



**CITY OF NOVI CITY COUNCIL
MARCH 9, 2026**

SUBJECT: Consideration of approval to award the Novi Road Median Drainage Improvements, 12 Mile Road to 13 Mile Road, project contract to Santos Cement, Inc., the qualified low bidder, in the amount of \$577,719.

SUBMITTING DEPARTMENT: Department of Public Works, Engineering Division

KEY HIGHLIGHTS:

- Scope includes reconfiguring the storm sewer, paving the median islands, and installing planters with trees.
- Construction is expected to start this June and last approximately six weeks.

FINANCIAL IMPACT

	FY 2025/26
EXPENDITURE REQUIRED	\$ 577,719.25 Construction \$ 65,417.54 Engineering Services \$ 643,136.79 TOTAL
BUDGET	
DRAIN FUND 211-445.00-975.209	\$ 730,000
APPROPRIATION REQUIRED	\$ 0
FUND BALANCE IMPACT	\$ 0
Budget includes current estimated total project costs for construction (construction engineering, crew days, material testing, contingency, etc.), which is \$707K.	

BACKGROUND INFORMATION:

When Novi Road, 12 to 13 Mile Rd, was reconstructed in 2016, the center turn lane was removed in some sections and replaced with landscaped depressed median islands.

The purpose of the depressed median islands was to collect and filter stormwater while also being an attractive feature. However, maintaining the landscaping has been difficult due to the harsh conditions, resulting in mostly bare, unattractive medians. Therefore, the existing medians will be paved, and tree planters will be added to include tree species known to survive harsh conditions. The storm sewer will be reconfigured to properly drain the road.

City engineering consultant, Spalding DeDecker, assisted City staff with design of a Novi Road Median Island project between 12 Mile Road and 13 Mile Road. The project was advertised for public bids on January 21, 2026. Five (5) bids were received and opened on February 11, 2026, following the solicitation period. Santos Cement, Inc. is recommended in the best interest of the City as it is responsive and complies with all the requirements of the bidding instructions. The award recommendation letter, including the bid tabulation, is attached.

Contractor	Total Bid*
Santos Cement, Inc.	\$596,919.25
Merlo Construction	\$642,888.00
Springline Excavating	\$729,916.40
Great Lakes Contracting, LLC	\$745,681.95
Fonson Company, Inc.	\$797,940.65

***Crew Days are included to compare bids but not included in the award. See bid tabulation for all bids received.**

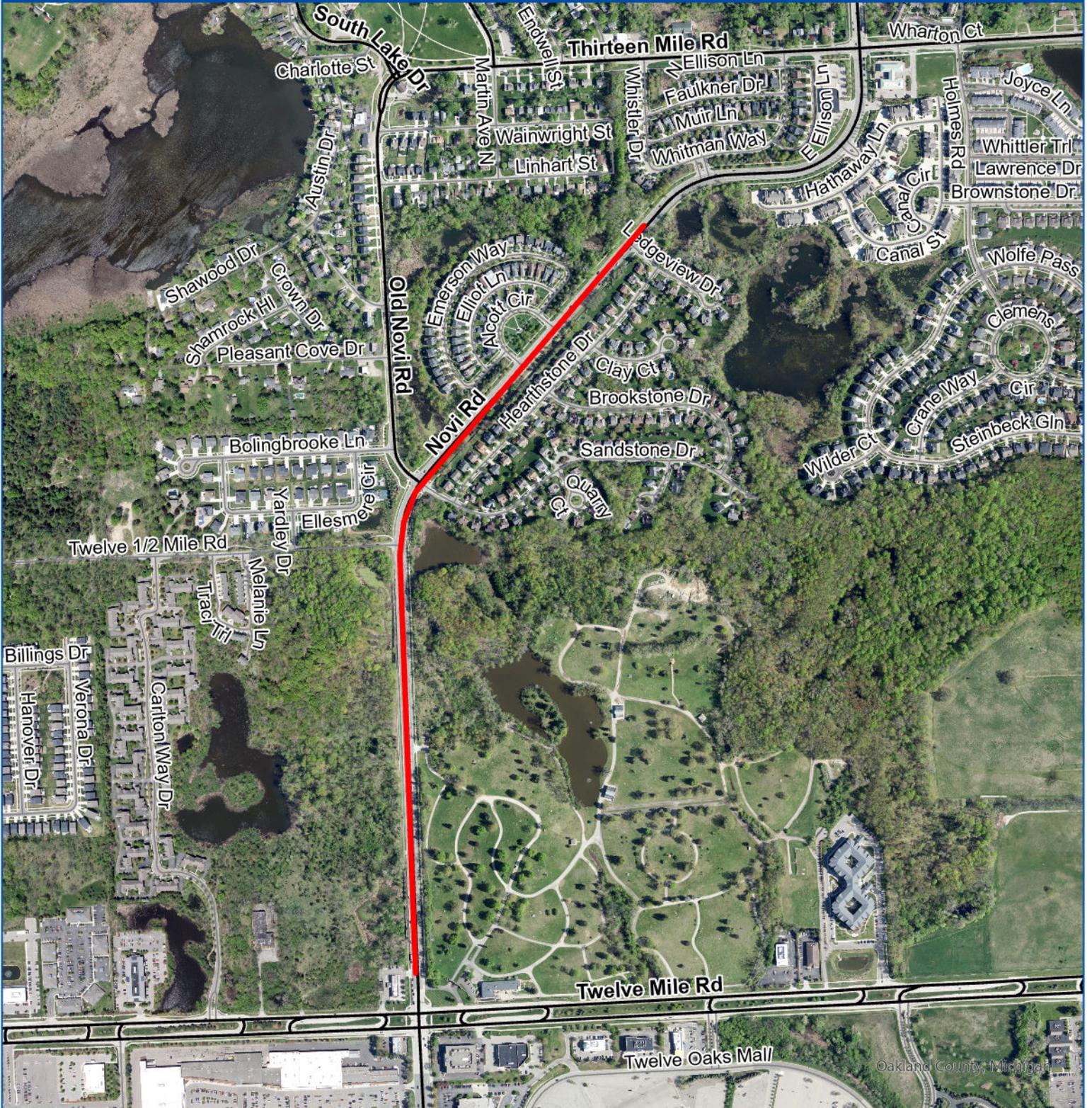
The contract administration and geotechnical engineering services related to this project will be awarded to the following pre-qualified firms using the fee percentages in the Agreements for Professional Engineering Services and Geotechnical Engineering Services for Public Projects.

