



CITY OF NOVI CITY COUNCIL
APRIL 13, 2026

SUBJECT: Consideration to award the construction contract to Fer-Pal Construction USA LLC, for the Cedarspring Estates Water Main Lining project, for \$2,016,667.

SUBMITTING DEPARTMENT: Department of Public Works, Engineering Division

KEY HIGHLIGHTS:

- Cedarspring Estates has experienced numerous water main breaks due to corrosion and deteriorated ductile iron pipe.
- The existing pipe will be lined with cured-in-place pipe, which was successfully completed in the Westminster subdivision in 2023.
- Construction is expected to start this spring/summer and be completed by summer/fall.

FINANCIAL IMPACT

	FY 2025/26 Budget
EXPENDITURE REQUIRED	\$ 2,016,667.00 Construction \$ <u>80,666.68</u> Engineering Services \$ 2,165,333.68 TOTAL
BUDGET	
W&S FUND 592-536.00-976.242	\$ 2,224,150.00
APPROPRIATION REQUIRED	\$ 0
FUND BALANCE IMPACT	\$ 0
Budget includes current estimated total project costs for construction (construction engineering, crew days, contingency, etc.), which is \$ 2.2M.	

BACKGROUND INFORMATION:

The Cedarspring Estates subdivision has experienced numerous water main breaks due to corrosion and deteriorated ductile iron pipe. The existing ductile iron water main was installed when the subdivision was built in the late 1970s. This project includes the lining of approximately 5,250 feet of 8-inch water main and 615 feet of 12-inch water main with a cured-in-place pipe (CIPP) lining. Since CIPP is a trenchless method of rehabilitating water main, the project will be less disruptive to the residents of Cedarspring Estates than a traditional open-cut installation. The project will also include replacement of existing valves and hydrants. Temporary water service will be provided to the residents during the project. This method was successfully used in the Westminster Subdivision in 2023.

The project was advertised for public bids on March 12, 2026. Two (2) bids were received and opened on April 2, 2026, following the solicitation period. Fer-Pal Construction USA LLC is recommended in the best interest of the City as it is responsive and complies with all the requirements of the bidding instructions. The award recommendation letter, including the bid tabulation, is attached.

Contractor	Total Bid*
Fer-Pal Construction USA LLC	\$2,084,667
Pamar Enterprises, Inc.	\$2,389,510

***Crew Days are included to compare bids but not included in the award. See bid tabulation for all bids received.**

The contract administration and inspection services related to this project will be awarded to the following pre-qualified firm using the fee percentages in the Agreements for Professional Engineering Services for Public Projects.

OHM	Contract Administration	4.0% of the construction award	\$80,666.68
	Crew Days	\$800 daily inspection fee x 85 days	\$68,000.00
TOTAL			\$148,666.68

Construction is expected to start this spring/summer and be completed by summer/fall.

RECOMMENDED ACTION: Approval to award the construction contract to Fer-Pal Construction USA LLC, the low bidder, for the Cedarspring Estates Water Main Lining project, in the amount of \$2,016,667.



ARCHITECTS. ENGINEERS. PLANNERS.

April 6, 2026

City of Novi
Department of Public Works
26300 Lee BeGole Drive
Novi, MI 48375

Attention: Mr. Ben Croy, P.E., City Engineer

Regarding: Recommendation of Award – Cedarspring Estates Water Main Lining

On April 2nd, 2026, at 10:00 am, a total of two bids were received for the above referenced project. The list of bidders and their total bid amounts are included in the table below. We have calculated the bid amounts of all work items from the bidders in the attached bid tabulation.

Contractor	Total Bid
FER-PAL Construction USA LLC	\$2,084,667.00
Pamar Enterprises, Inc.	\$2,389,510.00

The project scope consists of 615 feet of existing 12-inch ductile iron water main and 5,250 feet of 8-inch ductile iron water main to be rehabilitated via cured in-place-pipe (CIPP) lining within the Cedarspring Estates Subdivision. Gate valves and hydrants are to be replaced as noted with a temporary water system installed for the duration of the project and associated restoration work. The work to be completed under this Contract includes the furnishing of all materials, equipment, and labor necessary to complete the proposed work, in accordance with the contract documents.

FER-PAL Construction USA LLC, located in Taylor, Michigan, is the apparent low bidder. OHM Advisors has had favorable past-experience working with this Contractor on previous projects. Based on our previous experience, and their qualifications, we recommend award of the Cedarspring Estates Water Main Lining project to FER-PAL Construction USA LLC in the estimated award amount of \$2,016,667.00. The amount entered in the bid for Crew Days (\$68,000) are not included in the recommended award amount as these are not part of payments made to the Contractor, but these amounts are included in the total for determining the lowest bid.

If you have any questions or require additional information, please feel free to contact this office.

Sincerely,
OHM Advisors

Hannah Driesenga, P.E.
Client Representative

Encl: Bid Tabulation

cc: Tim Juidici, OHM
Abby Boger, OHM

BID Tabulation for Bids Received on 4/2/2026
CEDARSPRING ESTATES WATER MAIN LINING
 City of Novi, Oakland County, State of Michigan
 OHM Job Number: 0163-25-0030

