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CITY of NOVI CITY COUNCIL

Agenda Item C
August 24, 2009

SUBJECT: Approval to award the second one-year renewal option to American Silkscreen for youth and adult sports apparel, with the estimated annual cost of \$38,000.

SUBMITTING DEPARTMENT: Parks, Recreation and Cultural Services

CITY MANAGER APPROVAL:

| | |
|-------------------------------|---|
| EXPENDITURE REQUIRED | \$38,000 |
| AMOUNT BUDGETED | \$38,000 |
| APPROPRIATION REQUIRED | N/A |
| LINE ITEM NUMBER | Allocated (208-693.00-960-001, 003, 005, 006, 007, 009, 010, 305, 319) |

BACKGROUND INFORMATION:

In 2007, the City of Novi contracted with American Silkscreen to provide sport clothing for participants of the youth and adult sports programs (uniforms, shirts, etc.). American Silkscreen has provided satisfactory service, high quality merchandise and fulfilled orders in a timely manner. Additionally, they have developed new graphics for many of the screen printed and embroidered items for products. Therefore, based on the performance listed above, staff recommends approving the second renewal option.

RECOMMENDED ACTION: Approval to award the second one-year renewal option to American Silkscreen for youth and adult sports apparel, with the estimated annual cost of \$38,000.

| | 1 | 2 | Y | N |
|--------------------------------|---|---|---|---|
| Mayor Landry | | | | |
| Mayor Pro Tem Capello | | | | |
| Council Member Crawford | | | | |
| Council Member Gatt | | | | |

| | 1 | 2 | Y | N |
|--------------------------------|---|---|---|---|
| Council Member Margolis | | | | |
| Council Member Mutch | | | | |
| Council Member Staudt | | | | |

American Silkscreen & Embroidery

24601 Hallwood Court, Farmington Hills, MI 48335

Tel#248-474-1000

Fax#248-477-0440

E-MAIL: AMERSILK2@AOL.COM

To: City of Novi

Attn: Wendy Duvall

From: Todd Lamb

Date: 8-14-09

Re: Clothing contract renewal.

Wendy,

We would like to renew our annual clothing contract with the city for the upcoming year. Please proceed with city council for renewal.

**Thank you,
Todd Lamb**



cityofnovi.org

Approved 8/11/08
CITY of NOVI CITY COUNCIL

**Agenda Item D
 August 11, 2008**

SUBJECT: Approval of the first year renewal option to American Silkscreen for youth and adult sports apparel, in annual estimated amount of \$37,500.

SUBMITTING DEPARTMENT: Parks, Recreation and Forestry

CITY MANAGER APPROVAL: *[Signature]*

| | |
|-------------------------------|---|
| EXPENDITURE REQUIRED | Approximately \$37,500 |
| AMOUNT BUDGETED | Approximately \$38,000 |
| APPROPRIATION REQUIRED | N/A |
| LINE ITEM NUMBER | Allocated (208-693.00-960-001, 003, 005, 006, 007, 009, 010, 305, 319) |

BACKGROUND INFORMATION:

In 2007, the City of Novi contracted with American Silkscreen to provide sport clothing for participants of the youth and adult sports programs (uniforms, shirts, etc.). American Silkscreen has provided satisfactory service, high quality merchandise and fulfilled orders in a timely manner. Additionally, they have developed graphics for many of the screen printed and embroidered designs for our products. Based on performance, the City is exercising the first year renewal option (August of 2008-2009).

RECOMMENDED ACTION: Approval of the first year renewal option to American Silkscreen for youth and adult sports apparel, in annual estimated amount of \$37,500.

| | 1 | 2 | Y | N |
|--------------------------------|---|---|---|---|
| Mayor Landry | | | | |
| Mayor Pro Tem Capello | | | | |
| Council Member Crawford | | | | |
| Council Member Gatt | | | | |

| | 1 | 2 | Y | N |
|--------------------------------|---|---|---|---|
| Council Member Margolis | | | | |
| Council Member Mutch | | | | |
| Council Member Staudt | | | | |

American Silkscreen & Embroidery

24601 Hallwood Court, Farmington Hills, MI 48335

Tel#248-474-1000

Fax#248-477-0440

E-MAIL: AMERSILK2@AOL.COM

To: City of Novi/Parks and Forestry

Attn: Wendy DuVall-Angelocci

From: Todd Lamb

Date: 7-23-08

Re: Bid Renewal

Wendy,

I want to thank the city and the parks department for the opportunity to fulfill the apparel needs for the city.

As of today our contract will expire at the end of the business day. With your recommendation and city councils approval I wish exercise the 1st year renewal option of the clothing and apparel contract.

I want to thank you for your time regarding this matter and look forward to working the city in the future, should there be any questions regarding this matter please don't hesitate to call.

Thank you,

Todd Lamb

Vice President

American Silkscreen Inc.



CITY COUNCIL

Mayor
David B. Landry

Mayor Pro Tem
Kim Capello

Bob Gatt

Terry K. Margolis

Andrew Mutch

Toni Nagy

Janne Paul

City Manager
Clay J. Pearson

City Clerk
Maryanne Cornelius

July 26, 2007

American Silkscreen
Todd Lamb
24601 Hallwood Court
Farmington Hills MI 48335

Re: Sports Clothing and Apparel Contract
City of Novi

Dear Todd:

This correspondence is to inform you of the outcome of the Sports Clothing and Apparel Contract bid on which you firm submitted a proposal.

It was recommended to City Council to make the award of contract to your firm. It was awarded on July 23, 2007. The new contract period runs through July 22, 2008 with two renewal options in one year increments.

We wish to thank you for your past service and we look forward to continuing working with you.

If you have any questions regarding this matter, please feel free to contact me at (248)347-0446 or (248) 921-2697.

Sincerely,
THE CITY OF NOVI

Carol J. Kalinovik
Purchasing Director

C :Finance Department
Parks, Recreation & Forestry
Purchasing

Encl.

175 W. Ten Mile
Novi, MI 48375
(248) 347-0460
(248) 347-0577 Fax
www.cityofnovi.org



"Enhancing Novi's quality of life"



www.cityofnovi.org

CITY of NOVI CITY COUNCIL

Agenda Item 1
July 23, 2007

SUBJECT: Approval to award bid to American Silkscreen, the low bidder for clothing and apparel for a one-year contract with two (2) renewal options in one-year increments based on unit pricing .

SUBMITTING DEPARTMENT: Parks, Recreation & Forestry

CITY MANAGER APPROVAL: 

| | |
|-----------------------------|---|
| EXPENDITURE REQUIRED | Estimated annual \$39,800 |
| AMOUNT BUDGETED | Included in recreation program line item |
| LINE ITEM NUMBER | Various recreation programs |

BACKGROUND INFORMATION:

The Parks, Recreation and Forestry Department provides participation awards and uniforms to youth participating in the youth sports program. The adult sports program provides awards to division and tournament winners. The Parks, Recreation and Forestry Department received fourteen (14) bids for sports clothing items to utilize for the youth sports uniforms and adult sports program. The bid tabulation is attached. Staff has reviewed the bids and recommends the bid be awarded to American Silkscreen the low bidder. The contract will run for one (1) year with two (2) renewal options in one-year increments.

RECOMMENDED ACTION: Approval to award bid to American Silkscreen, the low bidder for clothing and apparel for a one-year contract with two renewal options in one-year increments based on unit pricing .

| | 1 | 2 | Y | N |
|-------------------------|---|---|---|---|
| Mayor Landry | | | | |
| Mayor Pro Tem Capello | | | | |
| Council Member Gatt | | | | |
| Council Member Margolis | | | | |

| | 1 | 2 | Y | N |
|----------------------|---|---|---|---|
| Council Member Mutch | | | | |
| Council Member Nagy | | | | |
| Council Member Paul | | | | |

| | |
|---|--|
| <p>Parks, Recreation & Forestry</p> | <p>D. Approval of the first year renewal option to American Silkscreen for youth and adult sports apparel, in annual estimated amount of \$37,500.</p> |
| <p>Police and Clerks</p> | <p>E. Consideration of Ordinance No. 08-90.02, an amendment to the Novi Code of Ordinances, Chapter 33, "Traffic and Motor Vehicles", Section 33-636, "Definitions", Section 33-637, "Spaces for Physically Limited Persons", in order to update language and definitions; and Section 33-638, "Courtesy in the Parking of a Vehicle", Section 33-639, "Free Parking in Metered Space or in Publicly Owned Parking Structure", Section 33-640, "Display Requirements", Section 33-641, "Misuse of Handicapped Parking Privileges", and Section 33-642, "Penalties", in order to be consistent with existing State Law. Second Reading</p> |
| <p>Police and Clerks</p> | <p>F. Consideration of Ordinance No. 08-81.23, an amendment to the Novi Code of Ordinances, Chapter 33, "Traffic and Motor Vehicles", Section 33-42, "Handicapped Person" and Section 33-490, "Parking Prohibited in Specified Places" in order to update language and definitions. Second Reading</p> |
| <p>Police and Clerks</p> | <p>G. Consideration of Ordinance No. 08-8.02, an amendment to the Novi Code of Ordinances, Chapter 22, "Offenses", Section 22-257, "Traffic Control Devices" and Section 22-258, "Stopping, Standing, Parking Motor Vehicles" in order to update language. Second Reading</p> |
| <p>Clerks</p> | <p>H. Consideration of Zoning Ordinance Text Amendment 18.228, to amend Ordinance No. 97-18 as amended, the City of Novi Zoning Ordinance at Article 25, Subsection 2516, "Site Plan Review (All Districts)" to modify the standards for administrative review of revised site plans and the time limit of site plan approvals. Second Reading</p> |
| <p>IT and Community Development</p> | <p>I. Approval of a Real-Time GPS Vehicle Fleet Asset Monitoring, Management and Reporting Service in the amount of \$12,200 to Remote Dynamics, Inc. for a one-year service period.</p> |
| <p>Finance</p> | <p>J. Approval of Claims and Accounts – Warrant No. 774</p> |
| <p>MATTERS FOR COUNCIL ACTION – Part I</p> | |
| <p>Engineering</p> | <p>1. Consideration of a request from the Vista Hills Homeowners Association for the City to accept Vista Hills streets contingent on City's receipt of Association's \$190,000 payment for the City to make required pavement and storm structure repairs. APPROVED</p> |
| <p>Community Development</p> | <p>2. Consideration of the request of Maybury Park, LLC for approval of a revised Residential Unit Development (RUD) Plan to add gated driveway access and to permit the roads within the development to be private, rather than public. The subject property is located on 133.72 acres on the north side of Eight Mile Road between Garfield and Beck Roads in the Residential Acreage (RA) District. APPROVED</p> |

