



**CITY of NOVI CITY COUNCIL**

**Agenda Item Q  
August 12, 2019**

**SUBJECT:** Approval to purchase two (2) 2020 Ford F-350s from Signature Ford, through the Macomb County Cooperative Purchasing Contract, in the amount of \$79,520.

**SUBMITTING DEPARTMENT:** Department of Public Works, Water and Sewer Division  
Department of Public Works, Fleet Division

**CITY MANAGER APPROVAL:**

|                               |                                                                                        |
|-------------------------------|----------------------------------------------------------------------------------------|
| <b>EXPENDITURE REQUIRED</b>   | \$ 39,760 592-592.00-983.022<br><u>\$ 39,760 592-592.00-983.023</u><br>\$ 79,520 Total |
| <b>AMOUNT BUDGETED</b>        | \$ 39,760 592-592.00-983.022<br><u>\$ 39,760 592-592.00-983.023</u><br>\$ 79,520 Total |
| <b>APPROPRIATION REQUIRED</b> | \$ 0                                                                                   |
| <b>LINE ITEM NUMBER</b>       | 592-592.00-983.022<br>592-592.00-983.023                                               |

**BACKGROUND INFORMATION:**

This is a request to replace vehicle #720 (a 2008 Ford F-250 with 75,234 miles) and vehicle #721 (a 2008 Ford F-250 with 76,220 miles).

The trucks are used for the daily maintenance activities for the city water and sewer systems. Some activities include water main breaks, sewer repairs, yard repairs, sewage and water pump station maintenance, meter reading, meter repair, water system flushing and water quality testing to name a few. The Fleet Division recommends vehicles #720 and #721 each be replaced with a Ford F-350 to support the Water and Sewer Division's operations as multipurpose vehicles.

These two (2) vehicles align with the City's light-duty replacement plan to replace assets and equipment by capturing optimal resale values; thereby, bringing the overall cost of the unit's life cycle as low as possible.

**RECOMMENDED ACTION:** Approval to purchase two (2) 2020 Ford F-350s from Signature Ford, through the Macomb County Cooperative Purchasing Contract, in the amount of \$79,520.



July 23, 2019

City of Novi  
Attn: Mike Rhatigan  
45175 W. Ten Mile Road  
Novi, MI 48375

Attn: Mike Rhatigan:

Price on 2020 Vehicle State of Michigan Contract# 071B7700180 and Macomb County Contract# 21-18 Bid:

|                                                                     |                       |
|---------------------------------------------------------------------|-----------------------|
| <b>(2) 2019 Ford F350 Regular Cab 4x4 Pickup 8' Box in Race Red</b> | <b>\$39,760.00 ea</b> |
| <b>Total Delivered Price</b>                                        | <b>\$79,520.00</b>    |

**\* Truck will be a 2020 Model Year at 2019 Model Year Pricing**

**Standard Service Contract:** 36,000 miles or 36 months factory Bumper to Bumper Warranty and 60,000miles 60 months Powertrain Warranty . Service to be handled by your local Ford Dealer.

**Order Cutoff Date: TBD.**

**Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.**

**Payment requirements:** All departments to pay on delivery of vehicle. 30-day grace period will be given if previous arrangements have been made. A \$9.50 per day floor plan will be charged if payment is not at the dealership within 30 days of delivery of the vehicle (s).

If you have any questions please call me, 888-92-FLEET (923-5338)

Respectfully Submitted,

*Bill Campbell*

Bill Campbell  
Government & Fleet Sales

# NEW 2020 SUPER DUTY® F-350/F-450/F-550 CHASSIS CAB

Class 3-5 Chassis Cabs<sup>1</sup>

Models: XL, XLT, LARIAT

**FLEX FUEL**

**6.7L POWER STROKE**  
TURBO DIESEL



F-450 XL Regular Cab. Race Red. Available and aftermarket upfit equipment.

