

CITY of NOVI CITY COUNCIL

Agenda Item F February 3, 2014

SUBJECT: Approval of a Street Light Purchase Agreement with Detroit Edison Company for the installation and ongoing operation costs of one street light near the intersection of Acorn Trail and Wixom Road to serve the Island Lake 7A development; and approval of an agreement with Toll Brothers, Inc. for the sharing of installation costs per the City's Street Lighting Policy.

SUBMITTING DEPARTMENT: Department of Public Services, Engineering Division B/C

CITY MANAGER APPROVAL:

EXPENDITURE REQUIRED	\$ 3,301.35 (installation costs to be offset by payment from Developer)
LINE ITEM NUMBER	701-000.00-924.000 (Street Lighting Escrow)

BACKGROUND INFORMATION:

The developer for Island Lake 7A, Toll Brothers, Inc., is requesting one decorative street light at the entrance to the new residential development on Wixom Road, north of Ten Mile Road. The Resolution for Amended Street Light Policy adopted September 24, 2012 states that the City will provide one standard overhead street light in the public right-of-way at major road entrances of residential developments, such as Island Lake Phase 7A, to enhance public safety. The policy also states that if the request is for a decorative street light, then the petitioner shall bear the cost of installation. Since the developer is requesting a decorative street light, the installation costs will be the developer's responsibility. The ongoing operation and energy costs for the street light will be paid for by the City.

Engineering staff worked with Detroit Edison to determine the appropriate locations and to obtain estimated installation and ongoing operation costs. The new street lights will be underground fed Acorn style LED fixtures on an 11'6" black fiberglass pole.

In order to facilitate installation of the street light at Island Lake 7A Entrance, Detroit Edison Company is requesting approval and execution of the attached Master Agreement and Purchase Agreement. The Detroit Edison agreements require the City to pay the total installation cost of \$3,301.35 (reimbursed by the developer) and an ongoing annual lamp charge of \$298.28 for operation and maintenance of the street light. As with all other street light installations, the City requires payment by the applicant for all reimbursable charges and the City pays Detroit Edison directly.

A second agreement between the City and Toll Brothers, Inc., is also provided for consideration to formalize the payment of the installation costs for the decorative light between the City and Island Lake 7A. Toll Brothers, Inc. has requested one decorative light, which under the Street Light Policy, requires them to pay the total installation cost of \$3,301.35. The Street Light Policy stipulates that the City will pay for ongoing energy costs

of a single light; therefore the energy costs for light will be paid by the City. Island Lake 7A provided a check on January 22, 2014 for its portion of the installation. The following table summarizes the costs for the requested streetlights:

Description	City Share	Developer/ Association Share	Total
Installation Costs	\$0.00	\$3,301.35	\$3,301.35
Annual Operating Costs	\$298.28	\$0.00	\$298.28

The proposed agreements have been reviewed and recommended for approval by Engineering staff and the City Attorney (Beth Saarela's January 24, 2014 letter is attached).

RECOMMENDED ACTION: Approval of a Street Light Purchase Agreement with Detroit Edison Company for the installation and ongoing operation costs of one street light near the intersection of Acorn Trail and Wixom Road to serve the Island Lake 7A development; and approval of an agreement with Toll Brothers, Inc. for the sharing of installation costs per the City's Street Lighting Policy.

