## **CITY of NOVI CITY COUNCIL**

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Agenda Item H April 21, 2008

SUBJECT: Approval to award Alternate 2 to American Sprinkler & Landscape to add landscaping to the Twelve Mile Road Irrigation project (between Novi and Meadowbrook Roads) in the amount of \$68,300.

SUBMITTING DEPARTMENTS: Water & Sewer, Engineering

# CITY MANAGER APPROVAL:

EXPENDITURE REQUIRED	\$68,300
AMOUNT BUDGETED	\$90,000 (includes \$80,731 previously awarded)
APPROPRIATION REQUIRED	\$68,300 (budget amendment approved March 3)
LINE ITEM NUMBER	204-204.00-866.012 (Municipal Street Fund)

## BACKGROUND INFORMATION:

Installation began last fall for an irrigation system in the median islands along a one mile stretch of 12 Mile Road from Novi Road to Meadowbrook Road. While Twelve Mile Road is under the jurisdiction of the RCOC, Novi is responsible for providing landscape and irrigation within the medians. As part of the bidding process, each bidder submitted prices for the base work plus two alternates. Council awarded the base bid (irrigation system installation) and Alternate 1 (installation of sleeves under the existing median crossovers) to American Sprinkler and Landscape at the August 27, 2007 Council meeting (motion sheet is attached). Landscaping work included under Alternate 2 was not awarded because of uncertain funding availability at that time.

Alternate 2 includes limited excavation and placement of topsoil, seed and mulch over the entire project area to establish turf. For the most part, the medians are relatively barren and have limited areas of viable turf growth. Because now sufficient funds remain in the FY07/08 Municipal Street Fund, it is recommended that this landscaping work be awarded to American Sprinkler. This work, as well as remaining irrigation system installation work, would be completed this spring.

**RECOMMENDED ACTION:** Approval to award Alternate 2 to American Sprinkler & Landscape to add landscaping to the Twelve Mile Road Irrigation project (between Novi and Meadowbrook Roads) in the amount of \$68,300.

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Mayor Pro Tem Capello				[
Council Member Crawford				
Council Member Gatt				j.

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Council Member Margolis				
Council Member Mutch				
Council Member Staudt				





Twelve Mile East of Novi Road (View West)



Twelve Mile East of Novi Road (View West)



## CITY of NOVI CITY COUNCIL

Agenda Item M August 27, 2007

SUBJECT: Approval to award a construction contract for the Twelve Mile Road Irrigation project (from just west of Meadowbrook Road to just west of Novi Road) to American Sprinkler & Landscape, the lowest responsive bidder, in the amount of \$80,731.

SUBMITTING DEPARTMENT: Engineering

CITY MANAGER APPROVAL:

EXPENDITURE REQUIRED	\$80,731
AMOUNT BUDGETED	\$90,000
APPROPRIATION REQUIRED	N/A
LINE ITEM NUMBER	204-204.00-866.012 (Municipal Street Fund)

### BACKGROUND INFORMATION:

This design/build project will establish an irrigation system for the median islands along a one mile stretch of 12 Mile Road from Novi Road to Meadowbrook Road. Irrigation of the median islands was not included in the scope of the Twelve Mile Gap project completed in 2003. While Twelve Mile Road is under the jurisdiction of the Road Commission for Oakland County (RCOC), Novi is responsible for providing landscape and irrigation within the median.

Five bids were received and opened on August 15, 2007 following a public bid solicitation period. The lowest responsive bidder is American Sprinkler & Landscape. American's bid is recommended as being in the best interest of the City as it is responsive (i.e., American has complied with all requirements of the bidding instructions) and it is the lowest price among responsive bids received. Three of the bidders were deemed non-responsive: Action Property Service and Michigan Automatic Sprinkler failed to acknowledge Addendums #2 and #3; and, Action, Michigan and Marc Dutton failed to provide unit prices on the bid form.