## STANDARD FEATURES

7-wire trailer tow harness (blunt-cut and labeled)  
26.5-gal. fuel tank capacity (SRW)  
40.0-gal. fuel tank capacity (DRW)  
Airbags – Driver and right-front-passenger front, front-seat side and Safety Canopy® System with roll-fold side-curtain airbags  
Engine – 6.2L 2-valve V8 FFV (F-350 SRW/DRW)  
Engine – 7.3L V8 gas (F-450/F-550 XL, XLT)  
Engine – 6.7L Power Stroke® V8 Turbo Diesel (B20-capable) (F-450/F-550 LARIAT)  
FordPass Connect™<sup>2</sup> with 4G LTE Wi-Fi hotspot powered by FordPass™ app<sup>3</sup>  
Front tow hooks (2)

Front twin-coil monobeam suspension (F-350 4x4, F-450, F-550)  
Front Twin-I-Beam with coil spring suspension (F-350 4x2)  
Mirrors – Manually telescoping trailer tow (XL, XLT)  
Passenger airbag deactivation switch (Regular Cab and SuperCab)  
SecuriLock® Passive Anti-Theft System  
Stationary elevated idle control (SEIC)<sup>4</sup>  
SYNC®  
Tire Pressure Monitoring System (TPMS; excludes spare) (F-250, F-350)  
Transmission – TorqShift® 10-speed SelectShift® automatic  
Upfitter switches (6)

## STANDARD FORD CO-PILOT360™ TECHNOLOGY

AdvanceTrac® with RSC® (Roll Stability Control™)  
Auto High-Beam Headlamps  
Hill Start Assist

Rear View Camera  
SOS Post-Crash Alert System™  
Trailer Sway Control

## AVAILABLE FEATURES

26.5-gal. midship fuel tank  
110V/400W power outlet  
Aft-of-axle frame extension  
Audible Lane Departure Warning  
Dual diesel fuel tanks (40.0-gal. aft-of-axle; 26.5-gal. midship)  
Electronic shift-on-the-fly (ESOF) 4-Wheel-Drive System with manual locking hubs  
Engine – 6.7L Power Stroke V8 Turbo Diesel  
Flooring – Carpet delete  
LED sideview mirror spotlights  
Mirrors – PowerScope® trailer tow  
Operator-commanded exhaust filter regeneration (with diesel engine)  
Pre-Collision Assist with Automatic Emergency Braking (AEB)  
SYNC 3

Trailer brake controller with Smart Trailer Tow Connector  
Transmission – Mobile and stationary mode power takeoff (PTO) provision  
Upfitter interface module  
Windshield wiper de-icer

## FLEET EXCLUSIVES

65-mph speed limitation  
75-mph speed limitation  
Conventional daytime running lamps  
Cruise control  
Power-adjustable pedals  
Smart Acceleration Truncation  
Tire Pressure Monitoring System delete (F-350 SRW >10,000 lbs. GVWR)

<sup>1</sup>Based on Ford segmentation. <sup>2</sup>FordPass Connect is required for certain remote features. Service includes a 1-year trial for remote features, excluding Wi-Fi hotspot, that starts with vehicle sales date (after which, fees apply). Connected service and related feature functionality is subject to compatible AT&T network availability. Evolving technology/cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Certain restrictions, 3rd-party terms or message/data rates may apply. <sup>3</sup>FordPass, compatible with select smartphone platforms, is available via a download. Message and data rates may apply. <sup>4</sup>Final-stage manufacturer or upfitter must supply control switches. <sup>5</sup>Available on select series. See your dealer for details. <sup>6</sup>Additional charge. <sup>7</sup>New for 2020. <sup>8</sup>Visit fleet.ford.com for complete package content. <sup>9</sup>Based on 2019 model-year ratings.

**Macomb Co# 21-18. T.10**  
**2019 F-350 SRW Models**  
**Reg. Cab, SuperCab, Crew Cab**  
**Major Standard Equipment**

**MECHANICAL**

- Brakes – Four-Wheel Disc Anti-lock Brake System
- Engine 6.2L 2 Valve Gas SOHC EFI NA V8 (Flex-Fuel)
- Fuel Tanks
  - 29 Gallon (Diesel Engine) — 142" or 148" Wheelbase
  - 34 Gallon (Diesel Engine) — 160" or 164" Wheelbase
  - 34 Gallon (Gas Engine) — NA 176" Wheelbase
  - 48 Gallon (Gas and Diesel Engine) — 176" Wheelbase
- TorqShift–Six-speed automatic (6R140) w/SelectShift®