	1	2	Υ	Ν
Mayor Gatt				
Mayor Pro Tem Staudt				
Council Member Casey				
Council Member Fischer				

	1	2	Υ	Ν
Council Member Markham				
Council Member Mutch				
Council Member Wrobel				



JOHNSON ROSATI SCHULTZ JOPPICH PC

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Elizabeth Kudla Saarela esaarela@jrsjlaw.com

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January 24, 2014

Brian Coburn, Engineering Manager CITY OF NOVI Department of Public Services Field Services Complex 26300 Lee BeGole Drive Novi, MI 48375

RE: The Reserve at Island Lake Street Lighting Agreements

Dear Mr. Coburn:

We have received and reviewed the following Agreements relating to the installation of a decorative subdivision entrance light at the intersection of Wixom Road and Acorn Trail:

- Master Agreement for Municipal Street Lighting
- Purchase Agreement
- Street Lighting Agreement for New Subdivisions

Master Agreement

The Master Agreement for Municipal Street Lighting is DTE's standard agreement provided by the Detroit Edison Company ("DTE") containing the terms and conditions of its installation of the street light, including terms of payment or installation, basis of the cost of ongoing electric service, requirements for maintenance and replacement of parts, limitations of liability, and contact term. The liability provision was previously modified pursuant to discussions with DTE and is consistent with the prior approved version. We see no legal impediment to entering into the Master Agreement for Municipal Street Lighting.

Purchase Agreement

The Purchase Agreement is incorporated into the Master Agreement, above, and sets forth the specific terms, including cost and type of equipment for this particular project. Subject to

Brian Coburn, Engineering Manager January 24, 2014 Page 2

engineering confirmation that the proper equipment is referenced, we see no legal impediment into entering into the Purchase Agreement.

<u>Street Lighting Agreement for New Subdivisions (Between the City and the Developer on behalf of the Association)</u>

Finally, the Street Lighting Agreement for New Subdivisions is the City's Agreement prepared by Engineering with the Developer on behalf of Developer and the Reserve at Island Lake Association for the cost of the installation of a decorative entrance street light near the intersection of Wixom Road and Acorn Trail. The Agreement is consistent with the City's Municipal street lighting policy, which provides that the City will pay for the installation and ongoing operating cost of a single *standard* street light at the subdivision's intersection with a major road and that the Association shall pay the cost of installation of *any decorative* light or lights requested by the Association. Additionally, in this case, the City will pay the on-going operation and maintenance cost for the single light at the major intersection. We see no legal impediment to the City entering into this Agreement.

If you have any questions, please feel free to contact me.

Very traly yours,

JØHNSØN ROSATI SCHULTZ JOPPICH P.C.

Elizabeth K. Saarela

EKS/sls Enclosure

C: Maryanne Cornelius, Clerk (w/Enclosure)

Rob Hayes, Public Services Director (w/Enclosure) Erica Morgan, ROW Coordinator (w/Enclosure) Thomas R. Schultz, Esquire (w/Enclosure)

MASTER AGREEMENT FOR MUNICIPAL STREET LIGHTING

This Master Agreement For Municipal Street Lighting ("Master Agreement") is made between The Detroit Edison Company ("Company") and the City of Novi ("Customer") as of September 16, 2013.

RECITALS

- A. Customer may, from time to time, request the Company to furnish, install, operate and/or maintain street lighting equipment for Customer.
- B. Company may provide such services, subject to the terms of this Master Agreement.

Therefore, in consideration of the foregoing, Company and Customer hereby agree as follows:

AGREEMENT

- 1. <u>Master Agreement</u>. This Master Agreement sets forth the basic terms and conditions under which Company may furnish, install, operate and/or maintain street lighting equipment for Customer. Upon the Parties agreement as to the terms of a specific street lighting transaction, the parties shall execute and deliver a Purchase Agreement in the form of the attached <u>Exhibit A</u> (a "<u>Purchase Agreement</u>"). In the event of an inconsistency between this Agreement and any Purchase Agreement, the terms of the Purchase Agreement shall control.
- 2. <u>Rules Governing Installation of Equipment and Electric Service</u>. Installation of street light facilities and the extension of electric service to serve those facilities are subject to the provisions of the Company's Rate Book for Electric Service (the "<u>Tariff</u>"), Rule C 6.1, Extension of Service (or any other successor provision), as approved by the The Michigan Public Service Commission ("<u>MPSC</u>") from time to time.
- 3. Contribution in Aid of Construction. In connection with each Purchase Agreement and in accordance with the applicable Orders of the MPSC, Customer shall pay to Company a contribution in aid of construction ("CIAC") for the cost of installing Equipment ("as defined in the applicable Purchase Agreement") and recovery of costs associated with the removal of existing equipment, if any. The amount of the CIAC (the "CIAC Amount") shall be an amount equal to the total construction cost (including all labor, materials and overhead charges), less an amount equal to three years revenue expected from such new equipment. The CIAC Amount will be as set forth on the applicable Purchase Agreement. The CIAC Amount does not include charges for any additional cost or expense for unforeseen underground objects, or unusual conditions encountered in the construction and installation of Equipment. If Company encounters any such unforeseen or unusual conditions, which would increase the CIAC Amount, it will suspend the construction and installation of Equipment and give notice of such conditions to the Customer. The Customer will either pay additional costs or modify the work to be performed. If the work is modified, the CIAC Amount will be adjusted to account for such modification. Upon any such

suspension and/or subsequent modification of the work, the schedule for completion of the work shall also be appropriately modified.

- 4. <u>Payment of CIAC Amount</u>. Customer shall pay the CIAC Amount to Company as set forth in the applicable Purchase Agreement. Failure to pay the CIAC Amount when due shall relieve Company of its obligations to perform the work required herein until the CIAC Amount is paid.
- 5. <u>Modifications</u>. Subject to written permission of the respective municipality, after installation of the Equipment, any cost for additional modifications, relocations or removals will be the responsibility of the requesting party.
- 6. <u>Maintenance, Replacement and Removal of Equipment</u>. In accordance with the applicable Orders of the MPSC, under the Municipal Street Lighting Rate (as defined below), Company shall provide the necessary maintenance of the Equipment, including such replacement material and equipment as may be necessary. Customer may not remove any Equipment without the prior written consent of Company.

7. Street Lighting Service Rate.

- a. Upon the installation of the Equipment, the Company will provide street lighting service to Customer under Option 1 of the Municipal Street Lighting Rate set forth in the Tariff, as approved by the MPSC from time to time, the terms of which are incorporated herein by reference.
- b. The provision of street lighting service is also governed by rules for electric service established in MPSC Case Number U-6400. The Street Lighting Rate is subject to change from time to time by orders issued by the MPSC.
- 8. <u>Contract Term</u>. This Agreement shall commence upon execution and terminate on the later of (a) five (5) years from the date hereof or(b) the date on which the final Purchase Agreement entered into under this Master Agreement is terminated. Upon expiration of the initial term, this Agreement shall continue on a month-to-month basis until terminated by mutual written consent of the parties or by either party with twelve (12) months prior written notice to the other party.
- 9. <u>Design Responsibility for Street Light Installation</u>. The Company installs municipal street lighting installations following Illuminating Engineering Society of North America ("<u>IESNA</u>") recommended practices. If the Customer submits its own street lighting design for the street light installation or if the street lighting installation requested by Customer does not meet the IESNA recommended practices, Customer acknowledges the Company is not responsible for lighting design standards.
- 10. <u>New Subdivisions</u>. Company agrees to install street lights in new subdivisions when subdivision occupancy reaches a minimum of 80%. If Customer wishes to have installation occur prior to 80% occupancy, then Customer acknowledges it will be financially

responsible for all damages (knockdowns, etc.) and requests for modifications (movements due to modified curb cuts from original design, etc.).