Spalding DeDecker	Contract Administration	6% of the construction award	\$34,663.16
	Crew Days	\$800 daily inspection fee x 24 days	\$19,200.00
G2	Material testing services	2% of the construction award	\$11,554.38
TOTAL			\$65,417.54

Construction is expected to start this June and last approximately six weeks.

RECOMMENDED ACTION: Approval to award the Novi Road Median Drainage Improvements, 12 Mile Road to 13 Mile Road, project contract to Santos Cement, Inc., the qualified low bidder in the amount of \$577,719.

Novi Road Median Islands Drainage Improvements



 Project Area



February 16, 2026

Mr. Ben Croy
City Engineer
City of Novi
26300 Lee BeGole Drive
Novi, Michigan 48375

Re: **Recommendation for Award**
Novi Rd Medians
SDA Project No.: Job No NV25003

Dear Mr. Croy:

On February 11, 2026 at 10:00 a.m., construction bids were opened and publicly read at the City of Novi Civic Center for the Novi Rd Medians project. The project includes storm catch basins, concrete curb, and concrete pavement construction in select existing medians along Novi Road between 12 Mile Road and 13 Mile Road.

The City Clerk's office received five (5) sealed bids for this project, with each bid considered to be responsive having submitted a bid compliant with all requirements. The apparent low bidder, Santos Cement Inc., submitted a total bid of \$596,919.25. Following the bid opening, Spalding DeDecker reviewed all of the bids received, verified the calculations, and prepared the bid tabulation for the project (attached).

Based on a review of experience and references provided, Spalding DeDecker finds that Santos Cement Inc. is qualified to perform the required construction.

It is our recommendation that the project be awarded to the lowest responsive bidder, Santos Cement Inc. in the amount of \$577,719.25 which is the total bid of \$596,919.25 minus \$19,200.00 for crew days bid.

Upon award by the City Council, our office will coordinate the completion of the Contract Agreement, Bonds, and Insurance information with Santos Cement Inc.