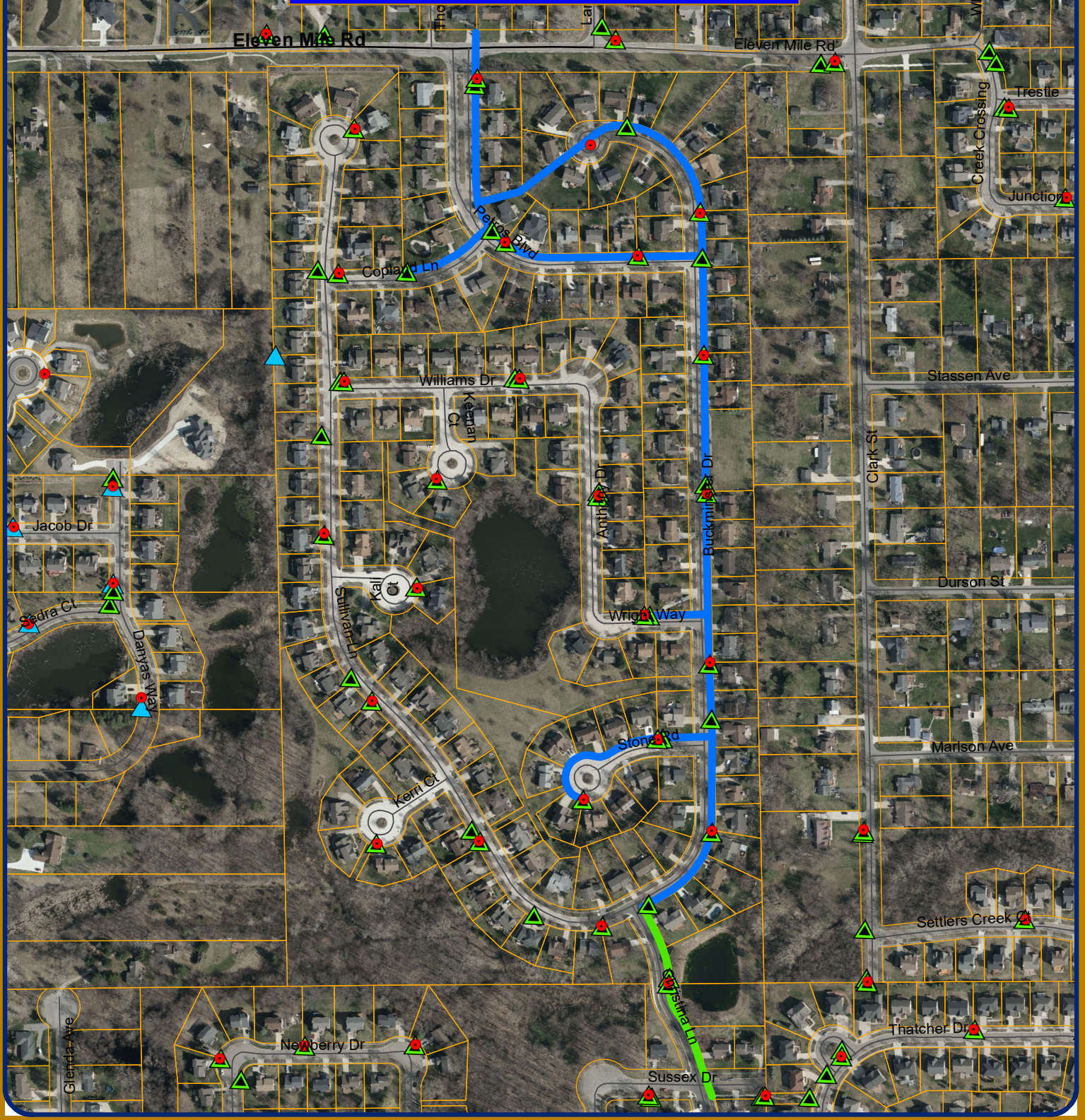
FER-PAL Construction USA LLC
 26187 Northline Road
 Taylor, MI 48180
 Phone: 734-946-2034

Pamar Enterprises, Inc.
 31604 Pamar Court
 New Haven, MI 48048
 Phone: 586-749-8593

