



CITY of NOVI CITY COUNCIL

Agenda Item H
November 27, 2017

SUBJECT: Approval to purchase a 2018 Ford F-350, 4X4 Crew Cab Pickup Truck, from Signature Ford Lincoln, using the Macomb County Cooperative Purchasing Contract, in the amount of \$32,013.00.

SUBMITTING DEPARTMENT: Department of Public Services, Field Operations Division
Department of Public Services, Fleet Asset Division

CITY MANAGER APPROVAL: 

EXPENDITURE REQUIRED	\$32,013.00
AMOUNT BUDGETED	\$33,000.00
APPROPRIATION REQUIRED	N/A
LINE ITEM NUMBER	101-442.20-983.004 (Pick-up Truck)

BACKGROUND INFORMATION:

The proposed truck replaces a 2006 standard cab vehicle used for roadway patching operations.

Upon evaluating the Department's fleet needs, it was decided that a larger crew capacity truck (seating for five) would best benefit roadway patching operations. Currently, three trucks are required to perform the same task, whereas now only two will be required.

The truck is proposed to be procured using the Macomb County Cooperative Purchasing Contract. The contract allows the City to take advantage of pricing incentives and expedites build and delivery times.

Delivery of the pickup truck is anticipated in March 2018.

RECOMMENDED ACTION: Approval to purchase a 2018 Ford F-350, 4X4 Crew Cab Pickup Truck, from Signature Ford Lincoln, using the Macomb County Cooperative Purchasing Contract, in the amount of \$32,013.00.



November 16, 2017

City of Novi
Attn: Mike Rhatigan
45175 W. Ten Mile Road
Novi, MI 48375

Attn: Mike Rhatigan:

Price on 2018 Vehicle State of Michigan Contract# 071B1300009 and Macomb County Contract# 71-15 Bid:

2018 Ford F350 Crew Cab 4x4 SRW Pickup 6 ¾' Box in Red \$32,013.00 ea

Standard Service Contract: 36,000 miles or 36 months factory Bumper to Bumper Warranty and 60,000miles 60 months Powertrain Warranty . Service to be handled by your local Ford Dealer.

Order Cutoff Date: November 30th, 2017.

Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.

Payment requirements: All departments to pay on delivery of vehicle. 30-day grace period will be given if previous arrangements have been made. A \$9.50 per day floor plan will be charged if payment is not at the dealership within 30 days of delivery of the vehicle (s).

If you have any questions please call me, 888-92-FLEET (923-5338)

Respectfully Submitted,

Bill Campbell

Bill Campbell
Government & Fleet Sales

Macomb Co# 71-15. T.10
2018 F-350 SRW Models
Reg. Cab, SuperCab, Crew Cab
Major Standard Equipment

MECHANICAL

- Brakes – Four-Wheel Disc Anti-lock Brake System
- Engine 6.2L 2 Valve Gas SOHC EFI NA V8 (Flex-Fuel)
- Fuel Tanks
 - 29 Gallon (Diesel Engine) — 142" or 148" Wheelbase
 - 34 Gallon (Diesel Engine) — 160" or 164" Wheelbase
 - 34 Gallon (Gas Engine) — NA 176" Wheelbase
 - 48 Gallon (Gas and Diesel Engine) — 176" Wheelbase
- TorqShift–Six-speed automatic (6R140) w/SelectShift®

EXTERIOR

- Bumpers – front & rear, black painted
 - Doors
 - Two (Regular Cab only)
 - Four (SuperCab/Crew Cab only)
 - Fender vents – front
 - Front License Plate Bracket
 - Glass – solar-tinted
 - Grille – black painted
 - Handles – door & tailgate, black
 - Jack
 - 2-Ton mechanical (250/350 SRW)
 - Lamps – pickup box and cargo area
 - Moldings – tailgate and box-rail
 - Tailgate – Removable w/key lock & Tailgate Lift Assist
 - "Three-Blink" lane change signal
 - Tow hooks – front, two (2)
 - Trailer Sway Control
 - Trailer Tow Package – 7-wire harness w/relays & 7/4 pin connector
 - Wheels F-250/F-350 SRW – 17" Argent Painted Steel w/painted hub covers/center ornaments
 - Manual Locking Hubs (4x4)
 - Spare tire, wheel, lock & carrier
 - Windshield wipers – intermittent
- INTERIOR/COMFORT**
- 2.3" Productivity Screen in IP Cluster
 - Air conditioning – manual, single zone
 - Cabin Air Particulate Filter
 - Convenience
 - Coat hooks – LH/RH color-coordinated
 - Dash top tray
 - Dome Lamp – LH/RH door activated & I/P switch operated w/delay
 - Handles, grab – driver & front-passenger
 - Handles, roof ride – front-passenger (also over rear-doors on Crew Cab)
 - Map lights – dual (front and rear w/Crew Cab)
 - Powerpoint, auxiliary
 - Door-trim – armrest/grab handle & reflector
 - Floor covering – Black, full length vinyl
 - Headliner – color-coordinated cloth
 - Hood release
 - Horn – dual electric
 - Instrumentation – Multi-function switch message center w/Ice Blue® Lighting
 - Instrument panel – color-coordinated w/dual glove box, 4 air registers w/positive shut off, powerpoint
 - Instrumentation – Multi-function switch message center w/Ice Blue® Lighting
 - Mirror – rearview 11.5" day/night
 - Outside Temperature Display
 - Overhead console w/dual storage bins and map lights (NA Regular Cab)