**EXTERIOR**

- Bumpers – front & rear, black painted
  - Doors
    - Two (Regular Cab only)
    - Four (SuperCab/Crew Cab only)
  - Fender vents – front
  - Front License Plate Bracket
  - Glass – solar-tinted
  - Grille – black painted
  - Handles – door & tailgate, black
  - Jack
    - 2-Ton mechanical (250/350 SRW)
  - Lamps – pickup box and cargo area
  - Moldings – tailgate and box-rail
  - Tailgate – Removable w/key lock & Tailgate Lift Assist
  - "Three-Blink" lane change signal
  - Tow hooks – front, two (2)
  - Trailer Sway Control
  - Trailer Tow Package – 7-wire harness w/relays & 7/4 pin connector
  - Tires–LT245/75R17E BSW A/S (5)
  - Wheels F-250/F-350 SRW – 17" Argent Painted Steel w/painted hub covers/center ornaments
    - Spare tire, wheel, lock & carrier
  - Windshield wipers – intermittent
- INTERIOR/COMFORT**
- 2.3" Productivity Screen in IP Cluster
  - Air conditioning – manual, single zone
  - Cabin Air Particulate Filter
  - Convenience
    - Coat hooks – LH/RH color-coordinated
    - Dash top tray
    - Dome Lamp – LH/RH door activated & I/P switch operated w/delay
    - Handles, grab – driver & front-passenger
    - Handles, roof ride – front-passenger (also over rear-doors on Crew Cab)
    - Map lights – dual (front and rear w/Crew Cab)
    - Powerpoint, auxiliary
  - Door-trim – armrest/grab handle & reflector
  - Floor covering – Black, full length vinyl
  - Headliner – color-coordinated cloth
  - Hood release
  - Horn – dual electric
  - Instrumentation – Multi-function switch message center w/Ice Blue® Lighting
  - Instrument panel – color-coordinated w/dual glove box, 4 air registers w/positive shut off, powerpoint
  - Instrumentation – Multi-function switch message center w/Ice Blue® Lighting
  - Mirror – rearview 11.5" day/night
  - Outside Temperature Display
  - Overhead console w/dual storage bins and map lights (NA Regular Cab)

- Powerpoint – auxiliary two (2) in instrument panel
- Scuff plates – front, color-coordinated
- Seats – Front, HD vinyl, 40/20/40 split bench w/center armrest, cupholder and storage (manual lumbar – driver's side), front center-seat w/integrated restraint
- Steering – power
- Steering – damper
- Steering wheel – black vinyl with tilt and telescoping steering wheel/column; includes three (3) button message control
- Sun visors – color-coordinated vinyl, driver w/pocket, passenger w/uncovered mirror
- Window – Rear, fixed
- Windshield Wipers – intermittent

**SAFETY/SECURITY**

- AdvanceTrac® with RSC® (Roll Stability Control)
- Airbags
  - Driver and Passenger frontal and side airbag/curtain
  - Passenger side airbag deactivation switch
- Belt-Minder® (front safety belt reminder)
  - chime & flashing warning light on I/P if belts not buckled
- Child tethers (Regular Cab, front-passenger and all rear-seating positions)
- Center High-mounted Stop Lamp (CHMSL)
- Driver and passenger frontal and side airbag/curtain; passenger side deactivation Switch
- Headlamps – Quad beam jewel effect halogen
- Individual Tire Pressure Monitoring System
- Mirrors – manually telescoping two-way fold trailer tow with manual glass
- Safety belts – w/height adjustment D-ring
- Safety Canopy® System
- SecuriLock® Passive Anti-Theft System; includes MyKey® owner controls feature (PATS)
- SOS Post-Crash Alert System™
- Stationary Elevated Idle Control
- Underhood service light

**DRIVER ASSIST**

- AutoLamp (Auto On/Off Headlamps) with Rainlamp Wiper Activated Headlamps
- Hill Start Assist
- Rear View Camera