Item	Description	Estimated Quantity	Unit Price	Amount	Unit Price	Amount
1	Mobilization, Max 5%	1.00	LSUM	\$ 99,800.00	\$ 230,000.00	\$ 230,000.00
2	Audio Video Route Survey	1.00	LSUM	\$ 1,800.00	\$ 2,000.00	\$ 2,000.00
3	Tree, Rem, 6 inch to 18 inch	15.00	Ea	\$ 880.00	\$ 350.00	\$ 5,250.00
4	Curb and Gutter, Rem	425.00	Ft	\$ 28.00	\$ 12.00	\$ 5,100.00
5	Sidewalk, Rem	220.00	Syd	\$ 16.50	\$ 22.00	\$ 4,840.00
6	Pavt, Rem, Modified	105.00	Syd	\$ 28.00	\$ 32.00	\$ 3,360.00
7	Water Main Lining Access Pit	24.00	Ea	\$ 13,080.00	\$ 6,500.00	\$ 156,000.00
8	Erosion Control, Inlet Protection, Fabric Drop	22.00	Ea	\$ 275.00	\$ 65.00	\$ 1,430.00
9	Aggregate Base, 21AA, 4 inch	360.00	Syd	\$ 33.00	\$ 28.00	\$ 10,080.00
10	Aggregate Base, 21AA, 6 inch	140.00	Syd	\$ 38.00	\$ 32.00	\$ 4,480.00
11	Aggregate Base, 21AA, 8 inch	70.00	Syd	\$ 44.00	\$ 38.00	\$ 2,660.00
12	Maintenance Aggregate, 21AA	250.00	Ton	\$ 6.00	\$ 15.00	\$ 3,750.00
13	Dr Structure Cover, Adj, Case 2	5.00	Ea	\$ 2,066.00	\$ 350.00	\$ 1,750.00
14	Hand Patching	15.00	Ton	\$ 512.00	\$ 400.00	\$ 6,000.00
15	Driveway, Nonreinf Conc, 6 inch	150.00	Syd	\$ 81.50	\$ 70.00	\$ 10,500.00
16	Detectable Warning Surface	20.00	Ft	\$ 77.00	\$ 110.00	\$ 2,200.00
17	Curb and Gutter, Conc	430.00	Ft	\$ 55.00	\$ 45.00	\$ 19,350.00
18	Curb Ramp Opening, Conc	30.00	Ft	\$ 55.00	\$ 45.00	\$ 1,350.00
19	Sidewalk, Conc, 4 inch	2000.00	Sft	\$ 11.00	\$ 11.00	\$ 22,000.00
20	Curb Ramp, Conc, 6 inch	140.00	Sft	\$ 15.50	\$ 14.00	\$ 1,960.00
21	Mailbox, Remove, Salvage, and Replace	10.00	Ea	\$ 275.00	\$ 100.00	\$ 1,000.00
22	Minor Traf Devices	1.00	LSUM	\$ 7,975.00	\$ 65,000.00	\$ 65,000.00
23	Traf Regulator Control	1.00	LSUM	\$ 5,500.00	\$ 15,000.00	\$ 15,000.00
24	Turf Establishment, Performance	500.00	Syd	\$ 25.00	\$ 28.50	\$ 14,250.00
25	Fire Hydrant	13.00	Ea	\$ 14,100.00	\$ 17,650.00	\$ 229,450.00
26	Gate Well, Rem	11.00	Ea	\$ 1,980.00	\$ 990.00	\$ 10,890.00
27	Hydrant, Rem, Modified	13.00	Ea	\$ 825.00	\$ 1,350.00	\$ 17,550.00
28	Water Main, 8 inch, Cut and Plug	2.00	Ea	\$ 1,980.00	\$ 450.00	\$ 900.00
29	Water Main, 12 inch, Cut and Plug	2.00	Ea	\$ 2,200.00	\$ 650.00	\$ 1,300.00
30	Water Main, 16 inch, Cut and Plug	2.00	Ea	\$ 2,843.50	\$ 800.00	\$ 1,600.00
31	CIPP Water Main Lining, 12 inch	615.00	Ft	\$ 135.00	\$ 185.00	\$ 113,775.00
32	CIPP Water Main Lining, 8 inch	5250.00	Ft	\$ 120.00	\$ 152.00	\$ 798,000.00
33	Pre and Post Lining CCTV Inspection, 12 inch	615.00	Ft	\$ 18.00	\$ 18.00	\$ 11,070.00
34	Pre and Post Lining CCTV Inspection, 8 inch	5250.00	Ft	\$ 14.50	\$ 14.50	\$ 76,125.00
35	Sprinkler Line	300.00	Ft	\$ 9.35	\$ 9.00	\$ 2,700.00
36	Connection to Existing Water Main	4.00	Ea	\$ 6,380.00	\$ 16,500.00	\$ 66,000.00
37	Gate Valve and Well, 12 inch	1.00	Ea	\$ 20,900.00	\$ 17,990.00	\$ 17,990.00
38	Gate Valve and Well, 8 inch	10.00	Ea	\$ 13,777.50	\$ 17,485.00	\$ 174,850.00
39	Sprinkler Head, Replace	30.00	Ea	\$ 93.50	\$ 150.00	\$ 4,500.00
40	Water Service, Reconnect, 1 inch	10.00	Ea	\$ 4,180.00	\$ 1,950.00	\$ 19,500.00
41	Temporary Water Supply System	1.00	LSUM	\$ 170,000.00	\$ 170,000.00	\$ 170,000.00
42	Crew Days	\$800.00	Cday	\$ 85.00	\$ 105.00	\$ 84,000.00
Total Bid Amount (Items 1-42 Incl.):				\$ 2,084,667.00	\$ 2,389,510.00	

Cedar Springs Water Main Lining

Location Map

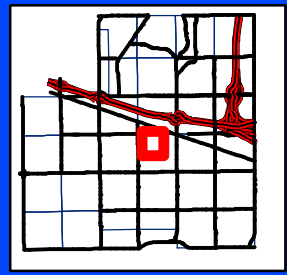


Map Author: Croy
 Date: Feb 2025
 Project: Cedar Springs WM Lining
 Version #: v2.0

MAP INTERPRETATION NOTICE
 Map information depicted is not intended to replace or substitute for any official or primary source. This map was intended to meet National Map Accuracy Standards and use the most recent, accurate sources available to the people of the City of Novi.
 Boundary measurements and area calculations are approximate and should not be construed as survey measurements performed by a licensed Michigan Surveyor as defined in Michigan Public Act 132 of 1970 as amended. Please contact the City GIS Manager to confirm source and accuracy information related to this map.

Legend

- 5,025 Feet 8-inch DI
- 575 Feet 12-inch DI
- ▲ Gate Valve
- ▲ Other Valve
- Hydrant



City of Novi
 Engineering Division
 Department of Public Works
 26300 Lee BeGole Drive
 Novi, MI 48375
cityofnovi.org

Feet

0 80 160 320 480

1 inch = 382 feet



ARCHITECTS. ENGINEERS. PLANNERS.

April 6, 2026

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23	Traf Regulator Control	1.00	LSUM	\$ 5,500.00	\$ 15,000.00	\$ 15,000.00
24	Turf Establishment, Performance	500.00	Syd	\$ 25.00	\$ 28.50	\$ 14,250.00
25	Fire Hydrant	13.00	Ea	\$ 14,100.00	\$ 17,650.00	\$ 229,450.00
26	Gate Well, Rem	11.00	Ea	\$ 1,980.00	\$ 990.00	\$ 10,890.00
27	Hydrant, Rem, Modified	13.00	Ea	\$ 825.00	\$ 1,350.00	\$ 17,550.00
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38	Gate Valve and Well, 8 inch	10.00	Ea	\$ 13,777.50	\$ 17,485.00	\$ 174,850.00
39	Sprinkler Head, Replace	30.00	Ea	\$ 93.50	\$ 150.00	\$ 4,500.00
40	Water Service, Reconnect, 1 inch	10.00	Ea	\$ 4,180.00	\$ 1,950.00	\$ 19,500.00
41	Temporary Water Supply System	1.00	LSUM	\$ 170,000.00	\$ 170,000.00	\$ 170,000.00
42	Crew Days	\$800.00	Cday	\$ 85.00	\$ 105.00	\$ 84,000.00
Total Bid Amount (Items 1-42 Incl.):				\$ 2,084,667.00	\$ 2,389,510.00	

BID
for
Cedarspring Estates Water Main Lining

Bid of FER-PAL Construction USA LLC hereinafter called Bidder, organized and existing under the laws of or a resident of the State of Michigan, doing business as Limited Liability Company - Corporation *.

Insert as applicable: "a corporation", "a partnership" or "an individual".