SPORT CLOTHING APPAREL BID SAMPLE

DEREK SMITH, RECREATION SUPERVISOR

| | American Silkscreen | J.J. Jinkle | McNish Sports | Meridian | Inpress. Promo | Primary Ink | Kel-graphics | Whitlock | Que's Sports | Rotary Multiforms | Affordable Printing | Seaglass | Quality Graphics | SJP Enterp |
|----------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| SOFTBALL AWARDS TEE SHIRTS | 2 color 2 location | 2 color 2 location | 2 color 2 location | 2 color 2 location | 2 color 2 location | 2 color 2 location | 2 color 2 location | 2 color 2 location | 2 color 2 location | 2 color 2 location | 2 color 2 location | 2 color 2 location | 2 color 2 location | 2 color 2 location |
| AD S-XL | | | | | | | | | | | | | | |
| 220 | \$767.80 | \$781.00 | \$985.00 | \$1,342.00 | \$1,066.00 | \$1,320.00 | \$781.00 | \$1,430.00 | \$1,188.00 | \$1,012.00 | \$1,287.00 | \$1,144.00 | \$1,046.00 | \$1,386.00 |
| AD-XXL | | | | | | | | | | | | | | |
| 60 | \$284.40 | \$296.40 | \$321.00 | \$456.00 | \$346.00 | \$400.20 | \$273.00 | \$510.00 | \$367.00 | \$324.00 | \$380.00 | \$414.00 | \$400.80 | \$414.00 |
| AD-XXXL | | | | | | | | | | | | | | |
| 10 | \$47.40 | \$50.10 | \$54.00 | \$78.00 | \$68.00 | \$70.80 | \$46.50 | \$90.00 | \$62.00 | \$59.00 | \$70.00 | \$73.00 | \$67.80 | \$67.00 |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | \$1,089.60 | \$1,127.50 | \$1,310.00 | \$1,676.00 | \$1,458.00 | \$1,791.00 | \$1,100.50 | \$2,030.00 | \$1,607.00 | \$1,395.00 | \$1,717.00 | \$1,631.00 | \$1,513.60 | \$1,887.00 |
| | Lowest | | 3rd | | | 2nd | | | | | | | | |

Apparel and Clothing Bid summary 2007

| | American Silkscreen | JJ Jinks- Herner | vicNish | Meridian | Impress Promo | Primary Ink | Kel- graphics | Whitlock | Que's | Rotary Uniforms | Affordable Printing | Seaglass | Quality | ISIP Enterprise |
|------------|------------------------|---------------------|---------|----------|------------------|----------------|------------------|----------|---------|--------------------|------------------------|----------|---------|--------------------|
| Set-up | \$10.00 | N/A | N/A | \$16.00 | \$10.00 | \$26.16 | N/A | \$25.00 | \$10.00 | \$36.00 | \$35.00 | \$10.00 | \$10.00 | \$10.00 |
| Digits (2) | \$0.50 | \$1.26 | \$0.80 | N/A | \$1.90 | \$0.31 | \$1.00 | N/A | N/A | \$8.00 | \$2.00 | N/A | \$1.00 | \$1.00 |
| Hemley | \$7.62 | \$8.62 | \$9.00 | N/A | \$9.00 | \$8.28 | \$8.95 | N/A | N/A | \$18.00 | \$8.16 | N/A | N/A | \$9.50 |
| Hat | \$1.85 | \$2.05 | \$6.00 | \$5.80 | \$2.60 | \$2.60 | \$2.50 | \$6.60 | \$2.60 | \$13.60 | \$6.00 | \$8.85 | \$3.85 | \$3.35 |
| | \$19.97 | | | | \$23.40 | \$37.25 | | | | \$74.50 | \$48.15 | | | \$23.85 |
| Set-up | \$10.00 | N/A | N/A | \$16.00 | \$10.00 | \$26.16 | N/A | \$25.00 | \$10.00 | \$36.00 | \$35.00 | \$10.00 | \$10.00 | \$10.00 |
| Digits (2) | \$0.50 | \$1.26 | \$0.80 | N/A | \$1.90 | \$0.31 | \$1.00 | N/A | N/A | \$8.00 | \$2.00 | N/A | \$1.00 | \$1.00 |
| Reversible | | | | | | | | | | | | | | |
| W/sleeves | \$10.80 | \$12.62 | \$13.15 | N/A | \$14.45 | \$11.68 | \$14.00 | N/A | N/A | \$38.00 | \$9.60 | \$11.10 | N/A | \$13.60 |
| | \$10.80 | | | | \$28.35 | \$36.14 | | | | \$81.00 | \$46.50 | | | \$24.60 |
| Set-up | \$10.00 | N/A | N/A | \$16.00 | \$10.00 | \$26.16 | N/A | \$25.00 | \$10.00 | \$36.00 | \$35.00 | \$10.00 | \$10.00 | \$10.00 |
| Digits (2) | \$0.50 | \$1.26 | \$0.80 | N/A | \$1.90 | \$0.31 | \$1.00 | N/A | N/A | \$8.00 | \$2.00 | N/A | \$1.00 | \$1.00 |
| T-Shirt | \$2.90 | \$3.29 | \$3.30 | \$4.70 | \$9.95 | \$4.16 | \$9.26 | \$6.75 | \$4.60 | \$3.60 | \$5.75 | \$4.10 | \$3.75 | \$4.30 |
| | \$13.40 | | | | \$16.85 | \$30.61 | | | | \$46.60 | \$42.75 | | \$14.75 | \$15.20 |