A summary of the bids is as follows:

Bidder	Base Bid	Alternate 1	Total (Base + Alternate 1)	Alternate 2	Grand Total (Base + Alternate 1 + Alternate 2)
Action Property Services	\$55,850.00	\$4,000.00	\$59,850.00	*	
Michigan Automatic Sprinkler	\$71,440.00	\$3,600.00	\$75,040.00		
American Sprinkler	\$77,731.00	\$3,000.00	\$80,731.00	\$68,300.00	\$149,031.00
Marc Dutton	\$84,400.00	\$5,750.00	\$90,150.00	\$67,500.00	\$157,650.00
Horizon Landscape	\$94,709.16	\$6,280.00	\$100,989.16	\$75,499.12	\$176,488.28

\*Bidder did not provide a bid for these items and did not acknowledge Addendums 2 and 3.

At this time, staff is recommending award of the Base Bid (irrigation system installation) and Alternate 1 (installation of sleeves under the existing median crossovers). Alternate 2 includes limited excavation and placement of topsoil, seed and mulch over the entire project area to establish turf (the medians currently have limited areas of viable turf growth). Staff will review existing Municipal Street Fund projects to determine if additional funds will be available to award Alternate 2 at a later date this construction season.

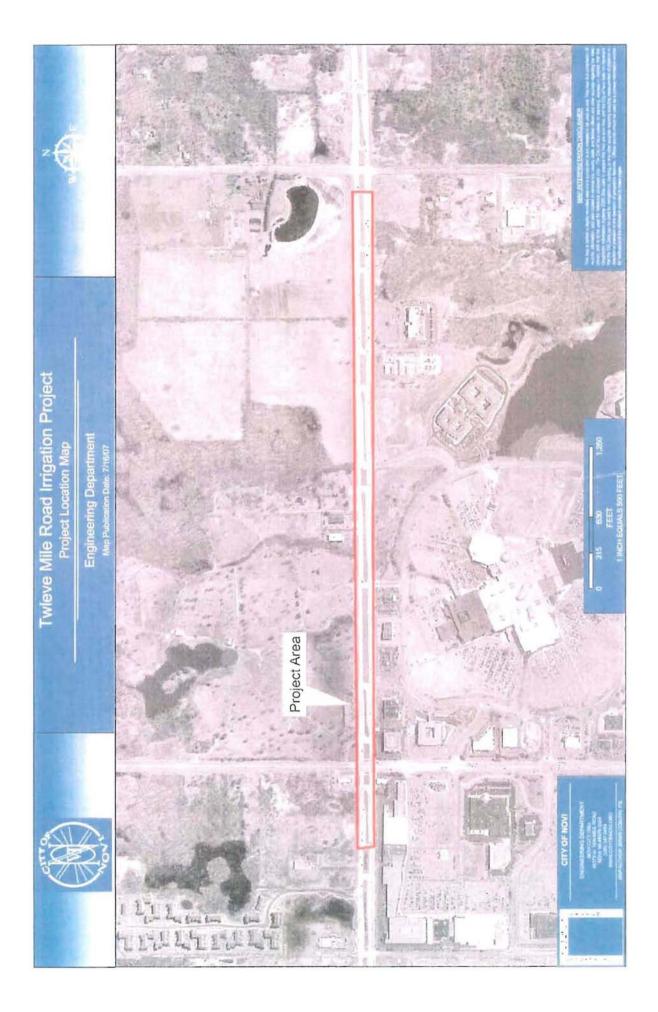
American has performed similar work in other communities installing landscape or irrigation systems in the median islands of Merriman Road, Mound Road and the Plymouth Road streetscape. They have also worked in Novi for the Sam's Club and Oakpointe Church.

Construction is scheduled to begin in September 2007 and will be completed by the end of November 2007.

**RECOMMENDED ACTION:** Approval to award a construction contract for the Twelve Mile Road Irrigation project (from just west of Meadowbrook Road to just west of Novi Road) to American Sprinkler & Landscape, the lowest responsive bidder. in the amount of \$80,731.