- 11. <u>Force Majeure</u>. The obligation of Company to perform this Agreement shall be suspended or excused to the extent such performance is prevented or delayed because of acts beyond Company's reasonable control, including without limitation acts of God, fires, adverse weather conditions (including severe storms and blizzards), malicious mischief, strikes and other labor disturbances, compliance with any directives of any government authority, including but not limited to obtaining permits, and force majeure events affecting suppliers or subcontractors.
- 12. <u>Subcontractors</u>. Company may sub-contract in whole or in part its obligations under this Agreement to install the Equipment and any replacement Equipment.
- Maiver; Limitation of Liability. To the maximum extent allowed by law, Customer hereby waives, releases and fully discharges Company from and against any and all claims, causes of action, rights, liabilities or damages whatsoever, including attorney's fees, arising out of the installation of the Equipment and/or any replacement Equipment, including claims for bodily injury or death and property damage, except to the extent such matter is caused by or arises as a result of the negligence of Company and/or its subcontractors. Company shall not be liable under this Agreement for any special, incidental or consequential damages, including loss of business or profits, whether based upon breach of warranty, breach of contract, negligence, strict liability, tort or any other legal theory, and whether or not Company has been advised of the possibility of such damages. In no event will Company's liability to Customer for any and all claims related to or arising out of this Agreement exceed the CIAC Amount set forth in the Purchase Order to which the claim relates.
- 14. <u>Notices</u>. All notices required by the Agreement shall be in writing. Such notices shall be sent to Company at The Detroit Edison Company, Community Lighting Group, 8001 Haggerty Rd, Belleville, MI 48111 and to Customer at the address set forth on the applicable Purchase Agreement. Notice shall be deemed given hereunder upon personal delivery to the addresses set forth above or, if properly addressed, on the date sent by certified mail, return receipt requested, or the date such notice is placed in the custody of a nationally recognized overnight delivery service. A party may change its address for notices by giving notice of such change of address in the manner set forth herein.
- 15. Representations and Warranties. Company and Customer each represent and warrant that: (a) it has full corporate or public, as applicable, power and authority to execute and deliver this Agreement and to carry out the actions required of it by this Agreement; (b) the execution and delivery of this Agreement and the transactions contemplated hereby have been duly and validly authorized by all necessary corporate or public, as applicable, action required on the part of such party; and (c) this Agreement constitutes a legal, valid, and binding agreement of such party.
 - 16. Miscellaneous.

- a. This Agreement is the entire agreement of the parties concerning the subject matter hereof and supersedes all prior agreements and understandings. Any amendment or modification to this Agreement must be in writing and signed by both parties.
- b. Customer may not assign its rights or obligations under this Agreement without the prior written consent of Company. This Agreement shall be binding upon and shall inure to the benefit of the parties' respective successors and permitted assigns. This Agreement is made solely for the benefit of Company, Customer and their respective successors and permitted assigns and no other party shall have any rights to enforce or rely upon this Agreement.
- c. A waiver of any provision of this Agreement must be made in writing and signed by the party against whom the waiver is enforced. Failure of any party to strictly enforce the terms of this Agreement shall not be deemed a waiver of such party's rights hereunder.
- d. The section headings contained in this Agreement are for convenience only and shall not affect the meaning or interpretation thereof.
- e. This Agreement shall be construed in accordance with the laws of the State of Michigan, without regard to any conflicts of law principles. The parties agree that any action with respect to this Agreement shall be brought in the courts of the State of Michigan and each party hereby submits itself to the exclusive jurisdiction of such courts.
- f. This Agreement may be executed in one or more counterparts, each of which shall be deemed an original but all of which together will constitute one and the same instrument.
- g. The invalidity of any provision of this Agreement shall not invalidate the remaining provisions of the Agreement.

Company and Customer have executed this Purchase Agreement as of the date first written above.

Company:	Customer:
The Detroit Edison Company	[City of Novi]
Ву:	By:
Name:	Name:
Title:	Title:

Exhibit A to Master Agreement

Purchase Agreement

This Purchase Agreement (this "<u>Agreement</u>") is dated as of December 23, 2013 between The Detroit Edison Company ("<u>Company</u>") and City of Novi ("<u>Customer</u>").