TO THE CITY OF NOVI, MICHIGAN, hereinafter called OWNER:

The undersigned as Bidder hereby declares: that this Bid is made in good faith without fraud or collusion with any person or persons bidding on the same Contract; that the Bidder has read and examined the Advertisement for Bids, Instructions to Bidders, Bid, General Conditions, Supplementary Conditions, Agreement, Forms of Bond, Specifications and Drawings, as prepared by the ENGINEER, and understands all of the same; that the Bidder of its representative has made personal investigation at the site and has become fully familiar with regard to the conditions to be met in the execution of this Contract, and the undersigned proposes to furnish all labor, materials, tools, power, transportation, and construction equipment necessary for the construction of the Project and performing related work in full accordance with the aforesaid Contract Documents, including any and all Addenda officially issued, their receipt of which is hereby acknowledged:

Addendum No.	Addendum Date
_____	_____
_____	_____
_____	_____

The Contract will be awarded to the lowest responsive, responsible Bidder based on the unit prices for all Work specified.

The Bidder agrees to complete the Project for the following unit prices:



Item	Description	Estimated Quantity		Unit Price	Total Price
1	Mobilization, Max 10%	1.00	LSUM	\$ 99,800.00	\$ 99,800.00
2	Audio Video Route Survey	1.00	LSUM	\$ 1,800.00	\$ 1,800.00
3	Tree, Rem, 6 inch to 18 inch	15.00	Ea	\$ 880.00	\$ 13,200.00
4	Curb and Gutter, Rem	425.00	Ft	\$ 28.00	\$ 11,900.00
5	Sidewalk, Rem	220.00	Syd	\$ 16.50	\$ 3,630.00
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25	Fire Hydrant	13.00	Ea	\$ 14,100.00	\$ 183,300.00
26	Gate Well, Rem	11.00	Ea	\$ 1,980.00	\$ 21,780.00
27	Hydrant, Rem, Modified	13.00	Ea	\$ 825.00	\$ 10,725.00



28	Water Main, 8 inch, Cut and Plug	2.0	Ea	\$	<u>1,980.00</u>	\$	<u>3,960.00</u>
29	Water Main, 12 inch, Cut and Plug	2.0	Ea	\$	<u>2,200.00</u>	\$	<u>4,400.00</u>
30	Water Main, 16 inch, Cut and Plug	2.0	Ea	\$	<u>2,843.50</u>	\$	<u>5,687.00</u>
31	CIPP Water Main Lining, 12 inch	615.00	Ft	\$	<u>135.00</u>	\$	<u>83,025.00</u>
32	CIPP Water Main Lining, 8 inch	5250.00	Ft	\$	<u>120.00</u>	\$	<u>630,000.00</u>
33	Pre and Post Lining CCTV Inspection, 12 inch	615.00	Ft	\$	<u>18.00</u>	\$	<u>11,070.00</u>
34	Pre and Post Lining CCTV Inspection, 8 inch	5250.00	Ft	\$	<u>14.50</u>	\$	<u>76,125.00</u>
35	Sprinkler Line	300.00	Ft		<u>9.35</u>		<u>2,805.00</u>
36	Connection to Existing Water Main	4.00	Ea	\$	<u>6,380.00</u>	\$	<u>25,520.00</u>
37	Gate Valve and Well, 12 inch	1.00	Ea	\$	<u>20,900.00</u>	\$	<u>20,900.00</u>
38	Gate Valve and Well, 8 inch	10.00	Ea	\$	<u>13,777.50</u>	\$	<u>137,775.00</u>
39	Sprinkler Head, Replace	30	Ea	\$	<u>93.50</u>	\$	<u>2,805.00</u>
40	Water Service, Reconnect, 1 inch	10.00	Ea	\$	<u>4,180.00</u>	\$	<u>41,800.00</u>
41	Temporary Water Supply System	1.00	LSUM	\$	<u>170,000.00</u>	\$	<u>170,000.00</u>
42	Crew Days	<u>85</u>	Days	\$	<u>800.00</u>	\$	<u>68,000.00</u>
				Total Bid Amount:		\$	<u>2,084,667.00</u>



If the foregoing Bid shall be accepted by the OWNER, the undersigned agrees to enter into the attached form of Agreement within ten (10) days after receiving notice of such acceptance, will furnish the OWNER satisfactory bonds and certificates of insurance coverage, and will complete the Project, at the price and within the time stated in this Bid.

The undersigned further agrees that if the foregoing Bid shall be accepted, work will commence immediately after the Contract has been awarded, the Agreement executed, and a Notice to Proceed received. **The undersigned shall complete the Work to Substantial Completion within 45 calendar days, and to Final Completion, including restoration and all punch list items, within 60 calendar days.**

The undersigned attaches hereto its Bid security, as required by the Advertisement for Bids and Instructions to Bidders. The undersigned agrees that in case it shall fail to fulfill its obligations under the foregoing Bid, and/or shall fail to furnish bonds, as specified, the OWNER may, at its option determine that the undersigned has abandoned its rights and interests in such Contract and that its Bid security accompanying its Bid; has been forfeited to the said OWNER, but otherwise the Bid security shall be returned to the undersigned upon the execution of the Contract and the acceptance of the bonds.

The undersigned also agrees that for each and every calendar day that he may be in default of Substantial Completion of the Work, within the time specified in this Bid, the OWNER will suffer a damage of ONE THOUSAND FIVE HUNDRED DOLLARS (\$1,500.00) per day, and said OWNER shall be compensated therefore at the rate as liquidated damages in accordance with the Agreement.

In submitting this Bid, it is understood that the right is reserved by the OWNER to accept any bid, to reject any or all Bids, and to waive irregularities in bidding in the interest of the OWNER.

SUBMITTED on April 2, 2026
Date*

26187 Northline Road
Street*

Taylor, MI 48180
City, State, ZIP*

734-946-2034
Telephone Number*

734-946-2036
Facsimile Number*

BY: FER-PAL Construction USA LLC
Name of Bidder*

Blaine Preston
Signature

Blaine Preston, Vice President
Name and Title of Signatory*



*Typed or printed in ink.