Very Truly Yours,
SPALDING DEDECKER

Taylor E. Reynolds, PE
Senior Project Manager

Encl: Bid Tabulation

**BID TABULATION - NOVI RD MEDIANS
CITY OF NOVI**

5 Bids received, opened 02/11/26

Project No. NV25003

By: JB

Reviewed: TR

BASE BID				SANTOS CEMEMNT INC.		MERLO CONSTRUCTION		SPRINGLINE EXCAVATING		Engineer's Estimate		
No		QUANTITY	UNIT	UNIT PRICE (\$)	AMOUNT (\$)	UNIT PRICE (\$)	AMOUNT (\$)	UNIT PRICE (\$)	AMOUNT (\$)	UNIT PRICE (\$)	AMOUNT (\$)	
1	Pre-Construction Audio-Visual	1	LSUM	\$1,750.00	1,750.00	\$1,785.00	1,785.00	\$1,785.00	1,785.00	\$5,000.00	5,000.00	
2	Mobilization, Max	1	LSUM	\$26,100.00	26,100.00	\$30,000.00	30,000.00	\$50,000.00	50,000.00	\$71,100.00	71,100.00	
3	Excavation, Earth	2,765	Cyd	\$22.00	60,830.00	\$20.00	55,300.00	\$36.00	99,540.00	\$15.00	41,475.00	
4	Erosion Control, Inlet Protection, Fabric Drop	35	Ea	\$150.00	5,250.00	\$175.00	6,125.00	\$135.00	4,725.00	\$150.00	5,250.00	
5	Project Cleanup	1	LSUM	\$5,000.00	5,000.00	\$1.00	1.00	\$5,000.00	5,000.00	\$5,000.00	5,000.00	
6	Subbase, CIP	1,180	Cyd	\$25.00	29,500.00	\$26.00	30,680.00	\$37.00	43,660.00	\$30.00	35,400.00	
7	Aggregate Base	2,683	Ton	\$22.00	59,026.00	\$30.00	80,490.00	\$40.00	107,320.00	\$32.00	85,856.00	
8	Dr Structure Cover, Adj, Case 2	7	Ea	\$350.00	2,450.00	\$700.00	4,900.00	\$1,050.00	7,350.00	\$750.00	5,250.00	
9	Dr Structure Cover, Type B	3	Ea	\$999.00	2,997.00	\$650.00	1,950.00	\$590.00	1,770.00	\$1,000.00	3,000.00	
10	Dr Structure Cover, Type G	2	Ea	\$999.00	1,998.00	\$525.00	1,050.00	\$500.00	1,000.00	\$1,000.00	2,000.00	
11	Dr Structure, Adj, Add Depth	8	Ft	\$250.00	2,000.00	\$120.00	960.00	\$645.00	5,160.00	\$500.00	4,000.00	
12	HMA Surface, Rem	673	Syd	\$25.00	16,825.00	\$16.00	10,768.00	\$42.00	28,266.00	\$7.00	4,711.00	
13	Hand Patching	31	Ton	\$300.00	9,300.00	\$260.00	8,060.00	\$275.00	8,525.00	\$300.00	9,300.00	
14	HMA, 4EL	210	Ton	\$195.00	40,950.00	\$225.00	47,250.00	\$166.50	34,965.00	\$150.00	31,500.00	
15	Conc Pavt, Nonreinf, 6 inch	1,612	Syd	\$62.00	99,944.00	\$63.00	101,556.00	\$53.00	85,436.00	\$60.00	96,720.00	
16	Conc Pavt, Decorative, Nonreinf, 6 inch	30	Syd	\$190.00	5,700.00	\$200.00	6,000.00	\$160.00	4,800.00	\$150.00	4,500.00	
17	Conc Pavt, Misc, Reinf, 18 inch, Modified	105	Syd	\$170.00	17,850.00	\$180.00	18,900.00	\$200.00	21,000.00	\$140.00	14,700.00	
18	Shld Gutter, Conc, Det 1	4	Ea	\$900.00	3,600.00	\$1,300.00	5,200.00	\$500.00	2,000.00	\$1,000.00	4,000.00	
19	Shld Gutter, Conc, Det 3	4	Ea	\$900.00	3,600.00	\$1,300.00	5,200.00	\$500.00	2,000.00	\$1,000.00	4,000.00	
20	Curb and Gutter, Conc, Det C4, Modified	2,683	Ft	\$30.00	80,490.00	\$29.00	77,807.00	\$22.90	61,440.70	\$30.00	80,490.00	
21	Curb and Gutter, Conc, Det C4, Reverse Gutter, Modified	1,503	Ft	\$30.00	45,090.00	\$29.00	43,587.00	\$22.90	34,418.70	\$32.00	48,096.00	
22	Post, Steel, 3 pound	140	Ft	\$11.50	1,610.00	\$16.00	2,240.00	\$10.00	1,400.00	\$10.00	1,400.00	
23	Sign, Type III, Erect, Salv	26	Ea	\$50.00	1,300.00	\$125.00	3,250.00	\$45.00	1,170.00	\$70.00	1,820.00	
24	Sign, Type III, Rem	5	Ea	\$11.50	57.50	\$30.00	150.00	\$10.00	50.00	\$15.00	75.00	
25	Sign, Type IIIB	28	Sft	\$23.00	644.00	\$19.00	532.00	\$20.00	560.00	\$25.00	700.00	
26	Sign, Type III, Rem, Salv	25	Ea	\$28.75	718.75	\$30.00	750.00	\$25.00	625.00	\$70.00	1,750.00	
27	Ground Mtd Sign Support, Rem	16	Ea	\$11.50	184.00	\$40.00	640.00	\$10.00	160.00	\$15.00	240.00	
28	Pavt Mrkg, Sprayable Thermopl, 4 inch, Yellow	6,300	Ft	\$1.50	9,450.00	\$1.05	6,615.00	\$1.05	6,615.00	\$2.00	12,600.00	
29	Pavt Mrkg, Thermopl, 12 inch, Cross Hatching, Yellow	200	Ft	\$6.00	1,200.00	\$10.00	2,000.00	\$10.00	2,000.00	\$7.00	1,400.00	
30	Rem Spec Mrkg	9,250	Sft	\$2.50	23,125.00	\$3.50	32,375.00	\$3.50	32,375.00	\$3.00	27,750.00	
31	Temporary Traffic Control Devices	1	LSUM	\$6,000.00	6,000.00	\$20,000.00	20,000.00	\$25,000.00	25,000.00	\$24,000.00	24,000.00	
32	Syringa patula 'Miss Kim', #3 cont.	21	Ea	\$90.00	1,890.00	\$70.00	1,470.00	\$100.00	2,100.00	\$8.00	168.00	
33	Rudbeckia fuldiga 'Goldsturm', #2 cont.	168	Ea	\$35.00	5,880.00	\$44.00	7,392.00	\$50.00	8,400.00	\$20.00	3,360.00	
34	Planting Soil, Special	63	Cyd	\$70.00	4,410.00	\$135.00	8,505.00	\$100.00	6,300.00	\$70.00	4,410.00	
35	Permit Allowance	1,000	Dlr	\$1.00	1,000.00	\$1.00	1,000.00	\$1.00	1,000.00	\$1.00	1,000.00	
36	Inspection Crew Days	\$ 800.00	Cday		24	19,200.00	23	18,400.00	40	32,000.00	25	20,000.00

