



**CITY OF NOVI CITY COUNCIL
JUNE 15, 2020**

SUBJECT: Consideration of approval to purchase four (4) replacement pumps from Kennedy Industries, sole source provider, for the Drakes Bay and Wixom Road sanitary pump stations, in the amount of \$136,358.

SUBMITTING DEPARTMENT: Department of Public Works, Water & Sewer Division

EXPENDITURE REQUIRED	\$ 136,358
AMOUNT BUDGETED	\$ 950,729
APPROPRIATION REQUIRED	\$ 0
LINE ITEM NUMBER	592-592.00-976.081

BACKGROUND INFORMATION: The 2014 Sanitary Sewer Capacity Assessment identified the need to upgrade multiple sanitary sewer pump stations and segments of the infrastructure to accommodate the anticipated future flows as areas develop. This project involves the upgrade and improvement of two of the City's eighteen pump stations. The Drakes Bay and the Wixom Road pump stations are located on Wixom Road between Ten Mile and Eleven Mile Roads, as shown on the attached location map.

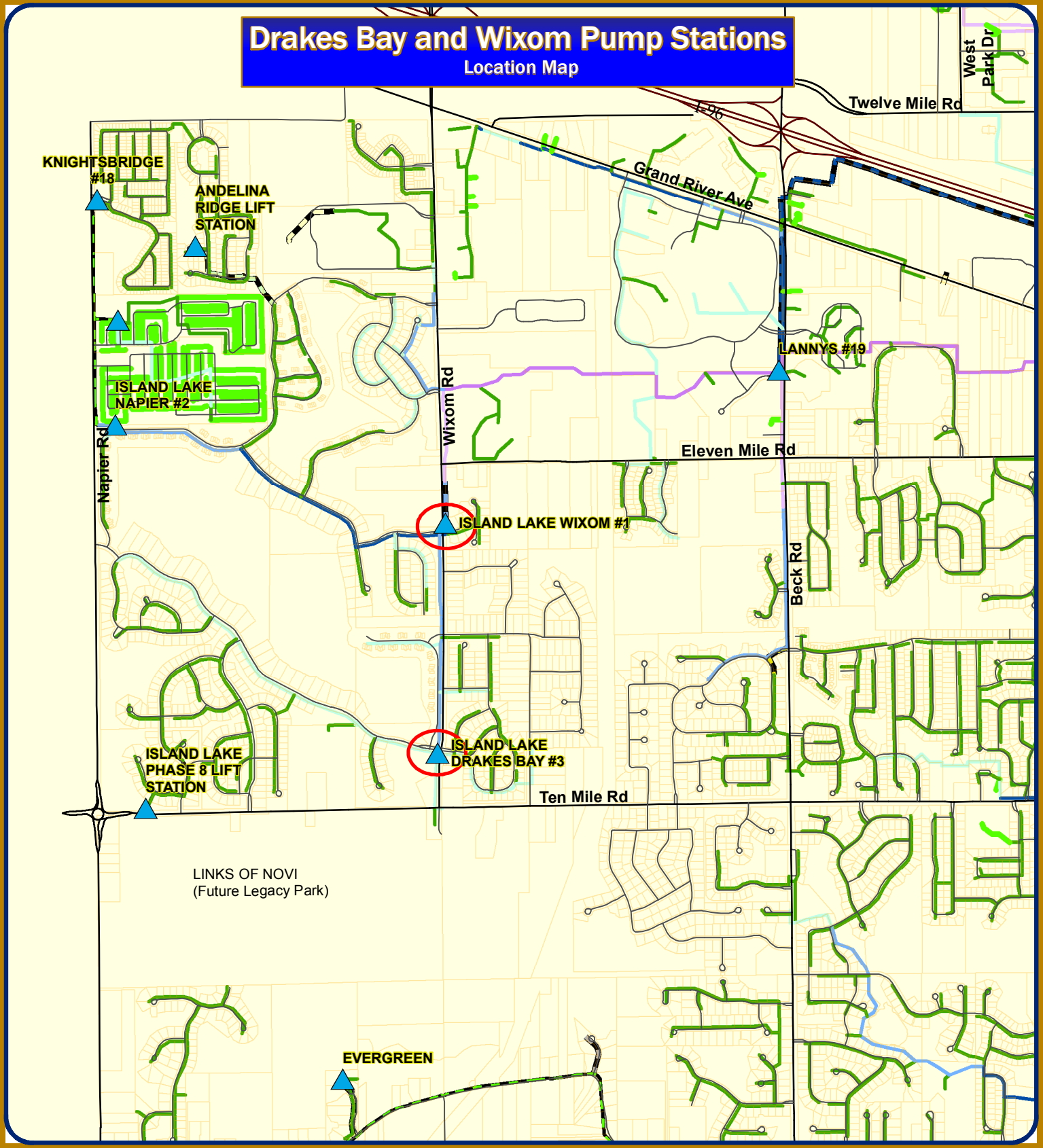
Due to the long lead time and the expense of the pumps to be installed, the City has elected to order the pumps ahead of the project construction award. This will eliminate the delay caused by the lead time (10 to 12 weeks) for the purchase, and also eliminate the contractor mark-up for this high-cost item. Kennedy Industries is the sole distributor of Flygt pumps in the region (see attached letter).

This project is scheduled to be bid and awarded soon with anticipated construction beginning this summer.

RECOMMENDED ACTION: Approval to purchase four (4) replacement pumps from Kennedy Industries, sole source provider, for the Drakes Bay and Wixom Road sanitary pump stations, in the amount of \$136,358.