**FUNCTIONAL**

- Audio – AM/FM stereo (speakers; four (4) w/Reg. Cab, six (6) w/Super and Crew Cabs)
- Axle
  - Twin I-beam front axle w/coil spring suspension (narrow front track) – 4x2 (F-250 and F-350)
  - Mono-beam front axle w/coil spring suspension (narrow front track) – 4x4 (F-250 and F-350)
  - Rear – Non-Limited-Slip (F-250/F-350)
- Battery
  - Gas engine – 650-CCA, 72-AH (XL only)
  - Diesel engine – 750-CCA, 78-AH, dual (6.7L Power Stroke® Diesel engine)
- Electronic Shift on the fly 4x4
- Heavy-Duty Alternator (157 AMP)
- Intelligent Oil-Life Monitor® (6.7L Power Stroke® Diesel engine)
- Oil minder system (6.2L Gas engine)
- Shock absorbers – heavy-duty gas
- Stabilizer bar – front

**10000# GVWR Regular Cab 8 Ft. Box, 142"WB, 10300# GVWR**

|                                     |                                                 |                    |
|-------------------------------------|-------------------------------------------------|--------------------|
| <input type="checkbox"/>            | Base Price 4x2 (F3A/610a)                       | \$23,838.00        |
| <input checked="" type="checkbox"/> | <b>Base Price 4x4 (F3B/610a)</b>                | <b>\$26,295.00</b> |
| <input type="checkbox"/>            | Base Price 4x4 (F3B/610a), (6.7L Diesel Engine) | \$34,080.00        |

**10000# GVWR SuperCab 6 3/4 Ft. SHORT Box, 148"WB, 10400# GVWR**

|                          |                           |             |
|--------------------------|---------------------------|-------------|
| <input type="checkbox"/> | Base Price 4x2 (X3A/610a) | \$25,891.00 |
| <input type="checkbox"/> | Base Price 4x4 (X3B/610a) | \$28,348.00 |

**10300# GVWR SuperCab 8 Ft. Box, 164"WB, 10700# GVWR**

|                          |                           |             |
|--------------------------|---------------------------|-------------|
| <input type="checkbox"/> | Base Price 4x2 (X3A/610a) | \$26,066.00 |
| <input type="checkbox"/> | Base Price 4x4 (X3B/610a) | \$28,523.00 |

**10100# GVWR Crew Cab 6 3/4 Ft. SHORT Box, 160" WB, 10500# GVWR**

|                          |                           |             |
|--------------------------|---------------------------|-------------|
| <input type="checkbox"/> | Base Price 4x2 (W3A/610a) | \$26,977.00 |
| <input type="checkbox"/> | Base Price 4x4 (W3B/610a) | \$29,458.00 |

**10500# GVWR Crew Cab 8 Ft. Box , 176" WB, 10800# GVWR**

|                          |                           |             |
|--------------------------|---------------------------|-------------|
| <input type="checkbox"/> | Base Price 4x2 (W3A/610a) | \$27,173.00 |
| <input type="checkbox"/> | Base Price 4x4 (W3B/610a) | \$29,630.00 |