- Powerpoint – auxiliary two (2) in instrument panel
- Scuff plates – front, color-coordinated
- Seats – Front, HD vinyl, 40/20/40 split bench w/center armrest, cupholder and storage (manual lumbar – driver's side), front center-seat w/integrated restraint
- Steering – power
- Steering – damper
- Steering wheel – black vinyl with tilt and telescoping steering wheel/column; includes three (3) button message control
- Sun visors – color-coordinated vinyl, driver w/pocket, passenger w/uncovered mirror
- Window – Rear, fixed
- Windshield Wipers – intermittent

SAFETY/SECURITY

- AdvanceTrac® with RSC® (Roll Stability Control)
- Airbags
 - Driver and Passenger frontal and side airbag/curtain
 - Passenger side airbag deactivation switch
- Belt-Minder® (front safety belt reminder)
 - chime & flashing warning light on I/P if belts not buckled
- Child tethers (Regular Cab, front-passenger and all rear-seating positions)
- Center High-mounted Stop Lamp (CHMSL)
- Driver and passenger frontal and side airbag/curtain; passenger side deactivation Switch
- Headlamps – Quad beam jewel effect halogen
- Individual Tire Pressure Monitoring System
- Mirrors – manually telescoping two-way fold trailer tow with manual glass
- Safety belts – w/height adjustment D-ring
- Safety Canopy® System
- SecuriLock® Passive Anti-Theft System; includes MyKey® owner controls feature (PATS)
- SOS Post-Crash Alert System™
- Stationary Elevated Idle Control
- Underhood service light

DRIVER ASSIST

- AutoLamp (Auto On/Off Headlamps) with Rainlamp Wiper Activated Headlamps
- Hill Start Assist
- Rear View Camera

FUNCTIONAL

- Audio – AM/FM stereo (speakers; four (4) w/Reg. Cab, six (6) w/Super and Crew Cabs)
- Axle
 - Twin I-beam front axle w/coil spring suspension (narrow front track) – 4x2 (F-250 and F-350)
 - Mono-beam front axle w/coil spring suspension (narrow front track) – 4x4 (F-250 and F-350)
 - Rear – Non-Limited-Slip (F-250/F-350)
- Battery
 - Gas engine – 650-CCA, 72-AH (XL only)
 - Diesel engine – 750-CCA, 78-AH, dual (6.7L Power Stroke® Diesel engine)
- Electronic Shift on the fly 4x4
- Heavy-Duty Alternator (157 AMP)
- Intelligent Oil-Life Monitor® (6.7L Power Stroke® Diesel engine)
- Oil minder system (6.2L Gas engine)
- Shock absorbers – heavy-duty gas
- Stabilizer bar – front

10000# GVWR Regular Cab 8 Ft. Box, 142"WB, 10300# GVWR

- [] Base Price 4x2 (F3A/610a) **\$22,322.00**
- [] Base Price 4x4 (F3B/610a) **\$25,249.00**

10000# GVWR SuperCab 6 3/4 Ft. SHORT Box, 148"WB, 10400# GVWR

- [] Base Price 4x2 (X3A/610a) **\$24,846.00**
- [] Base Price 4x4 (X3B/610a) **\$27,303.00**

10300# GVWR SuperCab 8 Ft. Box, 164"WB, 10700# GVWR

- [] Base Price 4x2 (X3A/610a) **\$25,021.00**
- [] Base Price 4x4 (X3B/610a) **\$27,478.00**

10100# GVWR Crew Cab 6 3/4 Ft. SHORT Box, 160" WB, 10500# GVWR

- [] Base Price 4x2 (W3A/610a) **\$26,751.00**
- [x] Base Price 4x4 (W3B/610a) **\$29,213.00****

10500# GVWR Crew Cab 8 Ft. Box , 176" WB, 10800# GVWR

- [] Base Price 4x2 (W3A/610a) **\$26,932.00**
- [] Base Price 4x4 (W3B/610a) **\$29,489.00**