Drakes Bay and Wixom Pump Stations

Location Map

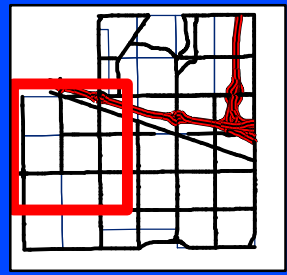


Map Author: Croy
 Date: May 2019
 Project: Drakes Bay/Wixom
 Version #: v1.0

MAP INTERPRETATION NOTICE
 Map information depicted is not intended to replace or substitute for any official or primary source. This map was intended to meet National Map Accuracy Standards and use the most recent, accurate sources available to the people of the City of Novi. Boundary measurements and area calculations are approximate and should not be construed as survey measurements performed by a licensed Michigan Surveyor as defined in Michigan Public Act 132 of 1970 as amended. Please contact the City GIS Manager to confirm source and accuracy information related to this map.

Map Legend

▲ Sanitary Lift Station



City of Novi

Engineering Division
 Department of Public Services
 26300 Lee BeGole Drive
 Novi, MI 48375
cityofnovi.org

Feet

0 410 820 1,640 2,460

1 inch = 2,000 feet

BUDGETARY		
DATE	NUMBER	PAGE
6/1/2020	0033288	1 of 1

B SPA600
I SPALDING DEDECKER
L 905 SOUTH BOULEVARD EAST
T ROCHESTER HILLS, MI 48307
O

Accepted By: _____
Company: _____
Date: _____
PO#: _____

ATTENTION:
ALEX FLEET 616-885-5802 afleet@sda-eng.com

WE ARE PLEASED TO PROPOSE THE FOLLOWING FOR YOUR CONSIDERATION:

CUSTOMER REF/PO#	JOB TITLE	SLP	SHIPPING TYPE
QUOTE	CITY OF NOVI, DRAKES BAY & WIXOM RD, FLYGT PUMPS, WASTE WATER	KES/JAR	FREIGHT ALLOWED
QTY	DESCRIPTION		

DRAKES BAY PUMP STATION:

- (2) FLYGT EXPLOSION PROOF, SUBMERSIBLE SEWAGE PUMPS, MODEL NP3153.095-434 WITH HIGH CHROME IMPELLER AND INSERT RINGS. RATED FOR 1135 GPM @ 45' TDH, 20 HP, 3 PHASE, 460 VOLT WITH 6" DISCHARGE AND 50 FT. MOTOR AND SENSOR CABLES. PUMPS EQUIPPED WITH SEAL FAIL/HIGH TEMP CABLES.
- (2) FLYGT 6" DISCHARGE CONNECTION
- (1) START-UP ASSISTANCE

NET PRICE INCLUDING FREIGHT, BUT NO TAXES: --- \$45,008.00 TOTAL FOR (2) PUMPS

WIXOM RD PUMP STATION:

- (2) FLYGT EXPLOSION PROOF, SUBMERSIBLE SEWAGE PUMPS, MODEL NP3202.095-642 WITH HIGH CHROME IMPELLER AND INSERT RINGS. RATED FOR 2200 GPM @ 43.75' TDH, 35 HP, 3 PHASE, 460 VOLT WITH 8" DISCHARGE AND 70 FT. MOTOR AND SENSOR CABLES. PUMPS EQUIPPED WITH SEAL FAIL/HIGH TEMP CABLES.
- (2) FLYGT 8" DISCHARGE CONNECTION
- (1) START-UP ASSISTANCE

NET PRICE INCLUDING FREIGHT, BUT NO TAXES: --- \$91,350.00 TOTAL FOR (2) PUMPS

DELIVERY: APPROXIMATELY 10-12 WEEKS AFTER RECEIPT OF ORDER.

WE DO NOT INCLUDE: INSTALLATION, SITE WORK, CONCRETE, ANCHOR BOLTS, PIPING, VALVES, COVER, CONDUIT, WIRING, JUNCTION BOXES, PADLOCKS, KEYS OR START-UP UNLESS LISTED ABOVE.

WE APPRECIATE THIS OPPORTUNITY TO QUOTE AND LOOK FORWARD TO BEING OF FUTURE SERVICE.

SINCERELY,

JESSICA RIVARD

This quote is subject to and incorporates by reference Kennedy Industries, Inc.'s ("Kennedy") Terms & Conditions (Rev'd 4/2019) and Customer Warranty available at www.kennedyind.com which will be provided by email upon written request. Kennedy reserves the right to change the Terms & Conditions and Customer Warranty for future orders. By accepting this quote and/or issuing a purchase order relative to this quote, buyer expressly agrees to the provisions set forth in the Terms & Conditions and Customer Warranty posted on Kennedy's website.

**CREDIT CARD PAYMENTS ARE SUBJECT TO AN ADDITIONAL 3% CHARGE
NO TAXES OF ANY KIND ARE INCLUDED IN THIS PROPOSAL**



Xylem Water Solutions USA Inc.

David B. Gut
14125 South Bridge Circle
Charlotte, NC 28273
Tel: 704.504.3030

June 5, 2020

To whom it may concern:

Kennedy Industries, Inc. is Flygt's exclusive authorized sales, maintenance repair and service distributor in Lower Michigan for all Flygt products.

Contact information is as follows:

Kennedy Industries, Inc.
4925 Holtz Drive
Wixom, MI 48393

Phone: 248-684-1200
Fax: 248-684-6011

Email: info@kennedyind.com

Website: www.kennedyind.com

If you have any questions, please do not hesitate to contact me at 317-677-4852.

Best regards,

David B. Gut

David B. Gut
Mid-Central Regional Sales Manager, Americas Commercial Team
Dewatering, Distribution, and Water Utilities