This Agreement is a "Purchase Agreement" as referenced in the Master Agreement for Municipal Street Lighting dated September 16, 2013 (the "<u>Master Agreement</u>") between Company and Customer. All of the terms of the Master Agreement are incorporated herein by reference. In the event of an inconsistency between this Agreement and the Master Agreement, the terms of this Agreement shall control.

Customer requests the Company to furnish, install, operate and maintain street lighting equipment as set forth below:

1. DTE Work Order	37346098		
Number:	If this is a conversion or replacement, indicate the Work Order Number for current installed equipment: N/A		
2. Location where Equipment will be installed:	In the median at the entrance of Island Lake 7A, Wixom Rd and Acorn Trail, as more fully described on the map attached hereto as Attachment 1 .		
3. Total number of lights to be installed:	1		
4. Description of Equipment to be installed (the "Equipment"):	One (1) underground fed 80 watt LED Granville II Acorn style fixture, mounted on a black 11' 6 " Mainstreet fiberglass pole on a foundation.		
5. Estimated Total Annual Lamp Charges	\$298.28		
6. Computation of Contribution in aid of	Total estimated construction cost, including labor, materials, and overhead:	\$4,196.19	
Construction ("CIAC	Credit for 3 years of lamp charges:	\$894.84	
Amount")	CIAC Amount (cost minus revenue) \$3,301.35		
7. Payment of CIAC Amount:	Due promptly upon execution of this Agreement		
8. Term of Agreement	5 years. Upon expiration of the initial term, this Agreement shall continue on a month-to-month basis until terminated by mutual written consent of the parties or by either party with thirty (30) days prior written notice to the other party.		
9. Does the requested Customer lighting design meet IESNA recommended practices?	(Check One) ☐ YES ☒ NO If "No", Customer must sign below and acknowledge that the lighting design does not meet IESNA recommended practices ——————		
10. Customer Address for Notices:	26300 Lee Begole Drive Novi, MI 48375 Erica Morgan		

11. Special Order Material Terms:
All or a portion of the Equipment consists of special order material: (check one) TYES NO
If "Yes" is checked, Customer and Company agree to the following additional terms.
A. Customer acknowledges that all or a portion of the Equipment is special order materials (" <u>SOM</u> ") and not Company's standard stock. Customer will purchase and stock replacement SOM and spare parts. When replacement equipment or spare parts are installed from Customer's inventory, the Company will credit Customer in the amount of the then current material cost of Company standard street lighting equipment.
B. Customer will maintain an initial inventory of at least posts and luminaires and any other materials agreed to by Company and Customer, and will replenish the stock as the same are drawn from inventory. Costs of initial inventory are included in this Agreement. The Customer agrees to work with the Company to adjust inventory levels from time to time to correspond to actual replacement material needs. If Customer fails to maintain the required inventory, Company, after 30 days' notice to Customer, may (but is not required to) order replacement SOM and Customer will reimburse Company for such costs. Customer's acknowledges that failure to maintain required inventory could result in extended outages due to SOM lead times.
C. The inventory will be stored at Access to the Customers inventory site must be provided between the hours of 9:00 am to 4:00 pm, Monday through Friday with the exceptions of federal Holidays. Customer shall name an authorized representative to contact regarding inventory: levels, access, usage, transactions, and provide the following contact information to the Company:
Name: Title:
Phone Number: Email:
The Customer will notify the Company of any changes in the Authorized Customer Representative. The Customer must comply with SOM manufacturer's recommended inventory storage guidelines and practices. Damaged SOM will not be installed by the Company.

