,193.74
SALES TAX	0.00
FREIGHT	0.00
TOTAL	26,193.74

Police Vehicle Purchase History

* didn't include the motorcycles since that was a separate account
*builds don't include ALL costs just the canfield costs

Fiscal Year	CC Mtg	Approv.	# of Units	Model Year	Model Type	Useage	Vendor	Price per Unit	Upfitting Cost	Total Price	Delivered/ Work completed	NOTES
2020/21		6/7/2021		2022	Explorer Hybrid Build	Patrol	Canfield	\$ 35,973.00	\$ 14,027.49	\$ 50,000.49	7/20/2022	
2021/22		9/27/2021		2022	Explorer Hybrid Build	Patrol	Canfield	\$ 35,973.00	\$ 17,004.20	\$ 52,977.20	8/17/2022	argos lights
				2022	Explorer Hybrid Build	Patrol	Canfield	\$ 36,203.00	\$ 18,013.54	\$ 54,216.54	10/19/2022	argos lights
				2022	Explorer Hybrid Build	K9	Canfield	\$ 36,203.00	\$ 21,021.18	\$ 57,224.18	7/26/2023	K9 Build
				2022	Explorer Hybrid Build	Patrol	Canfield	\$ 36,203.00	\$ 17,245.21	\$ 53,448.21	3/28/2024	
				2022	Explorer Hybrid Build	Patrol	Canfield	\$ 36,203.00	\$ 28,567.56	\$ 64,770.56	3/28/2024	new style of build
				2022	Explorer Hybrid Build	Patrol	Canfield	\$ 36,203.00	\$ 27,804.13	\$ 64,007.13	2/13/2025	new style of build
				2022	Explorer Hybrid Build	Patrol	Canfield	\$ 36,203.00	\$ 23,661.05	\$ 59,864.05	4/21/2025	new style of build
2021/22	10/11/2021		1	2022	Tahoe	Command	Wenzel Chevy	\$ 40,454.81	\$34,422.64	\$ 74,877.45	6/15/2022	
2023/24		7/10/2023	1	2024	Expedition	Commanders	Lunghamer Fo	\$ 61,851.00	None	\$ 61,851.00	10/3/2023	new vehicle/ not a replacement
2023/24		3/18/2024	3	2024	Explorer Gas	Patrol	Lunghamer Fo	\$ 42,990.00	\$ 25,000.00	\$ 203,970.00	4/4/2024	gas version purchased off the lot due to the 2023 and 2024 hybrids being delayed
2023/24		5/20/2024	1	2024	Tahoe	K-9	Berger	\$ 51,659.00	\$ 26,417.17	\$ 78,076.17	6/30/2024	off the lot
2023/24		5/20/2024	5	2025	Explorer Hybrids	Patrol	Lunghamer Fo	\$ 47,488.00	\$ 25,000.00	\$ 362,440.00	10/18/2024	
2024/25		9/9/2024	1	2025	Explorer	unmarked	Lunghamer Fo	\$ 40,845.00	None	\$ 40,845.00	12/9/2024	
2024/25		10/28/2024	3	2025	Explorer Hybrids	Patrol	Lunghamer Fo	\$ 47,488.00	\$ 26,200.00	\$ 221,064.00	3/26/2025	Estimated Build Costs, without know what equipment needs to be replaced.
2024/25		12/2/2024	2	2025	Tahoes	Patrol: Sergeant & Tra	Berger	\$ 52,824.00	\$ 26,500.00	\$ 158,648.00	7/2/2025	Estimated Build Costs, without know what equipment needs to be replaced.
2025/26		11/17/2025	6	2026	Explorer		Lunghamer Fo	\$ 45,541.00	\$ 27,767.00	\$ 439,848.38		

04/24/2025

BUDGET REPORT FOR CITY OF NOVI
Calculations as of 06/30/2025

		2021-22	2021-22	2021-22
GL NUMBER	DESCRIPTION	ORIGINAL BUDGET	AMENDED BUDGET	ACTIVITY

Dept 301.00 - POLICE DEPARTMENT				
101-301.00-983.000	Vehicles			
101-301.00-983.100	Vehicle-new install			
101-301.00-983.245	Vehicles drug forfeiture			
101-301.00-983.262	Vehicles - Forfeiture Contra			
Fund 262 - FORFEITURE FUND				
262-302.00-983.000	Vehicles-Federal Forfeitures	300,000	293,416	293,416
262-302.00-983.001	VEHICLES - CONTRA			
262-302.00-983.008	Vehicle-new install-Federal			
262-302.00-983.100	Vehicle-new install	76,586	81,959	50,342
262-302.00-983.245	Vehicles - State Forfeitures	30,000	34,231	
262-302.00-983.250	Vehicles-OWI Forfeitures			
262-302.00-983.260	VEHICLES - LOCAL			

2022-23	2022-23	2022-23	2023-24	2023-24	2023-24	2024-25	2024-25
ORIGINAL	AMENDED	ACTIVITY	ORIGINAL	AMENDED	ACTIVITY	ORIGINAL	AMENDED
BUDGET	BUDGET		BUDGET	BUDGET		BUDGET	BUDGET

300,000	215,656						142,465
60,720							38,145
30,000							33,309

158,515	70,652	400,000	296,179	233,283	400,000	505,520
68,517	67,991	72,340	72,340	71,428	30,990	30,990
48,731		80,000	118,988		80,000	

2024-25

ACTIVITY

THRU 06/30/25

142,464

3,874

183,309

266,144

(183,309)

49,882