TOTAL **596,919.25** **642,888.00** **729,916.40** **662,021.00**

Other Bids Received: GREAT LAKES \$745,681.95
FONSON COMPANY \$797,940.65

BID
for
NOVI ROAD MEDIANS

Bid of Santos Cement / Inc. hereinafter called Bidder, organized and existing under the laws of or a resident of the State of Michigan, doing business as a corporation *.

Insert as applicable: "a corporation", "a partnership" or "an individual".

TO THE CITY OF NOVI, MICHIGAN, hereinafter called OWNER:

The undersigned as Bidder hereby declares: that this Bid is made in good faith without fraud or collusion with any person or persons bidding on the same Contract; that the Bidder has read and examined the Advertisement for Bids, Instructions to Bidders, Bid, General Conditions, Supplementary Conditions, Agreement, Forms of Bond, Specifications and Drawings, as prepared by the ENGINEER, and understands all of the same; that the Bidder of its representative has made personal investigation at the site and has become fully familiar with regard to the conditions to be met in the execution of this Contract, and the undersigned proposes to furnish all labor, materials, tools, power, transportation, and construction equipment necessary for the construction of the Project and performing related work in full accordance with the aforesaid Contract Documents, including any and all Addenda officially issued, their receipt of which is hereby acknowledged:

Addendum No.	Addendum Date
_____	_____
_____	_____
_____	_____

The Contract will be awarded to the lowest responsive, responsible Bidder based on the unit prices for all Work specified.

The Bidder agrees to complete the Project for the following unit prices:

Item No.	Item Description	Unit	Qty	Unit Price	Total Price
1	_Pre-Construction Audio-Visual	LSUM	1	1750.00	1750.00
2	Mobilization, Max	LSUM	1	26100.00	26100.00
3	Excavation, Earth	Cyd	2765	22.00	60830.00
4	Erosion Control, Inlet Protection, Fabric Drop	Ea	35	150.00	5250.00
5	Project Cleanup	LSUM	1	5000.00	5000.00
6	Subbase, CIP	Cyd	1180	25.00	29500.00