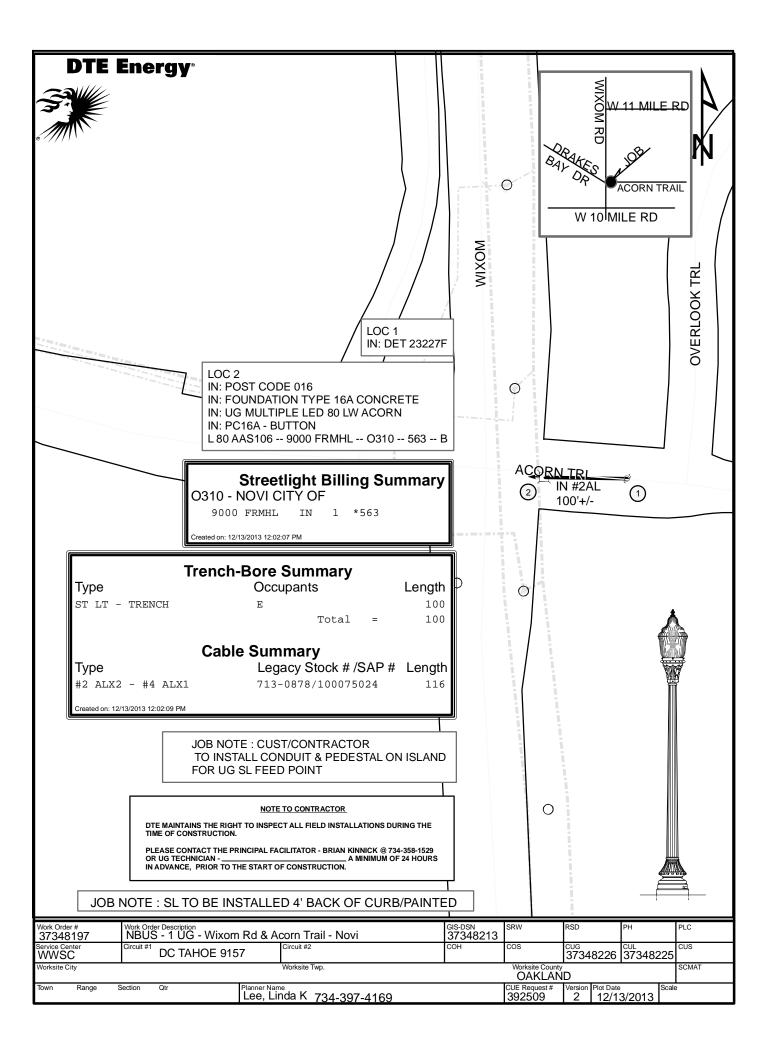
- In the event that SOM is damaged by a third party, the Company may (but is not required to) pursue a damage claim against such third party for collection of all labor and stock replacement value associated with the damage claim. Company will promptly notify Customer as to whether Company will pursue such claim.
- In the event that SOM becomes obsolete or no longer manufactured, the Customer will be allowed to select new alternate SOM that is compatible with the Company's existing infrastructure.
 - Should the Customer experience excessive LED equipment failures, not F. supported by LED manufacturer warrantees, the Company will replace the LED equipment with other Company supported Solid State or High Intensity Discharge luminaires at the Company's discretion. The full cost to complete these replacements to standard street lighting equipment will be the responsibility of the Customer.

T:41	T'4
Name:	Name:
Ву:	By:
The Detroit Edison Company	City of Novi
Company:	Customer:
Company and Customer have executed written above.	this Purchase Agreement as of the date first
******	******
the approved rate schedules will automatically under Option 1 Municipal Street Lighting Rate,	Option I tariff for EELT street lighting equipment, apply for service continuation to the Customer as approved by the MPSC. The terms of this the Master Agreement with respect to any EELT
	e EELT equipment has been calculated by the ergy and maintenance cost expected with the nt
If "Yes" is checked, Customer and Company agr	ree to the following additional terms.
All or a portion of the Equipment consists of EEL	_T: (check one) ⊠YES □NO
12. Experimental Emerging Lighting Technol	ogy ("EELT") Terms:

Attachment 1 to Purchase Agreement

Map of Location

[To be attached]