| | American Silkenweave | J.J. Jank-Nisner | McWich Sport | Meridian (used 1st revision form) | Impressivo Promotional | Primary Ink | Kal-graphics | Whitlock (used original form) | Quo's Sports (used original form) | Kolay Multiforms | Affordable Printing | Seeglass (used original form) | Quality Graphics | S/P Enterprises |
|---------------------------------|----------------------|------------------|--------------|-----------------------------------|------------------------|-----------------------|--------------|-------------------------------|-----------------------------------|------------------|---------------------|-------------------------------|--------------------|-----------------------|
| Set-Up Cost (per color) | 10.00 | 0.00 | 0.00 | 15.00 | 10.00 | 25.15 * | NC | 25.00 | 10.00 | 35.00 | 35.00 | 10.00 | 10.00 | 10.00 |
| Additional Ink color (per item) | 0.25 | 0.15 | 1.00 | 0.55 | 0.70 | 3.50 * | 0.50 | no charge | 0.75 | 5.00 | 2.00 | 0.50 | 0.20 | 0.55 |
| Digies (ea) | 0.25 | 0.53 | 0.40 | 0.55 | 0.55 | 0.155 ** | 0.50 | | 4.00 | 1.00 | | | 0.50 | 0.50 |
| T-shirt (1 col/2 loc) | | | | | | | | | | | | | | |
| Adult S-XL | 2.90 | 3.32 | 2.95 | 4.90 | 4.10 | 4.00 | 3.20 | 5.00 | 4.35 | 3.80 (min. 800) | 3.50 | 4.40 | 4.00 | 4.30 |
| Adult XXL | 4.24 | 4.71 | 4.00 | 5.40 | 5.05 | 5.50 | 4.25 | 7.95 | 4.90 | 4.90 | 5.75 | 5.10 | 5.93 | 4.90 |
| Adult XXXL | 4.24 | 4.77 | 4.10 | 5.60 | 5.10 | 5.50 | 4.35 | 8.50 | 5.15 | 4.92 | 6.50 | 5.50 | 6.03 | 5.70 |
| Adult XXXXL | 4.24 | 4.84 | 4.40 | 7.00 | 5.15 | 5.22 | 4.50 | 8.75 | 7.00 | 4.85 | 6.75 | 5.98 | 6.13 | 6.20 |
| Youth M-L | 2.80 | 3.29 | 3.50 | 4.70 | 3.95 | 4.15 | 3.25 | 5.75 | 4.00 | 3.80 | 5.75 | 4.10 | 3.75 | 4.35 |
| T-shirt (2 col/2 loc) | | | | | | | | | | | | | | |
| Adult S-XL | 3.49 | 3.66 | 4.25 | 6.10 | 4.80 | 6.00 *** | 3.55 | 6.50 | 5.40 | 4.60 (min. 800) | 5.98 | 5.20 | 4.75 | 5.30 |
| Adult XXL | 4.74 | 4.84 | 5.35 | 7.60 | 5.75 | 6.67 | 4.55 | 8.60 | 5.95 | 5.40 | 6.00 | 6.90 | 6.88 | 6.80 |
| Adult XXXL | 4.74 | 5.01 | 5.40 | 7.80 | 5.80 | 7.09 | 4.65 | 8.00 | 6.20 | 5.80 | 7.00 | 7.30 | 6.78 | 6.70 |
| Adult XXXXL | 4.74 | 5.07 | 5.75 | 8.20 | 5.85 | 7.41 | 4.75 | 8.25 | 6.10 | 5.95 | 7.25 | 7.78 | 6.88 | 6.80 |
| Youth M-L | 3.49 | 3.82 | 4.75 | 6.85 | 4.65 | 4.84 | 3.95 | 6.25 | 5.05 | 4.85 | 5.00 | 4.82 | 4.60 | 5.20 |
| Lg Slv Tee (1 col/2 loc) | | | | | | | | | | | | | | |
| Adult S-XL | 5.82 | 5.14 | 6.40 | 7.60 | 6.65 | 5.67 | 4.65 | 9.70 | 6.35 | 7.45 (min. 100) | 6.18 | 6.25 | 6.60 | 6.50 |
| Adult XXL | 6.32 | 6.74 | 6.80 | 9.50 | 6.70 | 6.74 | 5.55 | 10.50 | 8.00 | 8.85 | 8.85 | 8.10 | 9.00 | 8.85 |
| Adult XXXL | 6.82 | 6.85 | 6.70 | 9.50 | 6.80 | 6.85 | 6.65 | 12.25 | 8.24 | 9.02 | 7.60 | 8.10 | 9.40 | 8.40 |
| Adult XXXXL | 6.47 | 6.15 | NA | 10.10 | NA | 11.22 | 7.09 | NA | 6.85 | 9.20 | 7.50 | 8.40 | 9.40 | 8.40 |
| Youth M-L | 5.22 | 6.55 | 6.40 | 8.10 | 5.70 | 6.22 | 4.60 | 10.00 | 5.25 | 6.25 | 6.25 | 6.80 | 6.25 | 6.80 |
| Lg Slv Tee (2 col/2 loc) | | | | | | | | | | | | | | |
| Adult S-XL | 6.02 | 6.37 | 7.60 | 9.00 | 6.20 | 6.65 | 5.09 | 19.15 | 6.35 | 8.30 (min. 100) | 7.50 | 7.05 | 7.35 | 8.55 |
| Adult XXL | 6.82 | 6.97 | 8.70 | 10.50 | 7.40 | 7.91 | 6.00 | 12.50 | 7.05 | 9.50 | 8.10 | 8.80 | 8.78 | 9.00 |
| Adult XXXL | 6.82 | 7.19 | 8.85 | 10.70 | 7.80 | 8.03 | 7.00 | 12.75 | 7.75 | 9.65 | 8.65 | 8.90 | 10.15 | 10.50 |
| Adult XXXXL | 7.07 | 6.39 | NA | 11.30 | NA | 12.88 | 7.60 | NA | 7.95 | 9.90 | 10.25 | 10.20 | 10.19 | 10.50 |
| Youth M-L | | | | 9.30 | | | | 18.50 | 6.05 | | | 6.50 | | |
| Henley (1 col/2 loc) | | | | | 10.70 | 9.28 (100% poly mesh) | 10.25 | 14.85 | 7.75 | 16.00 | 5.15 | 9.10 | 8.75 (Augusta 580) | 10.55 |
| Adult S-XL (no sleeves) | 8.32 | 8.74 | 8.70 | 11.50 | (women's only) | | | | | | | | | |
| Adult XXL (no sleeves) | 9.22 | 11.03 | 10.85 | 12.60 | 12.70 | 10.05 | 11.25 | 16.00 | 6.25 | 19.40 | 6.86 | 10.40 | 10.00 | 11.70 |
| Adult XXXL (no sleeves) | 10.17 | 12.32 | NA | 14.84 | 14.70 | 10.80 | NA | 19.25 | 9.76 | 19.80 | 7.00 | 11.60 | NA | 12.00 |
| Adult XXXXL (no sleeves) | 11.41 | NA | NA | 15.80 | NA | NA | NA | NA | NA | NA | 7.50 | 12.80 | NA | 14.60 |
| Youth M-L (w/sleeves) | 7.62 | 8.62 | 9.00 | | 9.00 | 8.28 | 8.05 | | | 18.00 | 5.15 | | | price whined out 8.60 |
| Henley (2 col/2 loc) | | | | | 11.40 | 10.44 (100%poly mesh) | 12.25 | 18.60 | 8.75 | 21.50 | 7.55 | 9.50 | 9.25 | 12.65 |
| Adult S-XL (no sleeves) | 8.82 | 8.97 | 12.00 | 13.25 | (women's only) | | | | | | | | | |
| Adult XXL (no sleeves) | 9.72 | 11.26 | 13.25 | 14.75 | 13.40 | 11.20 | 13.28 | 18.75 | 10.00 | 22.00 | 8.10 | 11.20 | 10.80 | 13.85 |

| | American Silkscreen | J.J. Jirko-hlemer | McNish Sport | Mention (used Tet revision form) | Impressive Promotional | Primary Ink | Kel-graphics | Whillock (used original form) | Que's Sports (used original form) | Rotary Multicolors | Affordable Printing | Serglass (used original form) | Quality Graphics | GJP Enterprises |
|--------------------------|---------------------|-------------------|--------------|----------------------------------|------------------------|-------------|--------------|-------------------------------|-----------------------------------|-------------------------------|---------------------|-------------------------------|--------------------|-----------------|
| Adult XXXL (no sleeves) | 10.87 | 12.55 | NA | 15.75 | 15.40 | 11.97 | NA | 18.95 | 16.76 | 23.00 | 8.65 | 12.40 | NA | 14.20 |
| Adult XXXXL (no sleeves) | NA | NA | NA | 18.75 | NA | --- | NA | NA | 16.00 | NA | 7.00 | 13.70 | NA | 16.70 |
| Youth M-L (w/sleeves) | 8.02 | 8.76 | 11.30 | | 8.70 | 8.28 | 10.85 | | | 21.50 | 7.55 | | 8.70 (Augusta 881) | 11.25 |
| Volleyball (1 col/2 loc) | | | | 10.60 (Augusta 898) | | | | | | 32.00 (w/buttons, not V-neck) | | | | |
| Adult S-XL | 7.07 | 8.28 | 8.45 | 8.80 | 8.80 | 8.13 | 8.95 | 7.75 | 11.50 | 8.80 | 8.80 | 8.80 | 8.70 | 9.25 |
| Adult XXL | 7.97 | 8.48 | 8.25 | 12.00 | 8.75 | 8.84 | 9.66 | 10.76 | 14.00 | 34.00 | 9.90 | 7.94 | 10.70 | 10.35 |
| Adult XXXL | NA | NA | NA | NA | NA | --- | --- | 10.85 | 16.25 | 35.00 | 10.80 | 10.40 | NA | NA |
| Adult XXXXL | NA | NA | NA | NA | NA | --- | --- | NA | 16.25 | NA | 11.50 | 11.10 | NA | NA |
| Youth M-L | 8.42 | 7.48 | 7.75 | 8.30 | 8.20 | 8.74 | 8.65 | NA | 11.00 | 30.00 | 6.80 | 6.10 | 7.50 | 8.40 |
| Volleyball (2 col/2 loc) | | | | 12.45 (Augusta 898) | | | | | | 38.00 (w/buttons, not V-neck) | | | | |
| Adult S-XL | 7.57 | 8.49 | 10.75 | 9.60 | 7.30 | 10.85 | 8.00 | 12.50 | 16.00 | 38.00 | 9.90 | 7.60 | 9.45 | 11.25 |
| Adult XXL | 8.47 | 8.72 | 11.55 | 18.88 | 10.48 | 8.82 | 11.85 | 11.15 | 16.00 | 38.00 | 10.80 | 8.74 | 11.45 | 12.50 |
| Adult XXXL | NA | NA | NA | NA | NA | --- | --- | 12.50 | 17.25 | 39.00 | 11.90 | 11.10 | NA | NA |
| Adult XXXXL | NA | NA | NA | NA | NA | --- | --- | NA | 17.25 | NA | 12.80 | 11.90 | NA | NA |
| Youth M-L | 6.92 | 7.72 | 10.05 | 8.30 | 8.80 | 8.82 | 10.25 | NA | 12.00 | 36.00 | 9.85 | 6.80 | 8.25 | 10.50 |
| Rev. Jersey w/sleeves | | | | | | | | | | | | | | |
| Adult S-XL | 12.60 | 13.81 | 15.00 | | 17.45 (col) | 13.44 | 18.28 | | | 38.00 | 9.80 | 13.20 | NA | 15.85 |
| Adult XXL | 14.15 | 14.74 | 15.85 | | 20.45 | 15.21 | 18.25 | | | 41.00 | 10.50 | 14.80 | NA | 17.50 |
| Adult XXXL | NA | 16.85 | NA | | NA | --- | --- | | | 43.00 | 11.60 | 16.65 | NA | NA |
| Adult XXXXL | NA | 16.49 | NA | | NA | --- | --- | | | NA | 12.60 | 17.12 | NA | NA |
| Youth M-L | 10.80 | 12.82 | 13.15 | | 14.45 | 11.88 | 14.00 | | | 38.00 | 9.60 | 11.10 | NA | 13.50 |
| Rev. Jersey no sleeves | | | | | | | | | | | | | | |
| Adult S-XL | 8.62 | 10.58 | 9.70 | 23.80 | 17.88 | 10.87 | 13.25 | | | 35.00 | 9.80 | 7.70 | 10.65 | 13.76 |
| Adult XXL | 10.42 | 11.42 | 10.86 | 28.00 | 20.85 | 11.88 | 14.25 | | | 35.00 | 10.50 | 7.40 | 11.90 | 15.00 |
| Adult XXXL | 11.42 | 12.50 | 12.30 | 28.50 | 22.85 | 14.18 | 15.25 | | | 42.00 | 11.60 | 8.49 | 17.50 | 16.25 |
| Adult XXXXL | NA | 13.17 | NA | NA | NA | 15.27 | NA | | | NA | 12.50 | 8.82 | NA | NA |
| Youth M-L | 6.87 | 9.55 | 8.05 | 21.50 | 16.85 | 8.60 | 12.25 | | | 35.00 | 8.60 | | 8.85 | 11.70 |
| Polo Shirt (1 col/2 loc) | | | | | | | | | | | | | | |
| Adult S-XL | 6.35 | 8.67 | 8.60 | 9.20 | 6.80 | 6.81 | 6.25 | 11.80 | 8.25 | 18.80 | 8.00 | 7.90 | | 8.20 |
| Adult XXL | 8.20 | 8.65 | 10.45 | 10.20 | 7.35 | 8.42 | 7.50 | 14.50 | 10.68 | 18.80 | 10.50 | 8.25 | 8.50 | 11.05 |
| Adult XXXL | 8.20 | 8.68 | 11.50 | 11.20 | 7.45 | 8.42 | 7.50 | 14.85 | 14.75 | 18.00 | 10.75 | 8.25 | 8.70 | 12.80 |
| Adult XXXXL | NA | 8.78 | 12.90 | 12.20 | 7.50 | 8.42 | 7.80 | 14.85 | 18.00 | 20.00 | 11.80 | 8.72 | 8.75 | 12.35 |
| Polo Shirt (2 col/2 loc) | | | | | | | | | | | | | | |
| Adult S-XL | 7.25 | 8.80 | 10.45 | 11.15 | 8.80 | 7.88 | 7.00 | 12.89 | 10.40 | 22.50 | 9.75 | 7.80 | 8.95 | 12.60 |
| Adult XXL | 8.80 | 8.73 | 12.85 | 12.15 | 8.05 | 8.60 | 8.00 | 15.80 | 12.10 | 24.50 | 11.25 | 8.20 | 10.25 | 13.75 |
| Adult XXXL | 8.60 | 8.59 | 13.40 | 13.15 | 8.15 | 8.60 | 8.00 | 16.00 | 12.85 | 25.00 | 11.50 | 8.20 | 10.45 | 15.10 |