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Council Member Mutch				-
Council Member Nagy				
Council Member Paul				



TWELVE MILE ROAD IRRIGATION SYSTEM

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Michigan Automatic Sprinkler	S	71.440.00	S	3.600.00	S	75.040.00		×		*	
American Sprinkler	S	77,731.00	Ş	3.000.00	S	80.731.00	S	68,300.00	S	149,031.00	1
Marc Dutton	S	84.400.00	S	5.750.00	S	90,150.00	S	67.500.00	S	157.650.00	2,4
Horizon Landscape	S	94.709.16	S	6.280.00	S	100,989.16	Ş	75,499.12	S	176.488.28	3

Base Bid = Irrigation Design and Installation

Alternate 1 = Installation of PVC sleeves under the existing median crossovers when the existing cannot be found

Alternate 2 = Installation of topsoil, seed and mulch to reestablish lawn within the median

Notes:

\* Did not acknowledge Addendum 3 and did not include Alternate 2 in the bid.

1. "Electrical service conneciton is estimated cost only since actual DTE fees cannot be determined until meeting with DTE planner."

2. "Alternate #2 includes round-up and rototill of existing vegetation"

3. "Road Commission permit LSUM includes monies for traffic control measures. An actual traffic control plan may have to be created and is not included. There "appears" to be only on electrical and water connection needed. Electrical connection includes boring under 12 Mile. All boring does not include any excavation or repair of roadways to located utilities that MUST be exposed under existing roadways. We believe properly placed bores will avoid such measures."

4. Did not include unit prices in bid



## American Sprinkler

34567 Glendale Livonia. MI 48150 (734) 458-7005 (734) 458-7011 Fax

August 2007

## COMPANY BACKGROUND

- Year established: 1986
- · Yearly Sales: 2.2 million
- Insurance: Workers Comp and Commercial General Liability and Auto with a \$3,000,000 limit
- Officers:
  - Tom Henig Vice President
  - Jeff Borneman President

#### COMPANY MISSION STATEMENT

Irrigation is our only business. We are experts at what we do. We do not have the distractions of other interests, as do many of our competitors. Our mission is to be the most efficient, best quality, most reliable contractor available anywhere. By partnering with quality Landscape contractors, we can assure you of the best quality in all aspects

#### INSTALLATION DEPARTMENT

- Total field employees 25-35
- Four installation crews. Average experience of foremen is 15 years.
- Equipment available
  - \* 4 Case pipe pullers
  - \* 4 Case trenchers
  - \* 1 Vermeer trencher
  - \* 6 fully stocked truck/trailer combos
  - \* 2 Directional Boring rigs

### SERVICE DEPARTMENT

- Total service employees 8-12
- Six service crews. Average experience of service techs is 8 years
- Equipment available:
  - o 6 fully stocked service vehicles
  - o Access to any installation equipment above when needed.

#### OFFICE STAFF

3 full time office staff to handle service calls, billing issues, etc. in a timely manner.

American Sprinkler 34567 Glendale Livonia, MI 48150 (734) 458-7005 (734) 458-7011 Fax

References for recently completed projects

JOB NAME Farmington Public Schools North Farmington High School	CONTACT PERSON Steve Cipparone (248) 914-5169
Warner Middle School Dunckel Middle School	Freddy Boop (248) 302-8850
Mound Rd Median Islands	Hubbell Roth & Clark Steve Pyc (248) 454-6595 (248) 259-2080 cell
Merriman Rd Median Islands Oak Pointe Church	W. H. Canon Company Jim Jones (734) 941-3900 Ed Ashcraft
Old M-14 (Plymouth Rd) Streetscape	Warren Contractors Jim Cerrillo (586) 323-3350
Northville Hills Golf Club	Toll Brothers Jim Hepler (248) 361-3021
Sam's Club Novi, Ml	Bob Rogers (586) 206-7807

These are just a few of our recently completed projects: If you are unable to reach any of these contacts, let me know. We have dozens more project references available. You may also contact Geoff Graber. He is an irrigation designer for many large commercial, municipal sites we have worked on. His phone is (586) 615-4893

Thank You

Jeff Borneman American Sprinkler (734) 320-1161