BIDDER'S QUALIFICATION AND EXPERIENCE STATEMENT

The OWNER will require supporting evidence regarding Bidder's Qualifications and competency. The Bidder will be required to furnish all of the applicable information listed below, which must be submitted with the sealed Bid at the time of Bid Opening. The Qualifications and Experience Statement must be typewritten and signed in ink.

A fill-in-the blank version of this form is available for your convenience on the City of Novi's website (www.cityofnovi.org) under Forms & Permits/Engineering.

QUALIFICATIONS AND EXPERIENCE STATEMENT

The undersigned certifies under oath that the information provided herein is true and sufficiently complete so as not to be misleading.

Submitted to: City of Novi

Address: 45175 West Ten Miles Road, Novi, MI 48375

Submitted by: FER-PAL Construction USA LLC

Name: Jerron Samborski

Address: 26187 Northline Road

City, State, ZIP Taylor, MI 48180

Telephone Number: 734-946-2034 Fax Number: 734-946-2036

Principal Office: 26187 Northline Road, Taylor, MI 48180

Corporation: Limited Liability Company Joint Venture: _____

Partnership: _____ Other: _____

Individual: _____

Name of Project: Cedarspring Estates Water Main Lining

Type of Work (file separate form for each classification of work):

Concrete: _____ Grading: _____

HMA: _____ Landscaping: _____

Other: Watermain Rehabilitation using CIPP Systems (Please Specify)

Organization

How many years has your organization been in business as a CONTRACTOR?

19 years

How many years has your organization been in business under its present business name?

19 years

Under what other business names has your organization operated?

If your organization is a corporation, answer the following:

Date of Incorporation: July 2007

State of Incorporation: Michigan

President's Name: Patrick Maginn

Vice President's Name: Blaine Preston

Secretary's Name: Philippe Bergeron

Treasurer's Name: Allan Conrad

If your organization is a partnership, answer the following:

Date of Organization: _____

Type of Partnership: _____

Names of General Partners: _____

If your organization is individually owned, answer the following:

Date of Organization: _____

Name of OWNER: _____

If the form of your organization is other than those listed above, describe it and name the principals:



Licensing

List jurisdictional and trade categories in which your organization is legally qualified to do business, and indicate registration or license numbers, if applicable:

- Registered with the State of Michigan Department of Licensing and Regulatory Affairs since July 9, 2007, Certificate Number 25050299909
- Licensed Installer of the AquaPipe Liner throughout North America
- Certified members of the Waterworks System Operators, Classifications Held S-3 and S-4

List jurisdiction in which your organization’s partnership or trade name is filed:

State of Michigan and various other States throughout the USA.

Experience

List the categories of work that your organization normally performs with its own forces:

General Contractor, Water Main Rehabilitation using Trenchless Technology - CIPP Lining Systems
Licensed installer of AquaPipe, Cleaning/preparation of existing pipe, Disinfection, CCTV, Temporary Bypass Installation/Removal

On a separate sheet, list major construction projects your organization has in progress. List the name of project, owner, architect/engineer, contract amount, percent complete, and scheduled completion date.

On a separate sheet, list the major construction projects your organization has completed in the past five (5) years. List the name of the project, owner, architect/engineer, contract amount, date of completion, and percentage of the cost of the work performed with your own forces.

On a separate sheet, list the construction experience and present commitments of the key individuals of your organization who would be employed in the Work.

Claims and Suits

If the answer to any of the questions below is yes, please attach details.

Has your organizations ever failed to complete any work awarded to it? No

Are there any judgments, claims, arbitration proceedings or suits pending or outstanding against your organization or officers? No



FER-PAL Construction USA LLC - Current Project in Progress

Project Name	Owner	Architect/Engineer	Contract Amount	Percent Completed	Scheduled Completion Date
PROFESSIONAL SERVICES FOR MILWAUKEE AVENUE WATER MAIN LINING Design Build, RFP24-14	City of Niles, IL	Baxter & Woodman	\$ 1,742,880.00	65%	15-May-26
CIPP Water Main Rehabilitation Phase 1, Contract 3-2024	City of Crest Hill, IL	Strand Associates	\$ 2,479,970.40	78%	22-May-26
Water Main Lining on Sunnyside Ave	Village of Berkeley, IL	N/A	\$ 234,430.00	5%	24-Apr-26
Water Main Lining on Ashbel Ave	Village of Berkeley, IL	N/A	\$ 223,680.00	0%	22-May-26
2025 Water Main Rehabilitation	City of Lincoln Park, MI	Hennessey Engineers	\$ 4,099,966.00	45%	28-Jun-26
Weiss Street Water Main Replacement Mackinaw Rd to Eddy St, C-1710	City of Saginaw, MI	N/A	\$ 812,660.00	2%	31-May-25
Water Main Rehabilitation by CIPP Lining - Oakridge/Stowell Terrage Area, Phase 1 - Turnkey	Plainfield Township, MI	Prein & Newhof	\$ 1,413,884.00	2%	10-Jun-26

FER-PAL Construction USA LLC - Completed Projects in the Past 5 Years

Name of Project	Owner	Architect/Engineer	Contract Amount	Date of Completion	% of Work Performed by FP Forces
Water Main Rehabilitation by CIPP Lining - Comstock park 12-inch CIPP	Plainfield Township, MI	Prein & Newhof	\$ 1,744,986.00	August 29, 2024	60%
SOUTH NUNNELEY WATER MAIN REPLACEMENT (GROESBECK HIGHWAY TO KELLY ROAD) CL23-004	Clinton Township, MI	Anderson, Eckstein & Westrick	\$ 2,734,199.00	April 28, 2025	65%
2025 CIPP Project	City of East Grand Rapids, MI	N/A	\$ 480,095.00	July 20, 2025	100%
2024 DWSRF Knollwood Pipe Lining	City of Kalamazoo, MI	Prein & Newhof	\$ 3,122,822.50	October 31, 2025	70%
Saline Industrial WM Lining project	City of Saline, MI	Ayres, Lewis, Norris & May	\$ 1,226,406.10	December 12, 2025	60%

Experience and Present Commitments Of Key Individuals

FER-PAL Construction USA, LLC, incorporated in 2007, is a full service trenchless watermain rehabilitation general contractor of the Cured-In-Place Pipe (CIPP) Lining method.

