



**CITY OF NOVI CITY COUNCIL
MARCH 23, 2026**

SUBJECT: Approval to purchase one 2026 Ford F-350 Truck from Lunghamer Ford through the MiDeal Cooperative purchasing contract, and required upfits and decals for service, to be completed by Truck and Trailer Specialties, Inc., through the Rochester Hills RFP, in the total amount of \$87,778.

SUBMITTING DEPARTMENT: Department of Public Works, Fleet Division

KEY HIGHLIGHTS:

- This vehicle is customized with the proper equipment to optimize work performance and safety for DPW Water & Sewer Division activity.

FINANCIAL IMPACT

	FY 2025/26
EXPENDITURE REQUIRED	\$ 48,553.00 Truck-Ford F350 \$ 39,225.00 Upfits- Service body, plow, etc. \$ 87,778.00 TOTAL
BUDGET Water & Sewer Fund 592-536.00-983.098	\$ 104,130.00
APPROPRIATION REQUIRED	\$ 0
FUND BALANCE IMPACT	\$ 0

BACKGROUND INFORMATION:

Vehicle #733, a 2016 Ford F-350 is assigned to the DPW Water and Sewer Division and is used for daily activities, such as sewage and water pump station maintenance, meter readings, meter repairs, water system flushing, and water quality testing. The F-350 will be equipped with a plow to provide access to sites during winter events as well. The service body allows the operators to carry all of the tools they would need to and from the jobsites without unloading them daily. This vehicle is customized with the

proper equipment to optimize work performance and safety for DPW Water & Sewer Division activity.

RECOMMENDED ACTION: Approval to purchase one 2026 Ford F-350 Truck from Lunghamer Ford through the MiDeal Cooperative purchasing contract, and required upfits and decals for service, to be completed by Truck and Trailer Specialties, Inc through the Rochester Hills RFP, in the total amount of \$87,778.



February 9, 2026

City of Novi
Attn: Mike Rhatigan
45175 W. Ten Mile Road
Novi, MI 48375

Attn: Mike Rhatigan:

Price on 2026 Vehicle State of Michigan Contract# MA 240000001208 and Macomb County Contract# 21-18 Bid:

2026 Ford F350 Regular Cab 4x4 XL Pickup 8' Box in Race Red \$48,553.00 ea

Order Cutoff Date: TBD.

Delivery date: Approximately 90-120 Days A.R.O.

Standard Service Contract: 36,000 miles or 36 months factory Bumper to Bumper Warranty and 60,000miles 60 months Powertrain Warranty. Service to be handled by your local Ford Dealer.

Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.

Payment requirements: All departments to pay on delivery of vehicle. 10-day grace period will be given if previous arrangements have been made. A \$9.50 per day floor plan will be charged if payment is not at the dealership within 10 days of delivery of the vehicle (s).

If you have any questions please call me, 888-92-FLEET (923-5338)

Respectfully Submitted,

Bill Campbell

Bill Campbell
Government & Fleet Sales

2026 F-350 SRW Models

Reg. Cab, Super Cab, Crew Cab

Major Standard Equipment

MECHANICAL

- Brakes – Four-Wheel Disc Anti-lock Brake System (ABS)
- Electronic-Shift-On-the-Fly (ESOF) (4x4 only)
- Engine
 - F-250/F-350 – 6.8L 2V DEVCT NA PFI V8 Gas
- Transmission
 - TorqShift®-G ten-speed automatic w/ Selectable Drive Modes: Normal, Eco, Slippery Roads, Tow/Haul (6.8L Gas)
- Fuel Tanks
 - 29 Gallon (Diesel Engine) – 142" or 148" Wheelbase
 - 34 Gallon (Diesel Engine) – 160" or 164" Wheelbase
 - 34 Gallon (Gas Engine) – NA 176" Wheelbase
 - 48 Gallon (Gas Engine) – 176" Wheelbase
 - 48 Gallon (Diesel Engine) – 176" Wheelbase