7	Aggregate Base	Ton	2683	22.00	59026.00
8	Dr Structure Cover, Adj, Case 2	Ea	7	350.00	2450.00
9	Dr Structure Cover, Type B	Ea	3	999.00	2997.00
10	Dr Structure Cover, Type G	Ea	2	999.00	1998.00
11	Dr Structure, Adj, Add Depth	Ft	8	250.00	2000.00
12	HMA Surface, Rem	Syd	673	25.00	16825.00
13	Hand Patching	Ton	31	300.00	9300.00
14	HMA, 4EL	Ton	210	195.00	40950.00
15	Conc Pavt, Nonreinf, 6 inch	Syd	1612	62.00	99944.00
16	_Conc Pavt, Decorative, Nonreinf, 6 inch	Syd	30	190.00	5700.00
17	_Conc Pavt, Misc, Reinf, 18 inch, Modified	Syd	105	170.00	17850.00
18	Shld Gutter, Conc, Det 1	Ea	4	900.00	3600.00
19	Shld Gutter, Conc, Det 3	Ea	4	900.00	3600.00
20	_Curb and Gutter, Conc, Det C4, Modified	Ft	2683	30.00	80490.00
21	_Curb and Gutter, Conc, Det C4, Reverse Gutter, Modified	Ft	1503	30.00	45090.00
22	Post, Steel, 3 pound	Ft	140	11.50	1610.00
23	Sign, Type III, Erect, Salv	Ea	26	50.00	1300.00
24	Sign, Type III, Rem	Ea	5	11.50	57.50
25	Sign, Type IIIB	Sft	28	23.00	644.00
26	Sign, Type III, Rem, Salv	Ea	25	28.75	718.75
27	Ground Mtd Sign Support, Rem	Ea	16	11.50	184.00
28	Pavt Mrkg, Sprayable Thermopl, 4 inch, Yellow	Ft	6300	1.50	9450.00
29	Pavt Mrkg, Thermopl, 12 inch, Cross Hatching, Yellow	Ft	200	6.00	1200.00
30	Rem Spec Mrkg	Sft	9250	2.50	23125.00
31	_Temporary Traffic Control Devices	LSUM	1	6000.00	6000.00
32	Rudbeckia fuldiga 'Goldsturm', #2 cont.	Ea	168	35.00	5880.00
33	Syringa patula 'Miss Kim', #3 cont.	Ea	21	90.00	1890.00
34	_Planting Soil, Special	Cyd	63	70.00	4410.00



35	_Permit Allowance	Dir	1000	\$1,000.00	1000.00
36	_Inspection Crew Days	Cday	24	\$800.00	19200.00
		\$	596,919.25		

If the foregoing Bid shall be accepted by the OWNER, the undersigned agrees to enter into the attached form of Agreement within ten (10) days after receiving notice of such acceptance, will furnish the OWNER satisfactory bonds and certificates of insurance coverage, and will complete the Project, at the price and within the time stated in this Bid.

The undersigned further agrees that if the foregoing Bid shall be accepted, work will commence immediately after the Contract has been awarded, the Agreement executed, and a Notice to Proceed received. **The undersigned shall complete the Work to Substantial Completion within 30 calendar days, and to Final Completion, including restoration and all punch list items, within 45 calendar days.**

The undersigned attaches hereto its Bid security, as required by the Advertisement for Bids and Instructions to Bidders. The undersigned agrees that in case it shall fail to fulfill its obligations under the foregoing Bid, and/or shall fail to furnish bonds, as specified, the OWNER may, at its option determine that the undersigned has abandoned its rights and interests in such Contract and that its Bid security accompanying its Bid; has been forfeited to the said OWNER, but otherwise the Bid security shall be returned to the undersigned upon the execution of the Contract and the acceptance of the bonds.

The undersigned also agrees that for each and every calendar day that he may be in default of Substantial Completion of the Work, within the time specified in this Bid, the OWNER will suffer a damage of One Thousand Dollars (\$1,000.00) per day, and said OWNER shall be compensated therefore at the rate as liquidated damages in accordance with the Agreement.

In submitting this Bid, it is understood that the right is reserved by the OWNER to accept any bid, to reject any or all Bids, and to waive irregularities in bidding in the interest of the OWNER.

SUBMITTED on 2/11/26
Date*

BY: Santos Cement I Inc.
Name of Bidder*

860 Southfield Rd.
Street*


Signature

Lincoln Park, MI 48146
City, State, ZIP*

Rafael Santos Jr, President
Name and Title of Signatory*

313-551-3113
Telephone Number*

313-791-7049
Facsimile Number*

*Typed or printed in ink.