| | American Silkweaver | J.J. Jindal-Histor | MohSh Sport | Merriden (used 1st row/1st form) | Impressivo Promotional | Primary Ink | Kel-granites | Whitlock (used original form) | Que's Sports (used original form) | Retary MidForms | Affordable Printing | Sunglass (used original form) | Quality Graphics | SJP Enterprises |
|--------------------------------|---------------------|--------------------|-------------|----------------------------------|------------------------|-------------|--------------|-------------------------------|-----------------------------------|-----------------|---------------------|-------------------------------|------------------|-----------------|
| Adult XXXL | NA | 8.89 | 14.85 | 14.16 | 8.20 | 8.80 | 8.00 | 18.25 | 18.78 | 28.00 | 12.00 | 9.72 | 16.50 | 16.25 |
| Polo Shirt w/pkt (1 col/2 loc) | | | | | | | | | | | | | | |
| Adult S-XL | 8.06 | 7.90 | 9.70 | 14.70 | 8.80 | 9.89 | 9.00 | 17.50 | 8.25 | 18.00 | 9.75 | 8.40 | 8.80 | 10.45 |
| Adult XXL | 8.71 | 8.88 | 11.60 | 16.20 | 8.80 | 11.22 | 10.25 | 20.50 | 8.75 | 20.00 | 11.25 | 9.40 | 11.20 | 12.00 |
| Adult XXXL | 8.71 | 10.19 | 13.25 | 17.70 | 8.80 | 12.34 | 11.25 | 22.75 | 16.00 | 20.50 | 11.50 | 10.05 | 11.35 | 15.40 |
| Adult XXXXL | NA | 16.10 | 14.85 | 19.20 | 8.10 | 13.34 | 12.25 | 22.75 | 16.75 | 21.50 | 11.75 | 14.80 | 17.25 | 15.25 |
| Polo Shirt w/pkt (2 col/2 loc) | | | | | | | | | | | | | | |
| Adult S-XL | 8.85 | 8.15 | 11.70 | 16.85 | 7.80 | 11.02 | 10.00 | 17.00 | 8.75 | 26.00 | 10.00 | 9.20 | 9.65 | 13.00 |
| Adult XXL | 10.21 | 10.22 | 13.68 | 18.15 | 8.60 | 12.39 | 11.00 | 19.75 | 11.25 | 29.00 | 11.80 | 9.80 | 11.85 | 14.75 |
| Adult XXXL | 10.21 | 10.43 | 16.10 | 19.65 | 8.70 | 13.48 | 12.00 | 21.95 | 18.80 | 30.00 | 11.75 | 10.85 | 12.10 | 16.00 |
| Adult XXXXL | NA | 16.33 | 18.80 | 21.15 | 8.80 | 14.02 | 13.00 | 24.85 | 18.50 | 32.00 | 12.00 | 16.60 | 18.00 | 18.00 |
| Nylon Mesh Shorts 8" Inseam | | 8" Inseam | | | | | | | | | | | | |
| Adult S-XL | 8.20 | 7.42 | 10.10 | 16.75 | 12.65 | 7.04 | 9.00 | 14.50 | 6.25 | 18.00 | 7.10 | 8.80 | 11.90 | 18.00 |
| Adult XXL | 8.40 | 8.24 | 11.35 | 17.25 | 14.65 | 8.14 | 10.00 | 17.00 | 7.00 | 19.80 | 8.10 | 10.40 | 13.80 | 18.20 |
| Adult XXXL | 11.00 | 8.36 | 12.60 | 18.25 | 15.05 | 10.34 | 11.00 | 17.00 | 7.25 | NA | 8.10 | 11.85 | NA | NA |
| Sweatpants (1col/2 loc) | | | | | | | | | | | | | | |
| Adult S-XL | 7.83 | 7.24 | 8.38 | 10.80 | 8.85 | 8.32 | 8.85 | 14.50 | 8.80 | 14.80 | 10.00 | 8.40 | 8.75 | 9.25 |
| Adult XXL | 8.98 | 8.01 | 10.50 | 11.80 | 10.60 | 10.79 | 10.25 | 17.35 | 8.00 | 18.80 | 11.60 | 8.80 | 10.80 | 11.40 |
| Adult XXXL | NA | 10.21 | 10.85 | 12.50 | 10.80 | 11.28 | 10.35 | 18.25 | 8.25 | 17.80 | 12.25 | 10.20 | 12.50 | 11.75 |
| Adult XXXXL | NA | 20.01 | NA | 13.50 | NA | 16.29 | 11.35 | NA | 10.00 | NA | 12.75 | 18.10 | 22.60 | NA |
| Sweatpants (2col/1 loc) | | | | | | | | | | | | | | |
| Adult S-XL | 8.08 | 7.41 | 8.88 | 10.85 | 8.85 | 8.25 | 8.90 | 14.50 | 8.80 | 24.00 | 10.80 | 8.40 | 8.75 | 9.25 |
| Adult XXL | 8.24 | 8.17 | 12.05 | 11.85 | 10.80 | 11.82 | 10.80 | 17.00 | 8.80 | 26.00 | 12.60 | 8.80 | 10.80 | 11.40 |
| Adult XXXL | NA | 10.37 | 12.38 | 12.65 | 10.80 | 12.19 | 10.75 | 18.00 | 8.80 | 28.80 | 12.75 | 12.60 | 12.60 | 11.76 |
| Adult XXXXL | NA | 20.17 | NA | 13.65 | NA | 18.65 | 11.75 | NA | 10.00 | NA | 13.60 | 18.10 | 22.60 | NA |
| Sweatshirt (1 col/2 loc) | | | | | | | | | | | | | | |
| Adult S-XL | 8.45 | 8.05 | 6.40 | 10.40 | 8.40 | 8.62 | 8.35 | 12.15 | 8.20 | 10.80 | 9.00 | 8.90 | 8.65 | 7.40 |
| Adult XXL | 7.93 | 7.88 | 7.20 | 10.80 | 7.75 | 7.97 | 7.45 | 14.85 | 7.45 | 12.50 | 10.60 | 7.88 | 8.75 | 8.00 |
| Adult XXXL | 7.83 | 7.81 | 7.35 | 11.80 | 7.85 | 8.27 | 8.00 | 16.00 | 7.95 | 13.50 | 10.75 | 8.10 | 8.85 | 8.15 |
| Adult XXXXL | NA | 11.54 | 10.40 | 16.80 | 8.80 | 10.09 | 8.25 | 18.85 | 8.45 | 18.00 | 11.50 | 9.18 | 12.35 | 11.70 |
| Youth M-L | 8.28 | 8.25 | 5.50 | 10.45 | 8.55 | 7.00 | 5.25 | 12.00 | 8.15 | 11.00 | 9.50 | 8.50 | 8.85 | 7.50 |
| Sweatshirt (2 col/2 loc) | | | | | | | | | | | | | | |
| Adult S-XL | 8.95 | 8.28 | 8.80 | 11.70 | 7.10 | 7.78 | 7.25 | 12.85 | 7.25 | 16.80 | 9.50 | 7.78 | 7.50 | 8.50 |
| Adult XXL | 8.15 | 7.91 | 8.70 | 12.70 | 8.40 | 8.15 | 8.25 | 15.50 | 8.50 | 17.80 | 10.75 | 8.88 | 9.60 | 11.20 |
| Adult XXXL | 8.15 | 8.04 | 8.80 | 12.90 | 8.55 | 8.45 | 8.75 | 15.75 | 9.00 | 18.60 | 11.00 | 8.90 | 9.70 | 11.30 |
| Adult XXXXL | NA | 12.17 | 11.85 | 16.00 | 10.80 | 11.28 | 8.00 | 19.50 | 10.60 | 21.00 | 12.60 | 9.88 | 13.10 | 13.70 |
| Youth M-L | 8.76 | 8.48 | 6.85 | 11.75 | 7.25 | 8.18 | 7.28 | 12.85 | 7.15 | 18.00 | 9.75 | 7.30 | 7.60 | 8.80 |
| Hood Sweatshirt (1 col/2 loc) | | | | | | | | | | | | | | |
| Adult S-XL | 10.45 | 9.85 | 9.85 | 13.05 | 8.80 | 10.14 | 11.00 | 18.75 | 12.50 | 18.00 | 16.50 | 8.40 | 11.25 | 12.40 |
| Adult XXL | 11.50 | 11.93 | 11.88 | 16.05 | 11.00 | 11.68 | 12.25 | 21.60 | 14.75 | 21.00 | 17.75 | 10.80 | 13.35 | 14.25 |
| Adult XXXL | 11.90 | 11.88 | 12.00 | 16.15 | 11.10 | 11.93 | 12.45 | 21.85 | 15.00 | 23.00 | 18.00 | 11.40 | 13.75 | 14.50 |