EXTERIOR

- Bumpers – front & rear, black painted
- Daytime Running Lamps
- Fender vents – front
- Front Box Step and Rear Bumper Step
- Glass – solar-tinted
- Grille – black painted
- Handles – door & tailgate, black
- Jack
 - 3-Ton mechanical (250/350 SRW)
- Manually telescoping/folding trailer tow with power/heated glass, heated convex spotter mirror, integrated clearance lamps/turn signals
- Operator Commanded Regeneration (OCR) (6.7L Power Stroke® Diesel engine only)
- Tailgate – Removable w/key lock
- "Three-Blink" lane change signal
- Tires
 - LT245/75Rx17E BSW A/S (Super Cab and Crew Cab)
 - LT275/65Rx18E BSW A/S (Regular Cab)
- Tow hooks – front, two (2)
- 2.5" Built Ford Tough® Trailer Hitch Receiver
- Trailer Sway Control
- Trailer Tow Package – 7-wire harness w/relays & 7/4 pin connector
- Wheels
 - F-250/F-350 SRW – 17" Argent Painted Steel w/painted hub covers/center ornaments
 - Manual Locking Hubs (4x4)
 - Spare tire, wheel & carrier
- Windshield wipers – intermittent

INTERIOR/COMFORT

- 4.2" LCD Productivity Screen: includes menus for Gauge Setup, Trip Computer, Fuel Economy and Towing/Off-Road applications
- Air conditioning – manual, single zone
- Cabin Air Particulate Filter
- Door-trim – armrest/grab handle & reflector
- Floor covering – Black, full length vinyl
- Instrumentation – Multi-function switch message center
- Mirror – rearview 11.5" day/night
- Outside Temperature Display
- Overhead console w/dual storage bins and map lights
- Power Equipment Group – 1 st row (front-seat) windows w/one-touch up/down, power 2nd row (rear-seat) windows;

power door-locks w/backlit switches & accessory delay;
power tailgate lock

- Powerpoint – auxiliary two (2) in instrument panel
- Scuff plates – front, color-coordinated
- Seats – Front, HD vinyl, 40/20/40 split bench w/center armrest, cupholder and storage (manual lumbar – driver's side), front center-seat w/integrated restraint
- Steering wheel – black urethane with tilt and telescoping steering wheel/column; includes three (3) button message control
- Sun visors – color-coordinated vinyl, driver w/pocket, passenger w/uncovered mirror
- Window – Rear, fixed

SAFETY/SECURITY

- AdvanceTrac® with RSC® (Roll Stability Control™)
- Belt-Minder® (front safety belt reminder)
 - chime & flashing warning light on I/P if belts not buckled
- Center High-mounted Stop Lamp (CHMSL)
- Driver and passenger frontal airbag; passenger side deactivation Switch
- Ford Security Package (1-Year included with activation)
- Headlamps – Quad beam jewel effect halogen
- Individual Tire Pressure Monitoring System (TPMS)
- Mirrors – Manually telescoping/folding trailer tow with power/heated glass, heated convex spotter mirror, integrated clearance lamps/turn signals
- Rear View Camera
- Remote keyless entry
- Safety belts – w/height adjustment D-ring
- Safety Canopy® System (incl. side-curtain airbags)
- SecuriLock® Passive Anti-Theft System
- SOS Post-Crash Alert System™
- Stationary Elevated Idle Control

FORD CO-PILOT360™ TECHNOLOGY

- AutoLamp (Auto On/Off Headlamps)
- Cruise Control
- Hill Start Assist

FUNCTIONAL

- Audio – AM/FM stereo/MP3 Player (four (4))
- Alternator – 157 AMP
- Battery
 - Gas engine – 750-CCA, 78-AH, single
 - Diesel engine – 750-CCA, 68-AH, dual AGM (6.7L Power Stroke® Diesel engine)
- FordPass Connect™ (5G)
 - 5G Wi-Fi hotspot connects up to 10 devices 1
 - Remotely start, lock and unlock vehicle
 - Schedule specific times to remotely start vehicle
 - Locate parked vehicle
 - Check vehicle status
- Rear axle – Non-Limited-Slip (F-250 and F-350)
- SYNC® 4
 - 8" LCD Capacitive Touchscreen with Swipe Capability
 - Wireless Phone Connection
 - Cloud
 - AppLink® w/App Catalog
 - 911 Assist®
 - Apple CarPlay® and Android Auto™ Compatibility — Digital Owner's Manual