Through the years, we have grown and developed into a cohesive group with the power to manage multi projects simultaneously with unsurpassable success. Our forces have evolved, and continue to grow, through regular training and educating of all stages of our service offerings, which allows FER-PAL to effectively complete and co-ordinate all projects with the highest quality, care, workmanship, and response possible.

The following proposed FER-PAL Key Personnel have worked cooperatively on awarded projects and as noted on FER-PAL's Project Refence List depicting projects successfully completed in the past five (5) years:

Name: Blaine Preston, VP Operations USA

Industry Related Experience: 28 years

Years with Current Employer: 28 years

Blaine joined FER-PAL in 1998. Blaine has been actively involved in all processes of the water main rehabilitation and has attained a wealth of knowledge and experience in the Trenchless Rehabilitation industry.

His roles have included Excavation Foreman, Lining Crew Foreman and Pump Operator and Supervisor for all Lining Crew Foremen and crews of all Lining Operations. In 2007, Blaine managed the introduction of FER-PAL's product and service offerings into the United States. Blaine opened our first office located in Taylor, Michigan, with a second opening in Elgin, Illinois in 2013. Blaine is active in seeking and introducing our product offerings to new clients.

In 2023, Blaine attained the role of VP of Operations USA with the responsibility of allocating FER-PAL resources geographically to ensure project completion according to contract scheduling. Blaine works cooperatively with our General Managers to ensure crews are properly staffed and Supervisors are managing projects accordingly. Blaine attends all weekly production meetings to ensure scheduling targets are met and to discuss and resolve any contract issues.

Blaine has been instrumental in the development of FER-PAL's Standard Operating Procedures and Employee Training Manuals. Blaine has successfully completed all FER-PAL mandatory Safety Seminars/Courses, including OSHA and "10-hour for Construction" through Michigan MIOSHA and Truck and Boom Care.

Blaine participates in estimating and oversees project cost analysis, contract negotiations, project management, human resources, and administration for all North America operations. Blaine ensures the ability to provide the required resources for all awarded contracts.

To date, Blaine has successfully managed the completion of all awarded projects awarded to FER-PAL as per contract specifications and within the contract timeline.



Name: Jerron Samborski, General Manager USA

Industry Related Experience: 13 years

Years with Current Employer: 13 years

Jerron joined FER-PAL in 2013. Jerron started at FER-PAL in the Construction Craft Laborer Apprenticeship program, which included both classroom studies and on-the-job training. Jerron has been actively involved in all phases of the water main rehabilitation process and has attained a wealth of knowledge and experience in the Trenchless Rehabilitation industry.

In 2017, Jerron attained the position of Project Coordinator. In this position, Jerron cooperatively with FER-PAL's specialized Crew Supervisors to plan the bypass installation/removal, disinfection of bypass and watermains, bypass hookups, valve shutdowns, cleaning, lining, hydrant, and valves replacement/relocations/removals, watermain reinstatement and restoration all while ensuring and maintaining Quality Control and proper implementation of FER-PAL's, Regulatory and municipality's procedures and policies. Jerron managed all Subcontractors to ensure there were no scheduling conflicts to ensure performance adhered to the Owner's contract specifications. Jerron successfully completed all projects under his supervision within budget and contract schedules.

In 2019, Jerron's continued development, experience, and knowledge, made him the ideal candidate as Project Manager. In this position, Jerron responsibilities included scheduling and leading the Pre-construction meeting with the municipality representatives and subcontractor orientation meetings. Jerron oversee aspects of the Project including the sourcing of materials from local suppliers and worked cooperatively with the Project Coordinator to ensure all required work is executed as per contract specifications.

In 2021, Jerron was appointed General Manager of FER-PAL Construction USA. In this position, Jerron participates in all steps of planning, tendering and contract administration. Jerron plans the scheduling and leading of the Pre-construction meeting with the municipalities in which we work and in-house meetings, including subcontractor orientation meetings. Jerron will oversee the allocation of FER-PAL resources geographically to ensure project completion according to contract scheduling. Jerron works cooperatively with our Project Managers to ensure crews are properly staffed and Supervisors manage projects accordingly. Jerron participates in FER-PAL's weekly production meeting and ensures conformance to contract specifications for all awarded projects.

Jerron oversees and measures actual project expenses against budgeted expenses. Jerron ensures all projects are completed within the budget and in accordance with contract schedules and specifications.

Jerron has successfully completed all FER-PAL mandated Safety Seminars/Courses.

Name: Anthony Valenza, Project Manager

Education: Macomb Community College

Industry Related Experience: 26 years

Years with Current Employer: 6 years



FER-PAL CONSTRUCTION USA LLC

Anthony Valenza joined FER-PAL in 2020 as a Project Coordinator. In 2022, Anthony was promoted to Project Manager. Anthony has 22 years of experience as a Superintendent/Project Manager/Operations Manager of multi-million-dollar projects in the construction industry. Areas of expertise include sewer rehabilitation and underground construction and executing emergency repair projects. Anthony's leadership qualities include working well with management and personnel, developing positive relationships with customers, suppliers and the workforce.

Anthony has successfully completed all projects under his supervision within budget and contract schedules. Anthony's work experience provides him with the ability to organize the scheduling of FER-PAL crews and fleets to the appropriate sites to ensure minimal interruption to FER-PAL's project schedules. Anthony ensures equipment is properly maintained to minimize on-site downtime.

Anthony's position as Project Manager includes scheduling and leading the Pre-construction meeting with the municipalities in which we work and in-house meetings, including subcontractor orientation meetings. Anthony will oversee all aspects of the Project including the sourcing of materials from local suppliers. Anthony works cooperatively with the Project Coordinator to ensure all required work is performed as per contract specifications. A weekly project meeting will be scheduled to review the contract progress and utilize available resources to stay on task.

Anthony will regularly communicate with the City's Representative(s), providing site and progress reports and maintain and measure actual project expenses against budgeted expenses and ensure proper Progress Billings.