SPORT CLOTHING APPAREL BID TABULATION

| | American Silkscreen | J.J. Jinksi-hamer | McNish Sport | Meridian (used 1st revision form) | Impressive Promotional | Primary Ink | Kel-graphics | Whitlock (used original form) | Que's Sports (used original form) | Rotary Multi-forms | Affordable Printing | Seagless (used original form) | Quality Graphics | SJP Enterprises |
|-------------------------------|--|-----------------------------|--------------|---|---|--|--------------|-------------------------------------|-----------------------------------|-------------------------------------|---------------------|-------------------------------|---|--|
| Adult XXXL | NA | 14.03 | NA | 16.65 | 12.30 | 21.31 | 12.75 | 24.55 | 18.25 | NA | 18.00 | 12.60 | 16.30 | 16.00 |
| Youth M-L | 8.80 | 9.65 | 9.55 | 15.85 | 9.45 | 8.97 | 11.00 | 18.50 | 12.00 | 18.00 | 16.75 | 9.10 | 10.95 | 12.40 |
| Hood Sweatshirt (2 coll/2loc) | | | | | | | | | | | | | | |
| Adult S-XL | 10.95 | 10.08 | 11.30 | 14.35 | 10.30 | 11.31 | 12.00 | 18.15 | 13.65 | 23.00 | 16.75 | 10.20 | 12.00 | 14.40 |
| Adult XXL | 12.40 | 11.66 | 13.35 | 16.35 | 11.70 | 12.85 | 13.25 | 21.85 | 15.80 | 24.00 | 18.00 | 11.60 | 14.10 | 16.25 |
| Adult XXXL | 12.40 | 12.19 | 13.46 | 16.45 | 11.80 | 13.11 | 13.45 | 22.25 | 15.00 | 24.00 | 18.25 | 12.20 | 14.00 | 16.40 |
| Adult XXXXL | NA | 14.28 | NA | 17.85 | 13.00 | 22.40 | 19.65 | 24.60 | 19.20 | NA | 18.50 | 13.60 | 17.05 | 18.00 |
| Youth M-L | 16.30 | 9.79 | 11.00 | 17.25 | 10.15 | 11.15 | 12.00 | 18.00 | 13.25 | 23.00 | 18.00 | 9.90 | 11.70 | 14.40 |
| Coaches Jacket (1coll/1loc) | Sport-Tek | | | | | | | Champion B1805 | Sport-Tek | Port Authority / Sport-Tek | | Sport-Tek JPTOR | Sport-Tek JPTOR | |
| Adult S-XL | 23.07 | 20.63 | | 26.80 | 27.95 | 18.60 | 21.00 | 67.95 | 21.60 | 73.00 | 30.50 | 21.10 | 22.60 | no bid |
| Adult XXL | 24.07 | 21.92 | | 28.60 | 28.95 | 18.60 | 22.00 | 76.00 | 22.75 | 79.00 | 22.50 | 22.60 | 24.00 | |
| Adult XXXL | 25.07 | 24.59 | | 28.60 | 30.95 | 21.80 | 23.00 | NA | 24.75 | 85.00 | 24.50 | 23.30 | 27.00 | |
| Adult XXXXL | 28.07 | 25.70 | | 39.60 | 31.95 | 22.80 | 24.00 | NA | 26.75 | 92.00 | 28.60 | 24.15 | 28.50 | |
| Coaches Jacket 2coll/2loc | Sport-Tek | | | | | | | Champion B1805 | Sport-Tek | Port Authority / Sport-Tek | | Sport-Tek JPTOR | Sport-Tek JPTOR | |
| Adult S-XL | 24.82 | 21.52 | | 37.45 | 30.95 | 19.67 | 28.00 | 88.95 | 21.60 | 78.00 | 23.50 | 22.80 | 23.50 | no bid |
| Adult XXL | 25.82 | 23.21 | | 38.65 | 31.95 | 20.77 | 27.00 | 76.00 | 22.75 | 85.00 | 25.50 | 24.20 | 25.00 | |
| Adult XXXL | 26.82 | 25.78 | | 40.65 | 33.95 | 22.97 | 28.00 | NA | 24.75 | 99.00 | 27.50 | 25.00 | 28.00 | |
| Adult XXXXL | 27.82 | 27.05 | | 41.65 | 34.95 | 24.07 | 28.00 | NA | 26.75 | 85.00 | 28.60 | 25.85 | 29.80 | |
| V-neck (1 coll/1loc) | 2.55 | 2.09 | 4.75 | 5.00 | 3.55 | 2.05 | 2.60 | 4.95 | | 13.60 | 4.75 | 3.10 | 3.90 | 4.00 |
| Baseball Cap (Silkscreened) | 1.85 | 2.09 | 8.00 | 5.80 | 2.80 | 2.50 | 2.60 | 6.60 | 2.60 | 13.50 | 6.00 | 5.85 | 3.95 | 3.35 |
| Baseball Cap (embroidered) | 5.49 | 3.34 | 8.25 | 11.00 | 8.65 | 7.00 | 4.25 | 10.55 | 4.75 | 16.00 | 14.00 | 7.40 | 6.75 | 6.00 |
| Towel (1 coll/1loc) | 2.45 | 3.87 hemmed 2.18 fringed | 4.00 | 4.25 | 2.80 | 2.84 | 1.85 | 6.60 | 1.18 | 7.00 | 6.00 | 4.10 | 2.40 (11x18 white) 3.00 (16x28 white) | 5.00 |
| | no set up for reprinting sponsors from previous 3 yrs. | | | embroidered logo based on 6000 stitches | embroidery based on up to 7500 stitches | * price shown is for a 2 color design in 1 location. A one color design is one location is \$25.45. ** we screenprint numbers *** colored shirts | | changes made on bid without int'ing | | changes made on bid without int'ing | | | embroidery based on 6000 stitches, text only; free delivery | changes made on bid without int'ing; jackets can be bid with more spec |



CITY OF NOVI, MICHIGAN
PURCHASING DEPARTMENT
45175 W. TEN MILE RD.
NOVI, MI 48375
(248) 347-0446

ORIGINAL

SPORT CLOTHING & APPAREL
PROPOSAL FORM

BIDS DUE Tuesday, July 3, 2007, 3:30 P.M.

Bid submitted by:

Name (printed) Todd Lamb Title: VP

Company (Legal Registration) AMERICAN SILKSCREEN

Address 24601 HALLWOOD COURT

City FARMINGTON HILLS State MI Zip 48335

Telephone 248-474-1000 Fax 248-477-0440

E-mail AMERSILKRD@AOL.COM

Signature [Signature] Date 7-3-07

For information on responding to this ITB, contact Carol Kalinovik, Purchasing Director at ckalinovik@cityofnovi.org

Submittal of Bids: Bids must be delivered prior to the due date and time specified above to the City of Novi, Purchasing Department, 2nd floor, 45175 W. Ten Mile Rd., Novi, Michigan 48375. Bids must be submitted by person or mail. Faxed quotations will not be accepted.

THIS FORM MUST BE INCLUDED WITH PROPOSAL. FAILURE TO SUBMIT PRICING ON THE PROPOSAL FORM PROVIDED BY THE CITY OF NOVI MAY CAUSE THE BID TO BE CONSIDERED NON-RESPONSIVE AND INELIGIBLE FOR AWARD.

NOTICE TO BIDDERS:

The City of Novi officially distributes bid documents through the Michigan Intergovernmental Trade Network (MITN). Copies of bid documents obtained from any other source are not considered official copies. The City of Novi cannot guarantee the accuracy of any information not obtained from the MITN website and is not responsible for any errors contained by any information received from alternate sources. Only those vendors who obtain bid documents from the MITN system are guaranteed access to receive addendum information, if such information is issued.

If you obtained this document from a source other than the source indicated, it is recommended that you register on the MITN site, www.govbids.com, and obtain an official copy.



CITY OF NOVI

**Sport Clothing & Apparel
Addendum # 2**

INTENT:

This addendum has been issued to modify and/or interpret the specifications for "Sport Clothing & Apparel". Unless otherwise instructed, the information contained in this Addendum shall take precedence over anything contrary in the original specifications and shall hereinafter be considered as part of the package.

RESPONSE: The contractor shall verify receipt of this Addendum in the Bid Proposal Form.

CONTENTS: Included in this addendum is seven (7) pages of written addenda description. No drawings are included.

CLARIFICATIONS:

1. Revised Proposal Form included (2nd revision)
2. Question: Are volleyball shirts for ladies only?
Answer: Yes
3. Question: How many units & minimum number of pieces in a large order?