| <u>Available Standard Options</u>   | <u>Option</u>                                                         | <u>Price</u><br><u>Reg.&amp;Super/Crewcab</u> |
|-------------------------------------|-----------------------------------------------------------------------|-----------------------------------------------|
| <input type="checkbox"/>            | 6.7L Power Stroke 4V Diesel V8 (B20)/TorqShift 6-Spd Auto.            | 99T/44W 9120.00                               |
| <input type="checkbox"/>            | CNG/LPG Fuel Capable Engine (w/ 6.2L only)                            | 98F 315.00                                    |
| <input type="checkbox"/>            | Engine Block Heater                                                   | 41H 100.00                                    |
| <input type="checkbox"/>            | Seats, 40/20/40 Split Bench Cloth                                     | 1S 100.00/315.00                              |
| <input type="checkbox"/>            | Seat, Vinyl High Back Buckets (Regular Cab only)                      | LS 355.00                                     |
| <input type="checkbox"/>            | Seats, Cloth High Back Buckets                                        | 4S 515.00/615.00                              |
| <input type="checkbox"/>            | Tires, LT245/75Rx17E All-Terrain (5)                                  | TBM 165.00                                    |
| <input type="checkbox"/>            | Tires, LT265/70R17E OWL All-Terrain (4)(Spare is BSW)                 | TCD 455.00                                    |
| <input type="checkbox"/>            | Tires, LT275/65Rx18E BSW A/S (5)                                      | TCH/64F 455.00                                |
| <input type="checkbox"/>            | Tires, LT275/70Rx18E BSW All-Terrain 4x4 ONLY                         | TDX/64F 620.00                                |
| <input type="checkbox"/>            | CNG/LPG Prep Fuel Capable Engine                                      | 98F 315.00                                    |
| <input type="checkbox"/>            | Engine Idle Shutdown (avail. w/6.7L diesel Only)                      | 63T 250.00                                    |
| <input type="checkbox"/>            | Operator Commanded Regeneration (OCR) (6.7L Diesel Only)              | 98R 250.00                                    |
| <input checked="" type="checkbox"/> | <b>Power Windows, Locks, Heated Mirrors, and Remote Keyless Entry</b> | <b>90L/54K 915.00/1125.00cc</b>               |
| <input type="checkbox"/>            | Powercode Remote Start System ( <b>Req. Power Equip. Grp 90L</b> )    | 76S 250.00                                    |
| <input type="checkbox"/>            | Privacy Glass with Heated Backlight/Rear Window Defrost               | 43B/924 90.00                                 |
|                                     | <b>(Requires Power Equipment 90L/54K)</b>                             |                                               |
| <input type="checkbox"/>            | Dual Alternators, Diesel only (total of 377 amps)                     | 67B 115.00                                    |
| <input checked="" type="checkbox"/> | <b>Extra-Extra Heavy Duty Alternator 240 amp (Gas Engine Only)</b>    | <b>67E 85.00</b>                              |
| <input checked="" type="checkbox"/> | <b>Dual Batteries (78 Amp.) (Gas Engine Only)</b>                     | <b>86M 210.00</b>                             |
| <input type="checkbox"/>            | 110V/400W Outlet (Includes 240 Amp Alternator 67E)                    | 43C/67E 160.00                                |
| <input type="checkbox"/>            | Keys Extra (Regular) \$75.00 x __=                                    | Sig 75.00 ea                                  |
| <input type="checkbox"/>            | Keys Extra (With Power Group) \$220.00 x __=                          | Sig 220.00 ea                                 |
| <input type="checkbox"/>            | Trailer Brake Controller                                              | 52B 270.00                                    |
| <input type="checkbox"/>            | Transmission Power Take-Off Provision                                 | 62R 280.00                                    |
| <input type="checkbox"/>            | Manual Shift on Stop 4-Wheel Drive System (Floor Shift Lever)         | 21M N/C                                       |
| <input type="checkbox"/>            | Cab Steps Molded Black                                                | 18B 320.00/445.00                             |