Anthony has successfully completed all FER-PAL mandated Safety Seminars/Courses.

Present Project Commitments:

2025 Water Main Rehabilitation	City of Lincoln Park, MI	\$ 4,099,966.00
Weiss Street Water Main Replacement Mackinaw Rd to Eddy St, C-1710	City of Saginaw, MI	\$ 812,660.00

Name: Eric Smith, Project Coordinator

Industry Related Experience: 13 years

Years with Current Employer: 13 years

Eric Smith joined FER-PAL in 2013 as part of our site team. Eric has been an integral part in ensuring our projects have been completed as per contract specifications. Eric has been instrumental in implementing FER-PAL's Standard Operating Procedures, maintaining quality control and in training new hires. Eric's leadership qualities include working well with management and personnel, developing positive relationships with customers, suppliers, and workforce.

Eric's work ethics provides him with the ability to organize the scheduling of FER-PAL crews and fleets to the appropriate sites to ensure minimal interruption to FER-PAL's project schedules. Eric ensures FER-PAL's mechanics maintain equipment in optimum condition to minimize on-site downtime.



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In 2020, Eric was promoted to Project Coordinator. In this position he supports the Project Manager and Project Team in all aspects of the work to ensure project completion as per Owner's contract specifications. Eric's responsibilities include project Layout, Traffic Protection Plan, and pre-construction surveys.

Eric works cooperatively with FER-PAL's specialized Crew Supervisors to plan the bypass installation/removal, disinfection of bypass and watermains, bypass hookups, valve shutdowns, cleaning, lining, hydrant and valves replacement/relocations/removals, watermain reinstatement and restoration all while ensuring and maintaining Quality Control and proper implementation of FER-PAL's, Regulatory and municipality's procedures and policies. Eric oversees the Subcontractor workforce to ensure there are no scheduling conflicts as required, and the performance adheres to the Owner's contract specifications. Eric ensures all work performed maintains compliance with the health and safety policies and regulations to secure a safe workplace for our workforce and the public. Weekly Safety toolbox talks are discussed to ensure this mandate.

Eric has successfully completed all projects under his supervision within budget and contract schedules and all FER-PAL mandated Safety Seminars/Courses and has attained S-4 Waterworks System Operator Certification.



Present Project Commitments:

No current Site Supervisor present commitments.



Your Environment. Safe Drinking Water. Our Main Concern.

Has the City of Novi filed a claim on any contract within the prior three years which asserted that your organization:

1) failed to perform as required by the contract?

YES NO

2) completed contracted work in an untimely manner causing delays and interference;

YES NO

3) lacked financial resources and the ability to satisfactorily perform the contract or provide the services or supplies;

YES NO

4) exhibited poor quality of performance or completed work under the contract;

YES NO

5) failed to comply with laws and ordinances relating to the contract performance;

YES NO

6) defaulted on its quotations or prices;

YES NO

References

Entity	Contact Name	Phone
<i>Trade References</i>		
1. Patriot Truck & Trailer Services	Mike - service@patriotrucksandtrailer.com	734-946-1973
2. H.D. Edwards	Bill - billp@hdedwards.com	313-384-3388
3. Spartan Barricading & Traffic Control	Kevin - spartanbarr@aolcom	517-244-1587
<i>Bank References</i>		
1. JP Morgan	Antoine Sosynski, Primary Banker	514-840-1314
2.		
3.		
<i>Surety</i>		
Lockton Companies	April M Terbay, Snr Account Manager	512-431-6383



Name of Bonding Company: Nationwide Mutual Insurance Company

Name of Bonding Agent: Lockton Companies

Address of Bonding Agent: 444 W. 47th Street, Site 900, Kansas City, MO 64112-1906

SUBMITTED on April 2, 2026
Date*

BY: FER-PAL Construction USA LLC
Name of Bidder*

Blaine Preston
Signature

Blaine Preston, Vice President
Name and Title of Signatory*



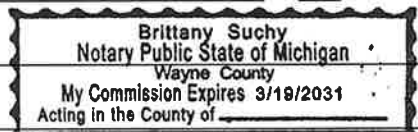
*Typed or printed in ink.

Blaine Preston being duly sworn deposes and says that the information provided herein is true and sufficiently complete so as not to be misleading.

Subscribed and sworn before me this 2nd day of April 2026.

Notary Public: Brittany Suchy

My Commission Expires: March 19th 2031



IF THIS INFORMATION IS NOT SUBMITTED WITH THE SEALED BID AT THE TIME OF BID, THE BID WILL BE CONSIDERED INCOMPLETE.



Document A310™ – 2010

Conforms with The American Institute of Architects AIA Document 310

Bid Bond

CONTRACTOR:

(Name, legal status and address)

FER-PAL CONSTRUCTION LTD.
26187 NORTHLINE ROAD
TAYLOR, MI 48180

SURETY:

(Name, legal status and principal place of business)

NATIONWIDE MUTUAL INSURANCE COMPANY
ONE NATIONWIDE PLAZA, W NATION BLVD.
COLUMBUS, OH 43215-2220

This document has important legal consequences. Consultation with an attorney is encouraged with respect to its completion or modification.

Any singular reference to Contractor, Surety, Owner or other party shall be considered plural where applicable.