10500# GVWR Regular Cab 8 Ft. Box, 142"WB, 10900# GVWR

<input type="checkbox"/>	Base Price 4x2 (F3A/610a)	\$44,511.00
<input checked="" type="checkbox"/>	Base Price 4x4 (F3B/610a)	\$47,088.00

10100# GVWR SuperCab 6 3/4 Ft. SHORT Box, 148"WB, 10500# GVWR

<input type="checkbox"/>	Base Price 4x2 (X3A/610a)	\$46,957.00
<input type="checkbox"/>	Base Price 4x4 (X3B/610a)	\$49,849.00

10400# GVWR SuperCab 8 Ft. Box, 164"WB, 10800# GVWR

<input type="checkbox"/>	Base Price 4x2 (X3A/610a)	\$47,146.00
<input type="checkbox"/>	Base Price 4x4 (X3B/610a)	\$49,663.00

10200# GVWR Crew Cab 6 3/4 Ft. SHORT Box, 160" WB, 10600# GVWR

<input type="checkbox"/>	Base Price 4x2 (W3A/610a)	\$48,281.00
<input type="checkbox"/>	Base Price 4x4 (W3B/610a)	\$50,890.00

10600# GVWR Crew Cab 8 Ft. Box, 176" WB, 10900# GVWR

<input type="checkbox"/>	Base Price 4x2 (W3A/610a)	\$48,463.00
<input type="checkbox"/>	Base Price 4x4 (W3B/610a)	\$50,997.00

<u>Available Standard Options</u>	<u>Option</u>	<u>Price</u> <u>Reg.&Super/Crewcab</u>
<input type="checkbox"/>	6.7L Power Stroke 4V Diesel V8 (B20)/10-Spd Auto.	99T/44G 9995.00
<input type="checkbox"/>	CNG/LPG Fuel Capable Engine (Gas Engine Only)	98F 315.00
<input type="checkbox"/>	Engine Block Heater	41H 100.00
<input type="checkbox"/>	Rapid-Heat Supplemental Cab Heater	41A 250.00
<input checked="" type="checkbox"/>	Seats, 40/20/40 Split Bench Vinyl	AS Standard
<input type="checkbox"/>	Seats, 40/20/40 Split Bench Cloth	1S 100.00/315.00
<input type="checkbox"/>	Seat, Vinyl High Back Buckets	LS 355.00
<input type="checkbox"/>	Seats, Cloth High Back Buckets	4S 515.00/615.00
<input type="checkbox"/>	Interior Work Surface (40/20/40 Cloth or Vinyl Seats Only)	52S 140.00
<input type="checkbox"/>	Tires, LT275/70Rx18E BSW All-Terrain 4x4 ONLY	TDX/64F 620.00
<input type="checkbox"/>	Engine Idle Shutdown Timer (Can Be Set 1-30 Minutes)	86K 250.00
<input type="checkbox"/>	Powercode Remote Start System	76S 250.00
<input type="checkbox"/>	Defroster with Fixed and Privacy Glass	43B 60.00
<input type="checkbox"/>	Power Sliding Window (Includes Privacy Glass with Heated Backlight/Rear Window Defrost Super and Crew Cab Only)	435/43B/924 435.00
<input type="checkbox"/>	Dual Alternators 410 amp	67B 115.00
<input type="checkbox"/>	Alternator 250 amp (6.8L Gas Only)	67E 85.00
<input checked="" type="checkbox"/>	Dual Batteries (68 Amp.) (Gas Engines Only, Includes Dual Alternators 410 amp)	86M/67B 325.00
<input type="checkbox"/>	Pro Power Onboard – 2KW (Includes Dual Batteries 86M)	43K/86M 1195.00
<input type="checkbox"/>	120V/400W Outlet	43C 175.00
<input type="checkbox"/>	Keys Extra (Regular) \$75.00 x __ =	Sig 75.00 ea
<input type="checkbox"/>	Keys Extra (With Power Group) \$220.00 x __ =	Sig 220.00 ea
<input type="checkbox"/>	Trailer Brake Controller Tow Command	52B 300.00
<input type="checkbox"/>	Transmission Power Take-Off Provision (6.7L Diesel Only)	62R 280.00
<input type="checkbox"/>	Cab Steps Molded Black	18B 320.00/445.00
<input type="checkbox"/>	Roof Clearance Lights	592 80.00
<input type="checkbox"/>	Tailgate Step, Incl. Tailgate Assist, Step & Handle	85G 375.00
<input checked="" type="checkbox"/>	Upfitter Switches (6) located in overhead console	66S 165.00