00221330



Treasury Department

45175 Ten Mile Novi, MI 48375

Ph: 248-347-0440 Fx: 248-735-5681

Paid By

TOLL BROS INC 250 GIBRALTAR RD Horsham, PA 19044

01/22/2014

Type	Record	Category	Description	Amount
Permit	PSTL13-004	Engineering	Street Light Escrow	\$ 3,301.35
			Total	\$ 3,301.35
			Cash	

Total	\$ 3,301.35
Cash	
Check	\$ 3,301.35
Credit	
Transferred	
Tendered	\$ 3,301.35
Change	\$ 0.00
To Overpayment	\$ 0.00

STATE OF MICHIGAN COUNTY OF OAKLAND CITY OF NOVI

STREET LIGHTING AGREEMENT FOR NEW SUBDIVISIONS

This Agreement is entered into this __day of _____, 20___, by and between the CITY OF NOVI, a Michigan municipal corporation, whose address is 45175 W. Ten Mile Road, Novi, Michigan 48375 (the "City"), and Toll Brothers, Inc., a Michigan corporation ("Developer") whose address is 29665 William K. Smith Drive, Suite B, New Hudson, Michigan 48165 and the Association created in accordance with the Master Deed for Reserve at Island Lake of Novi Condominium ("Association").

RECITATIONS:

The Developer on behalf of the Association created in accordance with the Master Deed for Reserve at Island Lake of Novi Condominium is the entity designated to administer the affairs of said subdivision at this time.

The Developer has requested the City to assist it in making a certain local public improvement consisting of the installation of a decorative street light or lights at Wixom Road and Acorn Trail, as described and depicted on the attached Exhibit A hereto.

In accordance with the City's Amended Street Light Policy, dated September 24, 2012, the City will contract directly with DTE for the installation and operation of the type and number of poles and fixtures requested by the Association.

For all requests for installation of a single standard street light at a major road entrance, the City will contract with DTE for the installation of the requested street light. The City will pay the non-DTE share of the installation cost and the annual cost of operating the street light, in accordance with the City's policy.

For all requests other than installation of a single standard street light at a major road entrance, including a non-standard decorative street light, the City will contract with DTE for the installation of the requested street light or lights, The Developer/Association shall reimburse the City for the non-DTE share of the installation cost.

The Developer on behalf of the Association created in accordance with the Master Deed for Reserve at Island Lake of Novi Condominium is authorized to execute this Agreement which shall be binding on the Association.

NOW, THEREFORE, THE PARTIES AGREE AS FOLLOWS:

- 1. To the extent that DTE may require, the City shall contract with DTE for the installation and operation of the proposed decorative streetlight.
- 2. Upon execution of this Agreement, the Association shall pay their portion of the installation cost of \$3,301.35, or such other amount as DTE shall require for installation of the proposed street light or street lights. This amount shall be paid to the City.
- 3. The execution of this Agreement by the Developer constitutes affirmative representation of the members of the Board of the Association that he has been granted the power by the by-laws of the Association to act on behalf of the co-owners of the condominium to enter into this Agreement.
- 4. This Agreement contains the entire agreement between the parties, and to statement, promises, or inducement made by either party or agent of either party that is not contained in this written contract shall be valid or binding; and this contract may not be enlarged, modified or altered except in writing signed by both parties and endorsed hereon.
- 5. This Agreement shall be binding on all heirs, executors, administrators, successors and assigns of the parties hereto.

IN WITNESS WHEREOF, the parties have executed this agreement the day and year first written above.

[SIGNATURES BEGIN ON THE NEXT PAGE]

CITY OF NOVI, a Michigan municipal Corporation

By: Robert J. Gatt

Its: Mayor

By: Maryanne Cornelius

Its: Clerk

Toll Brothers, Inc., a Michigan Corporation, on behalf of the Association created in accordance with the Master Deed for Reserve at Island Lake of Novi Condominium

By: Michael T. Noles

Its: Vice President