<u>Available Standard Options</u>	<u>Option</u>	<u>Price</u> <u>Reg.&Super/Crewcab</u>
[] 6.7L Power Stroke 4V Diesel V8 (B20)/TorqShift 6-Spd Auto.	99T/44W	8,595.00
[] Seats, 40/20/40 Split Bench Cloth	1S	100.00/315.00
[] Seat, Vinyl High Back Buckets (Regular Cab only)	LS	355.00
[] Seats, Cloth High Back Buckets	4S	515.00/615.00
[] Tires, LT245/75Rx17E All-Terrain (5)	TBM	165.00
[] Tires, LT265/70R17E OWL All-Terrain (4)(Spare is BSW)	TCD	455.00
[] Tires, LT275/65Rx18E BSW A/S (5)	TCH/64F	455.00
[] Tires, LT275/70Rx18E BSW All-Terrain 4x4 ONLY	TDX/64F	620.00
[] CNG/LPG Prep Fuel Capable Engine	98F	315.00
[] Engine Idle Shutdown (avail. w/6.7L diesel Only)	63T	250.00
[] Operator Commanded Regeneration (OCR) (6.7L Diesel Only)	98R	250.00
[x] Power Windows, Locks, Heated Mirrors, and Remote Keyless Entry	90L/54K	915.00/1125.00cc
[] Powercode Remote Start System(Req. Power Equip. Grp.)	76S	195.00
[] Dual Alternators, Diesel only (total of 377 amps)	67B	115.00
[] Extra-Extra Heavy Duty Alternator 240 amp (Gas Engine Only)	67E	85.00
[] Dual Batteries (78 Amp.) (Gas Engine Only)	86M	210.00
[] 110V/400W Outlet	43C	75.00
[] Keys Extra (Regular) \$75.00 x __=	Sig	75.00 ea
[] Keys Extra (With Power Group) \$220.00 x __=	Sig	220.00 ea
[x] Trailer Brake Controller	52B	270.00
[] Transmission Power Take-Off Provision , Diesel Only	62R	280.00
[] Cab Steps Molded Black	18B	320.00/370.00
[] Privacy Glass with Heated Backlight/Rear Window Defrost	43B/924	90.00
[] Reverse Vehicle Aid Sensor	76R	245.00
[] Roof Clearance Lights	592	80.00
[] Tailgate Step, Incl. Tailgate Assist, Step & Handle	85G	375.00
[] AM/FM w/Single CD/MP3 Player/Clock w/4 speakers	585	275.00

<input type="checkbox"/>	Speed Control	525	235.00
<input type="checkbox"/>	Upfitter Switches (6) located in overhead console)	66S	165.00
<input type="checkbox"/>	Upfitter Interface Module	18A	295.00
<input type="checkbox"/>	10,000 GVWR Package	68D	100.00
<input type="checkbox"/>	4x4 Off-Road Pkg (Incl.Skid Plates, E-Locking Axle & AT Tires)	17X/X3E/TBM	950.00
<input type="checkbox"/>	Snow Plow Prep Package(N/A with 67H)	473	85.00
<input type="checkbox"/>	Camper Package	471	160.00
<input type="checkbox"/>	Snow Plow/Camper Package	47B	245.00
<input checked="" type="checkbox"/>	Suspension Package, Heavy Service(N/A with 473)	67H	125.00
<input type="checkbox"/>	XL Decor Group (Chrome front and rear step bumper, Bright chrome hub covers and center ornaments)	17F	220.00
<input type="checkbox"/>	XL Value Pkg (Chrome front and rear step bumper, AM/FM Stereo/Single CD w/4 Speakers, Bright chrome hub covers and center ornaments, & Cruise Control	96V	720.00
<input type="checkbox"/>	XL Value Pkg with SYNC System (All of the above listed & SYNC Entertainment & Bluetooth Technology System)	96V/91M	1085.00
<input type="checkbox"/>	Pickup Box Delete(8' box only)	66D	(465.00)
<input type="checkbox"/>	Rearview Camera Prep Kit for Box Delete (Includes Loose Camera, Wiring Bundle, and Electrochromic Mirror w/Video Display)	872	470.00
<input type="checkbox"/>	Heavy Service Package for Pickup Box Delete Only	63R	125.00
<input type="checkbox"/>	Spare Tire & Rim (for Box delete only)	512	295.00
<input type="checkbox"/>	Axle, Electronic Locking	X3_	390.00
<input type="checkbox"/>	Daytime running Lights	942	45.00
<input type="checkbox"/>	Skid Plate Package	41P	100.00
<input type="checkbox"/>	Box Link Cleats	66B	75.00
<input type="checkbox"/>	Drop in Plastic Bedliner	85L	350.00
<input checked="" type="checkbox"/>	Tough Bed(Spray-in-bedliner)	85S	495.00
<input type="checkbox"/>	Bed Mat(N/A w/85S Tough Bed Spray-in-Bedliner)	85M	180.00
<input checked="" type="checkbox"/>	Splash Guards/Mud Flaps	61S/62S	130.00
<input type="checkbox"/>	Wheel Well Liner	61M	180.00
<input type="checkbox"/>	Exterior Backup Alarm	76C	140.00
<input type="checkbox"/>	LED Box Light	66L	60.00
<input checked="" type="checkbox"/>	LED Warning Strobes-Amber	91S	655.00

Total Price \$32,013.00 ea

Colors for F-350

<u>Exterior Colors</u>		<u>Interior Steel (Grey)</u>
Race Red	[PQ]	[x]
Blue Jeans Metallic	[N1]	[]
Caribou Metallic	[H5]	[]
Ingot Silver Metallic	[UX]	[]
Shadow Black	[G1]	[]
Oxford White	[Z1]	[]
Magnetic Metallic	[J7]	[]