<input type="checkbox"/>	Ford Pro Upfit Integration System	18A	400.00
<input checked="" type="checkbox"/>	Snow Plow Prep Package(N/A with 67H)	473	250.00
<input type="checkbox"/>	Camper Package	471	160.00
<input type="checkbox"/>	Snow Plow/Camper Package	47B	305.00
<input type="checkbox"/>	Suspension Package, Heavy Service(N/A with 473)	67H	125.00
<input type="checkbox"/>	XL Chrome Pkg. (Chrome front and rear step bumper, Bright Chrome Hub Covers and Center Ornaments & BoxLink with Brackets and 4 Premium Locking Cleats)	96V	225.00
<input type="checkbox"/>	XL Drivers Assist Pkg. (Automatic High Beam, Pre-Collision Assist with Automatic Emergency Braking (AEB) and Forward Collision Warning)	96D	730.00
<input type="checkbox"/>	4x4 Off-Road Pkg (Includes. Skid Plates, E-Locking Axle, and Tires, (5) LT245/75Rx17E All-Terrain)	17X/X3E/TBM	1090.00
<input type="checkbox"/>	Tow Technology Pkg. (360-Degree Camera Package, Driver Assist Package, Lane Departure Warning (XL only), Pro Trailer Backup Assist™, Pro Trailer Hitch Assist™, and Trailer Reverse Guidance)	52T/874/96D	2785.00
<input type="checkbox"/>	360-Degree Camera Package (Driver Assist Package, 360-Degree Camera System (Incl. Picture in Picture capability), Center High-Mounted Stop Lamp (CHMSL) Camera, Wired Aux Trailer Camera Compatibility, BLIS with Cross-Traffic Alert / BLIS with Trailer Coverage, LED Center High-Mounted Stop Lamp (CHMSL), Rear Parking Sensors, and Reverse Sensing System w/ Reverse Brake Assist)	874/96D	1880.00
<input type="checkbox"/>	Axle, Electronic Locking	X3_	430.00
<input type="checkbox"/>	Drop in Plastic Bedliner	85L	350.00
<input checked="" type="checkbox"/>	Tough Bed(Spray-in-bedliner)	85S	595.00
<input type="checkbox"/>	Bed Mat(N/A w/85S Tough Bed Spray-in-Bedliner)	85M	180.00
<input checked="" type="checkbox"/>	Splash Guards/Mud Flaps	61S/62S	130.00
<input type="checkbox"/>	Wheel Well Liner (Front)	61L	180.00
<input type="checkbox"/>	Wheel Well Liner Front and Rear	61N	325.00
<input type="checkbox"/>	Exterior Backup Alarm	76C	140.00
<input type="checkbox"/>	LED Box Light (Not Available with LED Warning Strobes 91S)	66L	60.00
<input type="checkbox"/>	360-Degree Dual Beacon LED Warning Strobes-Amber	91S	650.00

Total Price \$48,553.00 ea

Colors for F-350

Exterior Colors	Interior Steel (Grey)	
Race Red	[PQ]	[x]
Argon Blue Metallic	[E9]	[]
Avalanche	[DR]	[]
Agate Black	[UM]	[]
Oxford White	[Z1]	[]
Carbonized Gray Metallic	[M7]	[]
SPECIAL PAINT		
School Bus Yellow Add \$660.00	[BY]	[]
Omaha Orange Add \$660.00	[MB]	[]
Green Gem Add \$660.00	[W6]	[]
Iconic Silver Metallic Add \$660.00	[JS]	[]

TRUCK & TRAILER *Specialties, Inc.*

900 Grand Oaks Drive | Howell, MI 48843 | www.ttspec.com | ph: (517) 552-3855 | fx: (517) 552-3666

January 23, 2026

City of Novi
45175 Ten Mile Road, Novi, MI 48375-3024
Attn: Mike Rhatigan, Fleet Asset Manager, ph: (248) 962-8624