Answer:

| <u>Large orders (estimated)</u> | <u>Participants) Per Season (estimated)</u> | <u>Volunteers Per Season (estimated)</u> |
|-------------------------------------|---|--|
| Soccer Fall | 850 (reversible jersey w/sleeves) | 104 (T-shirt) |
| Soccer Spring | 250 (reversible jersey w/sleeves) | 104 (T-shirt) |
| Football Fall | 120 (reversible jersey w/sleeves) | 24 (T-shirt) |
| Volleyball Fall | 220 (volleyball shirt, ladies only) | 44 (T-shirt) |
| Volleyball Winter | 220 (volleyball shirt, ladies only) | 44 (T-shirt) |
| Basketball Fall | 740 (reversible jersey, no sleeves) | 148 (T-shirt) |
| Basketball Winter | 740 (reversible jersey, no sleeves) | 148 (T-shirt) |
| TBall/Coach Pitch Summer | 260 (Henley w/sleeves) | 52 (T-shirt) |
| Softball Summer | 80 (Henley without sleeves) | 16 (T-shirt) |
| Lacrosse Spring | 25 (reversible jersey w/sleeves) | 3 (T-shirt) |
| Lakeshore Staff & Camp | 350 (T-shirts) | |
| Adult Softball Spring | 1000 (T-shirts) | |
| Adult Softball Fall | 750 (T-shirts) | |
| Parks & Rec staff | 100 (T-shirts) | |

Carol J. Kalinovik
Purchasing Director

Notice Dated: June 27, 2007



**CITY OF NOVI
PROPOSAL FORM (SECOND REVISION)**

SPORT CLOTHING AND APPAREL

ORIGINAL

We the undersigned as bidder, propose to furnish to the City of Novi, according to the conditions and instructions attached hereto and made a part thereof according to the attached terms and conditions.

| <u>ITEM</u> | <u>SIZES</u> | <u>COST</u> | <u>APPROX QTY</u> |
|--|----------------------------|-------------------------|-------------------|
| <u>PRINTING</u> | | | |
| Screen Printing Set-Up Cost (per color) | | \$ <u>10.00</u> EA | |
| Additional Ink Color Cost (per item) | | \$ <u>.25</u> EA | |
| <u>DIGITS (priced separately for items listed with no numbers included in price, ie T-shirts, Polo shirts, Sweatshirts)</u> | | | |
| Heat-pressed numbers on back of shirts | | \$ <u>.25</u> per digit | |
| <u>T- SHIRTS (1 color, 2 locations, no numbers)</u> | | | |
| 50% Cotton 50% Polyester | Adult Small – Adult XL | \$ <u>2.90</u> EA | 2500+ |
| | Adult XXL | \$ <u>4.24</u> EA | |
| | Adult XXXL | \$ <u>2</u> EA | |
| | Adult XXXXL | \$ <u>2</u> EA | |
| | Youth Medium – Youth Large | \$ <u>2.90</u> EA | 300+ |
| <u>T- SHIRTS (2 colors, 2 locations, no numbers)</u> | | | |
| 50% Cotton 50% Polyester | Adult Small – Adult XL | \$ <u>3.49</u> EA | |
| | Adult XXL | \$ <u>4.74</u> EA | |
| | Adult XXXL | \$ <u>2</u> EA | |
| | Adult XXXXL | \$ <u>2</u> EA | |
| | Youth Medium – Youth Large | \$ <u>3.49</u> EA | |
| <u>LONG SLEEVE T-SHIRTS (1 color, 2 locations, no numbers)</u> | | | |
| 50% Cotton 50% Polyester | Adult Small – Adult XL | \$ <u>5.52</u> EA | 100+ |
| | Adult XXL | \$ <u>6.32</u> EA | |
| | Adult XXXL | \$ <u>6.32</u> EA | |
| | Adult XXXXL | \$ <u>6.47</u> EA | |
| | Youth Medium – Youth Large | \$ <u>5.22</u> EA | 100+ |
| <u>LONG SLEEVE T-SHIRTS (2 colors, 2 locations, no numbers)</u> | | | |
| 50% Cotton 50% Polyester | Adult Small – Adult XL | \$ <u>6.02</u> EA | |
| | Adult XXL | \$ <u>6.82</u> EA | |
| | Adult XXXL | \$ <u>6.82</u> EA | |

Adult XXXXL \$ 7.07 EA

HENLEY SHIRTS (1 color, 2 locations, w/ heat pressed numbers on back)

50% Cotton 50% Polyester Adult S-XL (no sleeves) \$ 8.32 EA 80+
Adult XXL \$ 9.22 EA
Adult XXXL \$ 10.17 EA
Adult XXXXL \$ 11.41 EA
Youth M-XL (w/sleeves) \$ 7.52 EA 260+

HENLEY SHIRTS (2 colors, 2 locations, w/ heat pressed numbers on back)

50% Cotton 50% Polyester Adult S-XL (no sleeves) \$ 8.82 EA
Adult XXL \$ 9.72 EA
Adult XXXL \$ 10.67 EA
Adult XXXXL \$ 12.2 EA
Youth M-XL (w/sleeves) \$ 8.02 EA

VOLLEYBALL SHIRT (1 color, 2 locations, w/ heat pressed numbers on back)

50% Cotton 50% Polyester
V-Neck, Sleeveless Adult Small – Adult XL \$ 7.07 EA 250+
Adult XXL \$ 7.97 EA
Adult XXXL \$ 13/A EA
Adult XXXL \$ 13/A EA
Youth Medium – Youth Large \$ 6.42 EA

VOLLEYBALL SHIRT (2 colors, 2 locations, w/ heat pressed numbers on back)

50% Cotton 50% Polyester
V-Neck, Sleeveless Adult Small – Adult XL \$ 7.57 EA
Adult XXL \$ 8.47 EA
Adult XXXL \$ 13/A EA
Adult XXXL \$ 13/A EA
Youth Medium – Youth Large \$ 6.92 EA

REVERSIBLE JERSEY with sleeves (1 color printing on outside front, w/heat pressed numerals on inside & outside back)

100% nylon tricot mesh, concealed U-neck, double thickness,
full length body, straight crocheted open bottom for lettering
Adult Small – Adult XL \$ 12.60 EA 350+
Adult XXL \$ 14.15 EA
Adult XXXL \$ 13/A EA
Adult XXXXL \$ 13/A EA
Youth Medium – Youth Large \$ 10.80 EA 400+

REVERSIBLE JERSEY – sleeveless (1 color printing on outside front w/ heat pressed numerals on inside & outside back)

100% nylon tricot mesh, concealed U-neck and armholes,
double thickness, full length body, straight crocheted open bottom for lettering

| | | |
|----------------------------|--------------------|------|
| Adult Small – Adult XL | \$ <u>9.52</u> EA | 700+ |
| Adult XXL | \$ <u>10.42</u> EA | |
| Adult XXXL | \$ <u>11.42</u> EA | |
| Adult XXXXL | \$ <u>N/A</u> EA | |
| Youth Medium – Youth Large | \$ <u>8.57</u> EA | 700+ |

POLO SHIRTS (1 color, 1 location, no numbers)

| | | | |
|--------------------------|------------------------|-------------------|-----|
| 50% Cotton 50% Polyester | Adult Small – Adult XL | \$ <u>6.35</u> EA | 50+ |
| | Adult XXL | \$ <u>8.20</u> EA | |
| | Adult XXXL | \$ <u>8.20</u> EA | |
| | Adult XXXXL | \$ <u>N/A</u> EA | |

POLO SHIRTS (2 colors, 2 locations, no numbers)

| | | | |
|--------------------------|------------------------|-------------------|--|
| 50% Cotton 50% Polyester | Adult Small – Adult XL | \$ <u>7.25</u> EA | |
| | Adult XXL | \$ <u>8.80</u> EA | |
| | Adult XXXL | \$ <u>8.80</u> EA | |
| | Adult XXXXL | \$ <u>N/A</u> EA | |

POLO SHIRTS with pockets (1 color, 1 location, no numbers)

| | | | |
|--------------------------|------------------------|-------------------|-----|
| 50% Cotton 50% Polyester | Adult Small – Adult XL | \$ <u>8.05</u> EA | 50+ |
| | Adult XXL | \$ <u>9.71</u> EA | |
| | Adult XXXL | \$ <u>9.71</u> EA | |
| | Adult XXXXL | \$ <u>N/A</u> EA | |

POLO SHIRTS with pockets (2 colors, 2 locations, no numbers)

| | | | |
|--------------------------|----------------------------|--------------------|--|
| 50% Cotton 50% Polyester | Adult Small – Adult XL | \$ <u>8.55</u> EA | |
| | Adult XXL | \$ <u>10.21</u> EA | |
| | Adult XXXL | \$ <u>10.21</u> EA | |
| | Adult XXXXL | \$ <u>N/A</u> EA | |
| | Youth Medium – Youth Large | \$ <u>N/A</u> EA | |

NYLON MESH SHORTS 8" inseam, (1 color, 1 location)

| | | | |
|------------|------------------------|--------------------|------|
| 100% Nylon | Adult Small – Adult XL | \$ <u>8.20</u> EA | 100+ |
| | Adult XXL | \$ <u>9.40</u> EA | |
| | Adult XXXL | \$ <u>11.00</u> EA | |

SWEATPANTS (1 color, 2 locations)

| | | | |
|----------------------------------|------------------------|-------------------|------|
| 50% Cotton 50% Polyester 7.5-8oz | Adult Small – Adult XL | \$ <u>7.83</u> EA | 300+ |
| | Adult XXL | \$ <u>8.99</u> EA | |
| | Adult XXXL | \$ <u>N/A</u> EA | |
| | Adult XXXXL | \$ <u>N/A</u> EA | |

SWEATPANTS (2 colors, 1 location)

50% Cotton 50% Polyester 7.5-8oz

| | |
|------------------------|-------------------|
| Adult Small – Adult XL | \$ <u>8.08</u> EA |
| Adult XXL | \$ <u>9.24</u> EA |
| Adult XXXL | \$ <u>NA</u> EA |
| Adult XXXXL | \$ <u>NA</u> EA |

SWEATSHIRTS (1 color, 2 locations, no numbers)

50% Cotton 50% Polyester 7.5 – 8oz

| | |
|----------------------------|-------------------|
| Adult Small – Adult XL | \$ <u>6.45</u> EA |
| Adult XXL | \$ <u>7.63</u> EA |
| Adult XXXL | \$ <u>7.63</u> EA |
| Adult XXXXL | \$ <u>NA</u> EA |
| Youth Medium – Youth Large | \$ <u>6.26</u> EA |

N/A

SWEATSHIRTS (2 colors, 2 locations, no numbers)

50% Cotton 50% Polyester 7.5 – 8oz

| | |
|----------------------------|-------------------|
| Adult Small – Adult XL | \$ <u>6.95</u> EA |
| Adult XXL | \$ <u>8.13</u> EA |
| Adult XXXL | \$ <u>8.13</u> EA |
| Adult XXXXL | \$ <u>NA</u> EA |
| Youth Medium – Youth Large | \$ <u>6.76</u> EA |

