City of Novi
General Fund Revenue Trends (With % Change)
Years Ended June 30, 2001 Through 2005

<table>
<thead>
<tr>
<th></th>
<th>2001</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
</tr>
</thead>
<tbody>
<tr>
<td>Property Taxes,</td>
<td>$11,895,453</td>
<td>$13,477,339</td>
<td>$14,458,229</td>
<td>$15,442,393</td>
<td>$17,414,436</td>
</tr>
<tr>
<td>Police &amp; Fire</td>
<td>$4,511,059</td>
<td>$4,434,653</td>
<td>$4,204,949</td>
<td>$3,812,543</td>
<td>$3,756,453</td>
</tr>
<tr>
<td>Millage Transfer</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>State Shared</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Revenue</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Building Permits</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>&amp; Plan Reviews</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>$1,824,298</td>
<td>$1,928,338</td>
<td>$2,162,450</td>
<td>$2,427,618</td>
<td>$2,986,491</td>
</tr>
<tr>
<td>All Other</td>
<td>$2,533,822</td>
<td>$1,862,016</td>
<td>$1,722,066</td>
<td>$2,099,626</td>
<td>$2,394,465</td>
</tr>
<tr>
<td>(1.7)%</td>
<td>(1.5)%</td>
<td>12.1%</td>
<td>23.0%</td>
<td>(25.5)%</td>
<td>(7.5)%</td>
</tr>
<tr>
<td>(5.2)%</td>
<td>(9.3)%</td>
<td>12.3%</td>
<td>23.9%</td>
<td>(26.5)%</td>
<td>(21.9)%</td>
</tr>
</tbody>
</table>
2004 Municipal Tax Rates Comparison
City of Novi

Bloomfield Hills
Orchard Lake Village
Rochester Hills
Lake Angelus
Troy
Madison Heights
South Lyon
Birmingham
Southfield
Farmington
Sylvan Lake
Keego Harbor
Auburn Hills
Farmington Hills
Royal Oak
Wixom
NOVI
Troy
Clarkston Village
Southfield
Northville
Madison Heights
Walled Lake
Clarkston Village
Pleasant Ridge
Huntington Woods
Oak Park
Hazel Park
Ferndale

Mills
City of Novi
General Fund Expenditure Trends (With % Change)
Years Ended June 30, 2001 Through 2005

* Excludes operating transfers
City of Novi
General Fund
Fund Balance
Years Ended June 30, 2001 Through 2005
City of Novi
General Fund
Undesignated Fund Balance as a Percentage of Budgeted Annual Expenditures
Years ended June 30, 2001 through 2005
City of Novi
Water and Sewer Fund Operations
Years Ended June 30, 2001 Through 2005 (in thousands)

<table>
<thead>
<tr>
<th>Year</th>
<th>Operating Revenues</th>
<th>Operating Expenses*</th>
<th>Working Capital</th>
</tr>
</thead>
<tbody>
<tr>
<td>2001</td>
<td>$7,546</td>
<td>$7,875</td>
<td>$23,926</td>
</tr>
<tr>
<td>2002</td>
<td>$9,504</td>
<td>$8,457</td>
<td>$32,565</td>
</tr>
<tr>
<td>2003</td>
<td>$11,379</td>
<td>$10,684</td>
<td>$33,737</td>
</tr>
<tr>
<td>2004</td>
<td>$11,910</td>
<td>$11,582</td>
<td>$38,485</td>
</tr>
<tr>
<td>2005</td>
<td>$12,382</td>
<td>$12,885</td>
<td>$39,546</td>
</tr>
</tbody>
</table>

*Excludes depreciation
City of Novi
Classification of Net Assets
Year Ended June 30, 2005

Other**
$6,591,456

Unrestricted
$6,876,193

Streets & Highways
$4,420,213

Drains
$8,809,124

Assets, Net of Related Debt*
$62,204,015

Special Assessments
$21,421,849

* Primarily includes investment in land, roads, drains, and buildings and improvements

** Primarily includes property taxes levied for specific purposes such as debt service, police and fire, parks and recreation, and library services
City of Novi
Classification of Governmental Activities
Year Ended June 30, 2005

- Public Works 23.0%
- Public Safety 40.6%
- General Services 14.7%
- Community & Economic Development 1.7%
- Recreation & Culture 12.6%
- Interest on Long-Term Debt 7.4%
Thank You!