Equipment Quotation

The following pricing will be based on City of Rochester Hills RFP-RH-20-023 contract awarded September 2020

HQ0005815

Chassis information:

(Truck #713) 2026 Ford F-350, Chassis-Cab, Reg. Cab, 60" CA, 4x4, SRW, gas, upfitter switches, rearview camera kit & snow plow prep

Install Dakota Bodies model SBG11078HVSSG2 Service Body including the following:

- 110" long x 40" high x 77-3/4" wide
- Body constructed of galvanized steel
- Body to have long horizontal compartment on streetside-only
- Single-point compression T-handle latches
- Hinged tailgate 12" high x full-width of bed area
- "Crash Zone" style recessed rear bumper with license plate lights and 2" receiver for use on curbside
- LED S/T/T surface-mounted bumper/end-panel light kit
- Aluminum Tread Brite rock guards installed on front of body
- Rear light adapters for Ford
- Aluminum fuel cup
- Body mounting kit
- CTech (mo. G2-11078RV) Drawers System in rear curbside rear vertical including:
 - Three (3) 3" high, full-width materials drawers
 - One (1) 4" high, full-width materials drawer
 - One (1) 5" high, full-width materials drawer
 - One (1) 6" high, full-width materials drawer
 - Aluminum drawer shell
 - 250 lbs. capacity roller bearing slides
- Four (4) tie-down galvanized D-rings, surface-mounted in loadspace floor
- Allegis Vector T-handle latches with electronic locks for compartments with FOB
- Body to be powder-coated in primer-only
- Rubberized protective undercoating installed underbody
- Bumper and riser to be powder-coated with "Black Lava" powder
- Body to be painted to match cab, Ford Race Red
- Drill drain holes in compartment bottoms, except rear compartments

Install Custom Lighting & Electrical including the following:

- Utilize chassis switch #6 for all warning lighting (keyed power)
- One (1) SoundOff Pinnacle (mo. EPL7PDPC) amber/green mini lightbar on cab roof 3rd brake light bracket
- Four (4) SoundOff mPower (mo. EMPS20V38-P) amber/green LED flashers surfaced-mounted:
 - Two (2) mounted at the top rear of body
 - Two (2) mounted one each side of the body
- 7-way RV plug at rear
- Mount factory camera and wiring at rear

TRUCK & TRAILER *Specialties, Inc.*

900 Grand Oaks Drive | Howell, MI 48843 | www.ttspec.com | ph: (517) 552-3855 | fx: (517) 552-3666

Install Power Inverter including the following:

Xantrex PROwatt (mo. SW 2000)
True sine wave AC power 2000W, 120AC/12Vdc
12-volt continuous 1800-watts with peak surge power at 3000-watts
Includes USB port and GFCI AC outlet
Mounted in bottom of curbside front vertical compartment

Install Bolt-on Reese-type receiver 2-5/16" pintle/ball hitch

Install Luverne Grip-Step running boards on both sides (mos. 415060 & 401721)

Install WeatherTech Floor Liners, Black (mo. 4410541V)

Install Spray-on bedliner on load-space floor, sidewalls, inside tailgate, tailgate lip & bumper top

Install Mudflaps behind rear tires

Above installed equipment pricing: \$28,006.00 ea.

HQ0005815

Option #1 Install two (2) SoundOff mPower (mos. EMPS2001N-P & PMP2BKEDGE) **amber/green flashers & mounts, on chassis hood with 90-degree edge clip bracket**

Option #1 add: \$679.00 ea.

Option #2 Install Western 8'6" MVP3 Steel V-plow including the following:

Snow deflector, cast-iron shoes, curbguards, blade guides, loose hand-held controller, mounting & wiring
Receiver kit
UltraMount2 system

Option #2 add: \$10,540.00 ea.

Minimum full 1-year warranty on parts and labor on all equipment.

Payment Terms: Net 30. Pricing effective for 30 days.

FOB: City of Novi

Delivery: 6 months ARO

Thank you for the opportunity to quote.

Respectfully submitted by,
Jon Luea/Brian Bouwman