|                                     |                                                                                                                                                                                                                                                                                                                                                    |                |               |
|-------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|---------------|
| <input type="checkbox"/>            | Reverse Vehicle Aid Sensor                                                                                                                                                                                                                                                                                                                         | 76R            | 245.00        |
| <input type="checkbox"/>            | Roof Clearance Lights                                                                                                                                                                                                                                                                                                                              | 592            | 80.00         |
| <input type="checkbox"/>            | Tailgate Step, Incl. Tailgate Assist, Step & Handle                                                                                                                                                                                                                                                                                                | 85G            | 375.00        |
| <input type="checkbox"/>            | Speed Control                                                                                                                                                                                                                                                                                                                                      | 525            | 235.00        |
| <input checked="" type="checkbox"/> | <b>Upfitter Switches (6) located in overhead console)</b>                                                                                                                                                                                                                                                                                          | <b>66S</b>     | <b>165.00</b> |
| <input checked="" type="checkbox"/> | <b>Upfitter Interface Module</b>                                                                                                                                                                                                                                                                                                                   | <b>18A</b>     | <b>295.00</b> |
| <input type="checkbox"/>            | 10,000 GVWR Package                                                                                                                                                                                                                                                                                                                                | 68D            | 100.00        |
| <input type="checkbox"/>            | 4x4 Off-Road Pkg (Incl.Skid Plates, E-Locking Axle & AT Tires)                                                                                                                                                                                                                                                                                     | 17X/X3E/TBM    | 950.00        |
| <input checked="" type="checkbox"/> | <b>Snow Plow Prep Package(N/A with 67H)</b>                                                                                                                                                                                                                                                                                                        | <b>473</b>     | <b>185.00</b> |
| <input type="checkbox"/>            | Camper Package                                                                                                                                                                                                                                                                                                                                     | 471            | 160.00        |
| <input type="checkbox"/>            | Snow Plow/Camper Package                                                                                                                                                                                                                                                                                                                           | 47B            | 245.00        |
| <input type="checkbox"/>            | Suspension Package, Heavy Service(N/A with 473)                                                                                                                                                                                                                                                                                                    | 67H            | 125.00        |
| <input type="checkbox"/>            | <b>XL Decor Group</b> (Chrome front and rear step bumper, Bright chrome hub covers and center ornaments)                                                                                                                                                                                                                                           | 17F            | 220.00        |
| <input type="checkbox"/>            | <b>XL Value Pkg</b> (Chrome front and rear step bumper, Bright chrome hub covers and center ornaments, SYNC & Cruise Control)                                                                                                                                                                                                                      | 96V            | 1000.00       |
| <input type="checkbox"/>            | <b>STX APPEARANCE PACKAGE</b> (AM/FM Stereo MP3 player (speakers; four (4) with Regular Cab, six (6) with SuperCab and Crew Cab), Bright Chrome Grille, Bright Hub Covers, Chrome Front and Rear Step Bumpers, Cruise Control, STX Fender Vent Badge, SYNC® 18" Sparkle Silver Painted Cast Aluminum Wheels (648), and LT275/65Rx18E BSW A/S (TCH) | 17S            | 1690.00       |
| <input checked="" type="checkbox"/> | <b>SYNC Bluetooth System</b>                                                                                                                                                                                                                                                                                                                       | <b>585</b>     | <b>550.00</b> |
| <input type="checkbox"/>            | SYNC 3 with Ultimate Trailer Tow Camera System<br><b>(Requires Power Equipment Group 90L/54K)</b>                                                                                                                                                                                                                                                  | 913/585/874    | 1710.00       |
| <input type="checkbox"/>            | Pickup Box Delete(8' box only)                                                                                                                                                                                                                                                                                                                     | 66D            | (465.00)      |
| <input type="checkbox"/>            | Rearview Camera Prep Kit for <b>Box Delete</b> (Includes Loose Camera, Wiring Bundle, and Electrochromic Mirror w/Video Display)                                                                                                                                                                                                                   | 872            | 470.00        |
| <input type="checkbox"/>            | Heavy Service Package for Pickup Box Delete Only                                                                                                                                                                                                                                                                                                   | 63R            | 125.00        |
| <input type="checkbox"/>            | Spare Tire & Rim (for Box delete only)                                                                                                                                                                                                                                                                                                             | 512            | 295.00        |
| <input type="checkbox"/>            | Axle, Electronic Locking                                                                                                                                                                                                                                                                                                                           | X3_            | 390.00        |
| <input type="checkbox"/>            | Daytime running Lights                                                                                                                                                                                                                                                                                                                             | 942            | 45.00         |
| <input type="checkbox"/>            | Skid Plate Package                                                                                                                                                                                                                                                                                                                                 | 41P            | 100.00        |
| <input type="checkbox"/>            | Box Link Cleats                                                                                                                                                                                                                                                                                                                                    | 66B            | 75.00         |
| <input type="checkbox"/>            | Drop in Plastic Bedliner                                                                                                                                                                                                                                                                                                                           | 85L            | 350.00        |
| <input type="checkbox"/>            | Tough Bed(Spray-in-bedliner)                                                                                                                                                                                                                                                                                                                       | 85S            | 540.00        |
| <input type="checkbox"/>            | Bed Mat(N/A w/85S Tough Bed Spray-in-Bedliner)                                                                                                                                                                                                                                                                                                     | 85M            | 180.00        |
| <input checked="" type="checkbox"/> | <b>Splash Guards/Mud Flaps</b>                                                                                                                                                                                                                                                                                                                     | <b>61S/62S</b> | <b>130.00</b> |
| <input type="checkbox"/>            | Wheel Well Liner (Front)                                                                                                                                                                                                                                                                                                                           | 61L            | 180.00        |
| <input type="checkbox"/>            | Wheel Well Liner Front and Rear                                                                                                                                                                                                                                                                                                                    | 61N            | 325.00        |
| <input type="checkbox"/>            | Exterior Backup Alarm                                                                                                                                                                                                                                                                                                                              | 76C            | 140.00        |
| <input type="checkbox"/>            | LED Box Light (Not Available with LED Warning Strobes 91S)                                                                                                                                                                                                                                                                                         | 66L            | 60.00         |
| <input checked="" type="checkbox"/> | <b>LED Warning Strobes-Amber</b>                                                                                                                                                                                                                                                                                                                   | <b>91S</b>     | <b>655.00</b> |