N/A

HOODED SWEATSHIRTS (1 color, 2 locations, no numbers)

50% Cotton 50% Polyester 7.5 – 8oz

| | |
|----------------------------|--------------------|
| Adult Small – Adult XL | \$ <u>10.45</u> EA |
| Adult XXL | \$ <u>11.90</u> EA |
| Adult XXXL | \$ <u>11.90</u> EA |
| Adult XXXXL | \$ <u>NA</u> EA |
| Youth Medium – Youth Large | \$ <u>9.80</u> EA |

N/A

HOODED SWEATSHIRTS (2 colors, 2 locations, no numbers)

50% Cotton 50% Polyester 7.5 – 8oz

| | |
|----------------------------|--------------------|
| Adult Small – Adult XL | \$ <u>10.95</u> EA |
| Adult XXL | \$ <u>12.40</u> EA |
| Adult XXXL | \$ <u>12.40</u> EA |
| Adult XXXXL | \$ <u>NA</u> EA |
| Youth Medium – Youth Large | \$ <u>10.30</u> EA |

N/A

COACHES JACKET w/ reflective detail (1 color, 1 location)

100% nylon w/ mesh lining (ie. Sport-Tek)

Brand quoted SPORT-TEK

| | | |
|------------------------|--------------------|-----|
| Adult Small – Adult XL | \$ <u>23.07</u> EA | 10+ |
| Adult XXL | \$ <u>24.07</u> EA | |

Adult XXXL \$ 25.07 EA
Adult XXXXL \$ 26.07 EA

COACHES JACKET w/ reflective detail (2 colors, 2 locations)

100% nylon w/ mesh lining (ie. Sport-Tek)

Brand quoted SPORT TEK

Adult Small - Adult XL \$ 24.82 EA
Adult XXL \$ 25.82 EA
Adult XXXL \$ 26.82 EA
Adult XXXXL \$ 27.82 EA

VISOR (1 color, 1 location)

100% Cotton - Adjustable

\$ 2.55 EA 200

BASEBALL CAP

100% Cotton - Adjustable (Silkscreened)

\$ 1.85 EA 300

100% Cotton - Adjustable (Embroidered)

\$ 5.49 EA 36

TENNIS/GOLF TOWEL w/grommet (1 color, 1 location)

100% Cotton

\$ 2.45 EA 50+

Comments: NO SET UP FOR REPEATING SPONSORS
AS WE HAVE IN THE PREVIOUS 3 YRS

Addendum #s received _____

Company Name: AMERICAN SILKSCREEN

Agent's Signature: [Signature]

Date: 7-3-07

YOU MUST INCLUDE THIS PAGE AND PAGE 7 WITH YOUR PROPOSAL!!



CITY COUNCIL

Mayor
David B. Landry

Mayor Pro Tem
Kim Capello

Bob Gatt

Terry K. Margolis

Andrew Mutch

Toni Nagy

Lynne Paul

City Manager
Clay J. Pearson

City Clerk
Maryanne Cornelius

45175 W. Ten Mile
Novi, MI 48375
(248) 347-0460
(248) 347-0577 Fax
www.cityofnovi.org

July 26, 2007

American Silkscreen
Todd Lamb
24601 Hallwood Court
Farmington Hills MI 48335

Re: Sports Clothing and Apparel Contract
City of Novi

Dear Todd:

This correspondence is to inform you of the outcome of the Sports Clothing and Apparel Contract bid on which you firm submitted a proposal.

It was recommended to City Council to make the award of contract to your firm. It was awarded on July 23, 2007. The new contract period runs through July 22, 2008 with two renewal options in one year increments.

We wish to thank you for your past service and we look forward to continuing working with you.

If you have any questions regarding this matter, please feel free to contact me at (248)347-0446 or (248) 921-2697.

Sincerely,
THE CITY OF NOVI

Carol J. Kalinovik
Purchasing Director

C :Finance Department
Parks, Recreation & Forestry
Purchasing

Encl.



"Enhancing Novi's quality of life"



CITY OF NOVI, MICHIGAN
PURCHASING DEPARTMENT
45175 W. TEN MILE RD.
NOVI, MI 48375
(248) 347-0446

ORIGINAL

**SPORT CLOTHING & APPAREL
PROPOSAL FORM**

BIDS DUE Tuesday, July 3, 2007, 3:30 P.M.

Bid submitted by:

Name (printed) Todd Lamb Title: VP

Company (Legal Registration) AMERICAN SILKSCREEN

Address 24601 HALLWOOD COURT

City FARMINGTON HILLS State MI Zip 48335

Telephone 248-474-1000 Fax 248-477-0440

E-mail AMERSILK@AOL.COM

Signature [Signature] Date 7-3-07

For information on responding to this ITB, contact Carol Kalinovik, Purchasing Director at ckalinovik@cityofnovi.org

Submittal of Bids: Bids must be delivered prior to the due date and time specified above to the City of Novi, Purchasing Department, 2nd floor, 45175 W. Ten Mile Rd., Novi, Michigan 48375. Bids must be submitted by person or mail. Faxed quotations will not be accepted.

THIS FORM MUST BE INCLUDED WITH PROPOSAL. FAILURE TO SUBMIT PRICING ON THE PROPOSAL FORM PROVIDED BY THE CITY OF NOVI MAY CAUSE THE BID TO BE CONSIDERED NON-RESPONSIVE AND INELIGIBLE FOR AWARD.

NOTICE TO BIDDERS:

The City of Novi officially distributes bid documents through the Michigan Intergovernmental Trade Network (MITN). **Copies of bid documents obtained from any other source are not considered official copies.** The City of Novi cannot guarantee the accuracy of any information not obtained from the MITN website and is not responsible for any errors contained by any information received from alternate sources. Only those vendors who obtain bid documents from the MITN system are guaranteed access to receive addendum information, if such information is issued.

If you obtained this document from a source other than the source indicated, it is recommended that you register on the MITN site, www.govbids.com, and obtain an official copy.



CITY OF NOVI

Sport Clothing & Apparel Addendum # 2

INTENT:

This addendum has been issued to modify and/or interpret the specifications for "Sport Clothing & Apparel". Unless otherwise instructed, the information contained in this Addendum shall take precedence over anything contrary in the original specifications and shall hereinafter be considered as part of the package.

RESPONSE: The contractor shall verify receipt of this Addendum in the Bid Proposal Form.

CONTENTS: Included in this addendum is seven (7) pages of written addenda description. No drawings are included.

CLARIFICATIONS:

1. Revised Proposal Form included (2nd revision)

2. Question: Are volleyball shirts for ladies only?

Answer: Yes

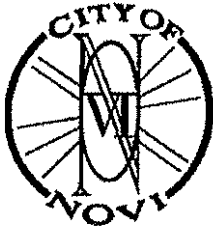
3. Question: How many units & minimum number of pieces in a large order?

Answer:

| <u>Large orders (estimated)</u> | <u>Participants) Per Season (estimated)</u> | <u>Volunteers Per Season (estimated)</u> |
|-------------------------------------|---|--|
| Soccer Fall | 850 (reversible jersey w/sleeves) | 104 (T-shirt) |
| Soccer Spring | 250 (reversible jersey w/sleeves) | 104 (T-shirt) |
| Football Fall | 120 (reversible jersey w/sleeves) | 24 (T-shirt) |
| Volleyball Fall | 220 (volleyball shirt, ladies only) | 44 (T-shirt) |
| Volleyball Winter | 220 (volleyball shirt, ladies only) | 44 (T-shirt) |
| Basketball Fall | 740 (reversible jersey, no sleeves) | 148 (T-shirt) |
| Basketball Winter | 740 (reversible jersey, no sleeves) | 148 (T-shirt) |
| TBall/Coach Pitch Summer | 260 (Henley w/sleeves) | 52 (T-shirt) |
| Softball Summer | 80 (Henley without sleeves) | 16 (T-shirt) |
| Lacrosse Spring | 25 (reversible jersey w/sleeves) | 3 (T-shirt) |
| Lakeshore Staff & Camp | 350 (T-shirts) | |
| Adult Softball Spring | 1000 (T-shirts) | |
| Adult Softball Fall | 750 (T-shirts) | |
| Parks & Rec staff | 100 (T-shirts) | |

Carol J. Kalinovik
Purchasing Director

Notice Dated: June 27, 2007



**CITY OF NOVI
PROPOSAL FORM (SECOND REVISION)**

SPORT CLOTHING AND APPAREL

ORIGINAL

We the undersigned as bidder, propose to furnish to the City of Novi, according to the conditions and instructions attached hereto and made a part thereof according to the attached terms and conditions.

| <u>ITEM</u> | <u>SIZES</u> | <u>COST</u> | <u>APPROX QTY</u> |
|--|----------------------------|-------------------------|-------------------|
| <u>PRINTING</u> | | | |
| Screen Printing Set-Up Cost (per color) | | \$ <u>10.00</u> EA | |
| Additional Ink Color Cost (per item) | | \$ <u>.65</u> EA | |
| <u>DIGITS (priced separately for items listed with no numbers included in price, ie T-shirts, Polo shirts, Sweatshirts)</u> | | | |
| Heat-pressed numbers on back of shirts | | \$ <u>.25</u> per digit | |
| <u>T- SHIRTS (1 color, 2 locations, no numbers)</u> | | | |
| 50% Cotton 50% Polyester | Adult Small – Adult XL | \$ <u>2.90</u> EA | 2500+ |
| | Adult XXL | \$ <u>4.24</u> EA | |
| | Adult XXXL | \$ <u>2</u> EA | |
| | Adult XXXXL | \$ <u>2</u> EA | |
| | Youth Medium – Youth Large | \$ <u>2.90</u> EA | 300+ |
| <u>T- SHIRTS (2 colors, 2 locations, no numbers)</u> | | | |
| 50% Cotton 50% Polyester | Adult Small – Adult XL | \$ <u>3.49</u> EA | |
| | Adult XXL | \$ <u>4.74</u> EA | |
| | Adult XXXL | \$ <u>2</u> EA | |
| | Adult XXXXL | \$ <u>2</u> EA | |
| | Youth Medium – Youth Large | \$ <u>3.49</u> EA | |
| <u>LONG SLEEVE T-SHIRTS (1 color, 2 locations, no numbers)</u> | | | |
| 50% Cotton 50% Polyester | Adult Small – Adult XL | \$ <u>5.52</u> EA | 100+ |
| | Adult XXL | \$ <u>6.32</u> EA | |
| | Adult XXXL | \$ <u>6.32</u> EA | |
| | Adult XXXXL | \$ <u>6.47</u> EA | |
| | Youth Medium – Youth Large | \$ <u>5.22</u> EA | 100+ |
| <u>LONG SLEEVE T-SHIRTS (2 colors, 2 locations, no numbers)</u> | | | |
| 50% Cotton 50% Polyester | Adult Small – Adult XL | \$ <u>6.02</u> EA | |
| | Adult XXL | \$ <u>6.82</u> EA | |
| | Adult XXXL | \$ <u>6.82</u> EA | |