OWNER:

(Name, legal status and address)

CITY OF NOVI
45175 WEST TEN MILE ROAD
NOVI, MI 48375

BOND AMOUNT: \$ FIVE PERCENT (5%) OF THE AMOUNT BID

PROJECT:

(Name, location or address, and Project number, if any)

CEDARSPRING ESTATES WATER MAIN LINING

The Contractor and Surety are bound to the Owner in the amount set forth above, for the payment of which the Contractor and Surety bind themselves, their heirs, executors, administrators, successors and assigns, jointly and severally, as provided herein. The conditions of this Bond are such that if the Owner accepts the bid of the Contractor within the time specified in the bid documents, or within such time period as may be agreed to by the Owner and Contractor, and the Contractor either (1) enters into a contract with the Owner in accordance with the terms of such bid, and gives such bond or bonds as may be specified in the bidding or Contract Documents, with a surety admitted in the jurisdiction of the Project and otherwise acceptable to the Owner, for the faithful performance of such Contract and for the prompt payment of labor and material furnished in the prosecution thereof; or (2) pays to the Owner the difference, not to exceed the amount of this Bond, between the amount specified in said bid and such larger amount for which the Owner may in good faith contract with another party to perform the work covered by said bid, then this obligation shall be null and void, otherwise to remain in full force and effect. The Surety hereby waives any notice of an agreement between the Owner and Contractor to extend the time in which the Owner may accept the bid. Waiver of notice by the Surety shall not apply to any extension exceeding sixty (60) days in the aggregate beyond the time for acceptance of bids specified in the bid documents, and the Owner and Contractor shall obtain the Surety's consent for an extension beyond sixty (60) days.

If this Bond is issued in connection with a subcontractor's bid to a Contractor, the term Contractor in this Bond shall be deemed to be Subcontractor and the term Owner shall be deemed to be Contractor.

When this Bond has been furnished to comply with a statutory or other legal requirement in the location of the Project, any provision in this Bond conflicting with said statutory or legal requirement shall be deemed deleted herefrom and provisions conforming to such statutory or other legal requirement shall be deemed incorporated herein. When so furnished, the intent is that this Bond shall be construed as a statutory bond and not as a common law bond.


Signed and sealed this 31ST day of MARCH, 2026


(Witness)


(Witness)

FER-PAL CONSTRUCTION LTD.

(Principal)  Vice President (Seal)

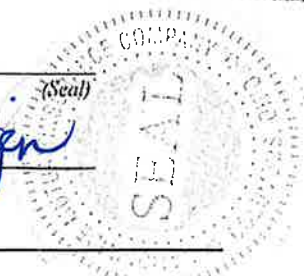

(Title)

NATIONWIDE MUTUAL INSURANCE COMPANY

(Surety)  (Seal)

(Title) Mary T. Flanigan, Attorney-in-Fact

Surety Phone No. (866) 387-0457



Power of Attorney

KNOW ALL MEN BY THESE PRESENTS THAT:

Nationwide Mutual Insurance Company, an Ohio corporation

hereinafter referred to severally as the "Company" and collectively as "the Companies" does hereby make, constitute and appoint:
MARY T FLANIGAN

each in their individual capacity, its true and lawful attorney-in-fact, with full power and authority to sign, seal, and execute on its behalf on the date thereof any and all: (i) bonds and undertakings; (ii) Proposal Bonds; (iii) Letters of Surety; (iv) Consent of Surety; and (v) other obligatory instruments of similar nature, in penalties not exceeding the sum of

UNLIMITED

and to bind the Company thereby, as fully and to the same extent as if such instruments were signed by the duly authorized officers of the Company; and all acts of said Attorney pursuant to the authority given are hereby ratified and confirmed.

This power of attorney is made and executed pursuant to and by authority of the following resolution duly adopted by the board of directors of the Company:

"RESOLVED, that the president, or any vice president be, and each hereby is, authorized and empowered to appoint attorneys-in-fact of the Company, and to authorize them to execute and deliver on behalf of the Company any and all bonds, forms, applications, memorandums, undertakings, recognizances, transfers, contracts of indemnity, policies, contracts guaranteeing the fidelity of persons holding positions of public or private trust, and other writings obligatory in nature that the business of the Company may require; and to modify or revoke, with or without cause, any such appointment or authority; provided, however, that the authority granted hereby shall in no way limit the authority of other duly authorized agents to sign and countersign any of said documents on behalf of the Company."

"RESOLVED FURTHER, that such attorneys-in-fact shall have full power and authority to execute and deliver any and all such documents and to bind the Company subject to the terms and limitations of the power of attorney issued to them, and to affix the seal of the Company thereto; provided, however, that said seal shall not be necessary for the validity of any such documents."

This power of attorney is signed and sealed under and by the following bylaws duly adopted by the board of directors of the Company.

Execution of Instruments. Any vice president, any assistant secretary or any assistant treasurer shall have the power and authority to sign or attest all approved documents, instruments, contracts, or other papers in connection with the operation of the business of the company in addition to the chairman of the board, the chief executive officer, president, treasurer or secretary; provided, however, the signature of any of them may be printed, engraved, or stamped on any approved document, contract, instrument, or other papers of the Company.

IN WITNESS WHEREOF, the Company has caused this instrument to be sealed and duly attested by the signature of its officer the 23rd day of October, 2025.

Antonio C. Albanese, **Vice President** of Nationwide Mutual Insurance Company

ACKNOWLEDGMENT

STATE OF OHIO COUNTY OF FRANKLIN: ss

On this 23rd day of October, 2025, before me came the above-named officer for the Company aforesaid, to me personally known to be the officer described in and who executed the preceding instrument, and he acknowledged the execution of the same, and being by me duly sworn, deposes and says, that he is the officer of the Company aforesaid, that the seal affixed hereto is the corporate seal of said Company, and the said corporate seal and his signature were duly affixed and subscribed to said instrument by the authority and direction of said Company.



Karen L. Karn
Notary Public, State of Ohio
No. 2018-RE-719796
Commission Expires July 7, 2028

Notary Public
My Commission Expires
July 7, 2028

CERTIFICATE

I, Lezlie F. Chimienti, Assistant Secretary of the Company, do hereby certify that the foregoing is a full, true and correct copy of the original power of attorney issued by the Company; that the resolution included therein is a true and correct transcript from the minutes of the meetings of the boards of directors and the same has not been revoked or amended in any manner; that said Antonio C. Albanese was on the date of the execution of the foregoing power of attorney the duly elected officer of the Company, and the corporate seal and his signature as officer were duly affixed and subscribed to the said instrument by the authority of said board of directors; and the foregoing power of attorney is still in full force and effect.

IN WITNESS WHEREOF, I have hereunto subscribed my name as Assistant Secretary, and affixed the corporate seal of said Company this 31st day of

March, 2026



Assistant Secretary