**Total Price \$29,485.00 ea**

Colors for F-350

| <u>Exterior Colors</u>                |             | <u>Interior Steel (Grey)</u> |
|---------------------------------------|-------------|------------------------------|
| <b>Race Red</b>                       | <b>[PQ]</b> | <b>[ X ]</b>                 |
| Blue Jeans Metallic                   | [N1]        | [ ]                          |
| Ingot Silver Metallic                 | [UX]        | [ ]                          |
| Agate Black                           | [UM]        | [ ]                          |
| Oxford White                          | [Z1]        | [ ]                          |
| Magnetic Metallic                     | [J7]        | [ ]                          |
| Stone Gray                            | {D1}        | [ ]                          |
| <b>SPECIAL PAINT</b>                  |             |                              |
| <b>School Bus Yellow Add \$660.00</b> | <b>[BY]</b> | <b>[ ]</b>                   |
| <b>Omaha Orange Add \$660.00</b>      | <b>[MB]</b> | <b>[ ]</b>                   |
| <b>Green Gem Add \$660.00</b>         | <b>[W6]</b> | <b>[ ]</b>                   |

# TRUCK & TRAILER *Specialties, Inc.*

900 Grand Oaks Drive | Howell, MI 48843 | [www.ttspec.com](http://www.ttspec.com) | ph: (517) 552-3855 | fx: (517) 552-3666

July 19, 2019

City of Novi  
45175 Ten Mile Road, Novi, MI 48375-3024  
Attn: Mike Rhatigan, Fleet Asset Manager

## Equipment Quotation

### Chassis information:

(Water & Sewer) Ford F-350, 4x4, SRW, Reg. Cab, 8' bed, upfitter switches, LED hood flashers & snow plow prep

### Install Custom Lighting & Electrical including the following:

Utilize chassis switches for warning lighting & liftgate power

One (1) SoundOff Pinnacle (mo. EPL71PDAC) amber mini lightbar centered on Back Rack bracket

### Install BackRack including hardware kit for toolbox (mos. 15018 & 30221TB31)

### Install Weather Guard Saddle Box including the following:

Clear-color aluminum diamond plate powder-coat

Full-size extra wide, 15.3 cubic feet capacity, 27-½" wide (mo. 117-0-02)

### Install Western 8'6" MVP 3 Steel V-plow including the following:

Snow deflector, cast-iron shoes, curbguards, blade guides, loose hand-held controller, mounting & wiring Receiver kit

UltraMount2 system

### Install Luverne serrated grip-step foot rails for Reg Cab on both sides (mos. LV415060 & LV401721)

### Install WeatherTech Floor Liners, Black, 1<sup>st</sup> row only (mo. WT4410541V)

Above installed equipment pricing: **\$10,275.00 ea.**

### Option 1 Install Thieman TopLifter Hydraulic Liftgate including the following:

Model TT 15 ET 56 x 26+5 Bar Grate

Platform dimensions are 56" wide x 26" plus a 5" tapered ramp

Steel bar grating one-piece platform, galvanized

Split-style non-towing bumper

Lifting capacity of 1,500#

Power-up & gravity-down functioning

12 VDC electric-over-hydraulic

Standard toggle control switch at gate for up & down

Remount factory back-up camera in mounting hardware kit

Power switch in-cab utilizing chassis switch

Option 1 add: **\$3,875.00 ea.**

### Option 2 install power-down in lieu of gravity-down for Liftgate

Option 2 add: **\$317.00 ea.**

Minimum full 1-year warranty on parts and labor on all equipment.

**Payment Terms:** Net 30. Pricing effective for 45 days.

# TRUCK & TRAILER *Specialties, Inc.*

900 Grand Oaks Drive | Howell, MI 48843 | [www.ttspec.com](http://www.ttspec.com) | ph: (517) 552-3855 | fx: (517) 552-3666

**FOB:** City of Novi

**Thank you for the opportunity to quote.**

Respectfully submitted by,  
Jon Luea/Brian Bouwman