Adult XXXXL \$ 7.07 EA

HENLEY SHIRTS (1 color, 2 locations, w/ heat pressed numbers on back)

50% Cotton 50% Polyester Adult S-XL (no sleeves) \$ 8.32 EA 80+
Adult XXL \$ 9.22 EA
Adult XXXL \$ 10.17 EA
Adult XXXXL \$ 11.41 EA
Youth M-XL (w/sleeves) \$ 7.52 EA 260+

HENLEY SHIRTS (2 colors, 2 locations, w/ heat pressed numbers on back)

50% Cotton 50% Polyester Adult S-XL (no sleeves) \$ 8.82 EA
Adult XXL \$ 9.72 EA
Adult XXXL \$ 10.67 EA
Adult XXXXL \$ 12.00 EA
Youth M-XL (w/sleeves) \$ 8.02 EA

VOLLEYBALL SHIRT (1 color, 2 locations, w/ heat pressed numbers on back)

50% Cotton 50% Polyester
V-Neck, Sleeveless Adult Small – Adult XL \$ 7.07 EA 250+
Adult XXL \$ 9.97 EA
Adult XXXL \$ 12.00 EA
Adult XXXXL \$ 12.00 EA
Youth Medium – Youth Large \$ 6.42 EA

VOLLEYBALL SHIRT (2 colors, 2 locations, w/ heat pressed numbers on back)

50% Cotton 50% Polyester
V-Neck, Sleeveless Adult Small – Adult XL \$ 7.57 EA
Adult XXL \$ 8.47 EA
Adult XXXL \$ 12.00 EA
Adult XXXXL \$ 12.00 EA
Youth Medium – Youth Large \$ 6.92 EA

REVERSIBLE JERSEY with sleeves (1 color printing on outside front, w/heat pressed numerals on inside & outside back)

100% nylon tricot mesh, concealed U-neck, double thickness,
full length body, straight crocheted open bottom for lettering
Adult Small – Adult XL \$ 12.60 EA 350+
Adult XXL \$ 14.15 EA
Adult XXXL \$ 15.00 EA
Adult XXXXL \$ 15.00 EA
Youth Medium – Youth Large \$ 10.80 EA 400+

REVERSIBLE JERSEY – sleeveless (1 color printing on outside front w/ heat pressed numerals on inside & outside back)

100% nylon tricot mesh, concealed U-neck and armholes,
double thickness, full length body, straight crocheted open bottom for lettering

| | | |
|----------------------------|-------------|------|
| Adult Small – Adult XL | \$ 9.52 EA | 700+ |
| Adult XXL | \$ 10.42 EA | |
| Adult XXXL | \$ 11.42 EA | |
| Adult XXXXL | \$ N/A EA | |
| Youth Medium – Youth Large | \$ 8.57 EA | 700+ |

POLO SHIRTS (1 color, 1 location, no numbers)

| | | | |
|--------------------------|------------------------|------------|------|
| 50% Cotton 50% Polyester | Adult Small – Adult XL | \$ 6.35 EA | 50 + |
| | Adult XXL | \$ 8.20 EA | |
| | Adult XXXL | \$ 8.20 EA | |
| | Adult XXXXL | \$ N/A EA | |

POLO SHIRTS (2 colors, 2 locations, no numbers)

| | | | |
|--------------------------|------------------------|------------|--|
| 50% Cotton 50% Polyester | Adult Small – Adult XL | \$ 7.25 EA | |
| | Adult XXL | \$ 8.80 EA | |
| | Adult XXXL | \$ 8.80 EA | |
| | Adult XXXXL | \$ N/A EA | |

POLO SHIRTS with pockets (1 color, 1 location, no numbers)

| | | | |
|--------------------------|------------------------|------------|------|
| 50% Cotton 50% Polyester | Adult Small – Adult XL | \$ 8.05 EA | 50 + |
| | Adult XXL | \$ 9.71 EA | |
| | Adult XXXL | \$ 9.71 EA | |
| | Adult XXXXL | \$ N/A EA | |

POLO SHIRTS with pockets (2 colors, 2 locations, no numbers)

| | | | |
|--------------------------|----------------------------|-------------|--|
| 50% Cotton 50% Polyester | Adult Small – Adult XL | \$ 8.55 EA | |
| | Adult XXL | \$ 10.21 EA | |
| | Adult XXXL | \$ 10.21 EA | |
| | Adult XXXXL | \$ N/A EA | |
| | Youth Medium – Youth Large | \$ N/A EA | |

NYLON MESH SHORTS 8" inseam, (1 color, 1 location)

| | | | |
|------------|------------------------|-------------|------|
| 100% Nylon | Adult Small – Adult XL | \$ 8.20 EA | 100+ |
| | Adult XXL | \$ 9.40 EA | |
| | Adult XXXL | \$ 11.00 EA | |

SWEATPANTS (1 color, 2 locations)

| | | | |
|----------------------------------|------------------------|------------|------|
| 50% Cotton 50% Polyester 7.5-8oz | Adult Small – Adult XL | \$ 7.83 EA | 300+ |
| | Adult XXL | \$ 8.99 EA | |
| | Adult XXXL | \$ N/A EA | |
| | Adult XXXXL | \$ N/A EA | |

SWEATPANTS (2 colors, 1 location)

50% Cotton 50% Polyester 7.5-8oz

| | |
|------------------------|------------------------|
| Adult Small – Adult XL | \$ 8.08 EA |
| Adult XXL | \$ 9.24 EA |
| Adult XXXL | \$ 15.17 EA |
| Adult XXXXL | \$ 15.17 EA |

SWEATSHIRTS (1 color, 2 locations, no numbers)

50% Cotton 50% Polyester 7.5 – 8oz

| | |
|----------------------------|------------|
| Adult Small – Adult XL | \$ 6.45 EA |
| Adult XXL | \$ 7.63 EA |
| Adult XXXL | \$ 7.63 EA |
| Adult XXXXL | \$ NA EA |
| Youth Medium – Youth Large | \$ 6.26 EA |

N/A

SWEATSHIRTS (2 colors, 2 locations, no numbers)

50% Cotton 50% Polyester 7.5 – 8oz

| | |
|----------------------------|------------|
| Adult Small – Adult XL | \$ 6.95 EA |
| Adult XXL | \$ 8.13 EA |
| Adult XXXL | \$ 8.13 EA |
| Adult XXXXL | \$ NA EA |
| Youth Medium – Youth Large | \$ 4.76 EA |

N/A

HOODED SWEATSHIRTS (1 color, 2 locations, no numbers)

50% Cotton 50% Polyester 7.5 – 8oz

| | |
|----------------------------|-------------|
| Adult Small – Adult XL | \$ 10.45 EA |
| Adult XXL | \$ 11.90 EA |
| Adult XXXL | \$ 11.90 EA |
| Adult XXXXL | \$ NA EA |
| Youth Medium – Youth Large | \$ 9.80 EA |

N/A

HOODED SWEATSHIRTS (2 colors, 2 locations, no numbers)

50% Cotton 50% Polyester 7.5 – 8oz

| | |
|----------------------------|-------------|
| Adult Small – Adult XL | \$ 10.95 EA |
| Adult XXL | \$ 12.40 EA |
| Adult XXXL | \$ 12.40 EA |
| Adult XXXXL | \$ NA EA |
| Youth Medium – Youth Large | \$ 10.30 EA |

N/A

COACHES JACKET w/ reflective detail (1 color, 1 location)

100% nylon w/ mesh lining (ie. Sport-Tek)

Brand quoted SPORT-TEK

| | | |
|------------------------|-------------|-----|
| Adult Small – Adult XL | \$ 23.07 EA | 10+ |
| Adult XXL | \$ 24.07 EA | |

Adult XXXL \$ 25.07 EA
Adult XXXXL \$ 26.07 EA

COACHES JACKET w/ reflective detail (2 colors, 2 locations)

100% nylon w/ mesh lining (ie. Sport-Tek)

Brand quoted SPORT TEK

Adult Small – Adult XL \$ 24.82 EA
Adult XXL \$ 25.82 EA
Adult XXXL \$ 26.82 EA
Adult XXXXL \$ 27.82 EA

VISOR (1 color, 1 location)

100% Cotton – Adjustable

\$ 2.55 EA 200

BASEBALL CAP

100% Cotton – Adjustable (Silkscreened)

\$ 1.85 EA 300

100% Cotton – Adjustable (Embroidered)

\$ 5.49 EA 36

TENNIS/GOLF TOWEL w/grommet (1 color, 1 location)

100% Cotton

\$ 2.45 EA 50+

Comments: NO SET UP FOR REPEATING SPONSORS
AS WE HAVE IN THE PREVIOUS 3 YRS

Addendum #s received _____

Company Name: AMERICAN SILKSCREEN

Agent's Signature: [Signature]

Date: 7-3-07

YOU MUST INCLUDE THIS PAGE AND PAGE 7 WITH YOUR PROPOSAL!!